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Allen Andre

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ESTABLISHED 1887

Leading U.S. Index Declines, Suggesting Economy May Slow

By Jane Seaberry ington Post Service WASHINGTON - The U.S.

government's main index of future economic activity declined 0.2 percent in December, the Department of Commerce reported Thursday, and its earlier figures for the months of October and November were revised downward.

However, other economic signals released Thursday were mixed: Factory orders declined, while sales of new homes ended 1984 at the highest level in five years.

The decline in the Index of Leading Economic Indicators suggested that the economic revocate and been expected, be as strong as had been expected, economists said. The index estimates activity six to nine mates economic activity six to nine months in the future.

The new figures indicated to some economists that the hopedfor pickup in economic activity that began in the fourth quarter would be moderate during the first half of this year.

The leading indicators increased 0.6 percent in November following a 0.6-percent decline in October. the Commerce Department said. It had originally estimated a 1.3-percent increase in November and a 0.5-percent decline in October.

The report Thursday contrasted sharply with a recent report of fourth-quarter gross national product, which measures the output of goods and services. The GNP report showed the economy growing at a 3.9-percent pace in the fourth quarter following a 1.6-percent growth rate during the third quar-

Economists interpreted this leap

1986 Budget By Reagan to **Hold Outlays** To 1.5% Rise

By Robert Pear

Ronald Rea a stringent 1986 budget that calls for \$974 billion in spending in the next fiscal year, or 1.5 percent more than the government expects to spend this year, according to ad-ministration officials and budget

If Congress were to accept the president's 1986 budget in every respect, which is unlikely, it would hold growth in the federal budget w its lowest rate in two decades.

In the budget to be submitted to Congress on Monday for the fiscal year that starts Oct. 1, President Reagan proposes outright reductions in spending - not just a slower rate of increase - in 8 of the 13 cabinet departments, most notably ground, Iraqi officials said. Agriculture, Education, Energy and Housing and Urban Develop-

Military outlays would rise from \$246.3 billion this year to \$277.5 billion in the fiscal year 1986. This figure is projected by the president to reach \$418.3 billion in 1990, representing 35 percent of total out-lays for that year, as against 26

percent this year. The deficit for the fiscal year 1986, as previously reported, is expected to be \$178 billion.

The 1986 budget would not keep pace with inflation, as reflected in the official economic assumptions. This implies that the government would be smaller, as Mr. Reagan

has often urged. The stringency of the proposed budget is indicated by the fact that Mr. Reagan proposes a slight reduction in total outlays from Medicare's hospital insurance trust fund, which finances hospital care for the elderly. Administration officials have expressed concern about this category of spending, which, until recently, had been growing at annual rates of 13 to 15

The budget projects that under current law, Medicare's hospital outlays would rise from \$48.7 bil-lion this year to \$49.1 billion next year. But Mr. Reagan's budget seeks \$48 billion for 1986, with legislative changes designed to save \$1.1 billion. The changes would reduce the adjustment for inflation that has historically been made in

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Medicare payments to hospitals. Under Medicaid, a separate health program for poor people. federal grants to the states would rise 3 percent, from \$23 billion in the current fiscal year to \$23.7 billion next year. This increase is less than the overall 4.3 percent rate of inflation that the budget assumes

Under President Reagan's budget, outlays for the Department of Housing and Urban Development would drop 47 percent, from \$28.9 billion this year to \$15.4 billion next year. Subsidized housing programs and community development grants would be reduced; wban would years. ban development action grants would be eliminated over several

would pick up sharply during the first half of this year.

However, after Thursday's report of the indicators, some economists said growth would not be so robust and that much of the improvement in GNP had been in foreign trade, which is not expected to recocur this quarter.

In other reports Thursday, the Commerce Department said new orders for manufactured goods in December dropped 0.7 percent. A goods orders more than offset a 1.9-percent increase in nondurable goods, the department said.

However, it also said that sales of new single-family homes rose 3.1 percent in December, following a 9.8-percent decline in November. During 1984, new home sales increased 2.6 percent over 1983.

The average price of a new house slipped back by \$800 to \$99,000 in December and was \$97,600 for all of last year, 8.7 percent above 1983. Meanwhile, most of the nation's

good sales gains for January of year earlier. (Story, Page 13.)

The White House Thursday dismissed the December drop in the index of leading indicators.

This does not cause us any concern at all," said the White House spokesman, Larry Speakes, "because we know the economy re-mains exceptionally strong. The growth is there and will continue." A Commerce Department undersecretary, Sidney L. Jones, said

erratic in the past few months, "the year ended with renewed upward momentum in economic activity." Several key economic indicators rose in December, he said, "thus, the economy entered the new year already above the fourth quarter average level."

One of the 11 indicators available for December which rose was manufacturers' new orders for consumer goods and materials, which has shown upward momentum in the last few months.



A Finnish official with part of the Soviet target missile on the frozen surface of Lake Inari.

Europeans Accept U.S. Offer to Participate in Space Station

ROME — The European Space Agency approved Thursday its par-ticipation in a U.S. permanent space station and the construction of a more powerful launcher, an agency official said.

Delegates to the agency's meeting also agreed to increase their budget 70 percent by 1989, to \$1.3 billion, according to Gijs Van Aar-denne, the Netherlands' economics minister and deputy prime minis-

Mr. Van Aardenne said that delegates postponed a decision on two other projects: the Hermes space shuttle proposed by France, and a British plan for a rocket launcher that resembles an airplane, called

Last year, President Ronald Reagan invited Europe to take part in the space station.

"We welcome and accept the offer by the president of the United WASHINGTON - President States subject to reaching an agree-ment, said Mr. Van Aardenn; the at of the conference of government ministers who oversee the

Delegates approved the Ariane 5 launched in the early 1990s. The founded in 1975. The last meeting a \$1 billion reusable manned lab-launcher, the latest phase of the cost of the European section, was in 1977. Ariane project begun by France in 1973. That project, which is expect-ed to cost about \$2.1 billion, would increase Europe's payload capacity and could be used for launching manned flights and the Hermes

The European Space Agency is expected to build a separate section of the \$10-billion U.S. space sta-

WASHINGTON - The crew of the next space

shuttle mission will take into orbit a grab bag of

mechanical toys to see if they behave differently in

Among the toys to be flown aboard the Chal-

lenger on Feb. 20 will be a paddle and ball, a

windup car, a set of magnetic marples, a set of

iacks, a helix-shaped spring, a gyroscope a yo-yo-

"We're serious about this experiment, and we never took,

weightlessness than they do on Earth.

named Columbus, was not given but it also is expected to be about

detachable from the U.S. space station, and able to form the basis of a separate European space station.

Test on U.S. Shuttle Will Be Child's Play

Houston

The meeting was the second of government ministers from agency members since the agency was

The member nations are Belgium, Denmark, France, Ireland, Italy, the Netherlands, Spain, Sweden, Switzerland, Britain and West Plans call for the Columbus to be Germany. Norway and Austria are associate members, while Canada has a limited cooperation agree-

> The space agency has launched a number of communications and weather satellites. It also sponsored

plan to film these toys to see how they act in zero

g," or zero gravity, Jeffrey A. Hoffman, an astro-

naut said Wednesday at Johnson Space Center in

Republican of Utah, the crew will include Karol

Bobko, Donald E. Williams, Dr. Margaret Rhea

Seddon, David Griggs and Dr. Patrick Baudry, a

French scientist who is the first person to train as

both up astronaut and a comonaut. He spent two

Besides Mr. Hoffman and Senator Jake Garn, a

space shuttle Columbia in 1983.

Eurospace, a group of about 40 aeronautical companies and banks, estimates that by expanding its program, the European Space Agency could capture 20 percent of the world market for satellite and aching services by 1993.

Ariane to Launch 2 Satellites

two satellites in orbit Feb. 8, one for the Arab League countries and Remers reported.

The Arabsat 1-A, a communications orbiter built by the French company Aerospatiale in Toulouse, will provide telephone, telex, television and radio transmissions for 22 countries in the Arab League.

The satellite is the first of three cost of \$135 million. The second

space Ltd., of Canada, will provide the missile was heading for either apart. similar services for Brazil.

Russia Downed Its Own Missile Over Lapland, Weinberger Says

December was shot down by the jet fighters. Russians, Defense Secretary Ca-spar W. Weinberger said Thursday.

Mr. Weinberger, testifying be-fore the Senate Foreign Relations Committee, made the disclosure while telling senators that there were means of making a strategic defense system secure against the slow, low-flying cruise weapons.

"They shot down one of their wn cruise missiles that got away from them and was starting to work its way across Norway and Finland," Mr. Weinberger said. "So there are defensive systems."

Mr. Weinberger gave no details what weapon was used to destroy it. A Pentagon spokesman also de-clined to provide details.

Finnish authorities said Wednesday in Helsinki that they had found the nose of the drone target missile on frozen Lake Inari in Lapland. The unarmed missile crashed in northern Finland after crossing Norwegian and Finnish territory on Dec. 28. It was believed to have absolutely nothing to indicate there strayed from Soviet naval exercises is any truth to this article." in the Barents Sea.

The missile's flight, over a Europe's Ariane rocket will place sparsely populated area of northern Norway and then over Finland. caused a sensation after Norwegian one for Brazil, the Arianespace officials described it as a stray realized that a war code plan incompany announced Thursday, cruise missile, which is designed to stead of a target flight plan had carry nuclear warheads.

The Soviet Union apologized to Finland and Norway for the incident, offering the explanation that a target missile had gone off course during a firing exercise.

Earlier Thursday, officials in several countries denied a British being built by Aerospatiale at a newspaper report that the missile had been aimed at West Germany will be launched later this year. . . and had been shot down by Soviet

WASHINGTON — A Soviet ny's two biggest ports, because of missile that crashed in Finland af- an erroneous flight path program, ter flying over northern Norway in and had to be shot down by Soviet

Lieutenant Colonel Autti Mustonen at the Finnish Army head-quarters said the report had "no basis whatsoever." In Bonn, Lieuof the West German Defense Ministry said the missile "was not capable of covering such a distance.

Britain's Defense Ministry said the Daily Express report was incorrect. "That version isn't borne out by any assessment that anyone else has," a ministry spokesman said.

The article also said the United States had arranged unofficially with the Soviet Union to conceal of how the missile was downed or the details of the accident to avoid any harm to planned arms talks

ween the superpowers. In Washington, the White House spokesman, Larry Speakes, denied there had been any such communication between the Soviet Union

A Pentagon spokesman, Major Pete Wyro, said earlier: "We find

The account written by the Daily Express's defense correspondent, Michael Evans, citing authoritative sources, said that after the missile was fired, the Russians suddenly been fed into the computer

He wrote that the Russians warned the Americans of the mistake over a military hotline and that specially trained pilots in two icts were sent to shoot the missile down, and that one "did shoot it

The story said experts worked out from the missile's speed and majority that it was beading for The Daily Express reported that about 50 miles (80 kilometers)

Iraq Launches 2d Offensive in 4 Days, Says Many Iranian Soldiers Are Killed

and a mechanical mouse.

BEIRUT - Iraqi troops Thursday launched their second offensive of the Gulf War in four days, killing "large numbers" of Iranian soldiers and taking new positions in the central sector of the battle-

But Iran said the "limited and of prisoners. futile offensive" failed and the Troops of

By Judith Miller New York Times Service

KHARTOUM, Sudan -

One by one the four men could

be seen being led into the

strobe-lighted room, carrying the chains that bound their feet.

The small room in the prison

resembled a cheap cafe. Half-

empty tea glasses were strewn across the table, which was cov-

exed by a plastic tablecloth.

Around the table sat six mul-

lahs, or Moslem sheikhs. They

had been sent to encourage the

four convicted heretics to re-

pent. The men had chosen re-

centance rather than death, a

day before their scheduled exe-

cution and two days after they

had been forced to witness the

execution of their leader, Mah-

Mr. Taha, 76, the founder

and head of the opposition — but moderate — Republican

Brothers, was publicly hanged

here Jan. 18. The other four

were sentenced to death for

handing out a leaflet opposing

President Gaafar Nimeiri's im-

position of a harsh version of

Each was asked to sign a con-

fession that he had deviated

from the true path of Islam.

Then the four were bullied into

denouncing Mr. Taha as a here-

One hesitated. He had

worked with Mr. Taha for 30

years, he said. He would admit

the error of his ways and vow to

remain a good Moslem, but he

A mullah sporting a bright

white turban and mirrored sun- say that it signaled the begin-

glasses warned him that unless ning of the end for him."

could not denounce his friend.

Islamic law.

moud Mohammed Taha.

Flies buzzed overhead.

An Iraqi military spokesman in Baghdad said the Iraqis launched their surprise attack at dawn in the central part of the 733-mile front with Iran, taking "large numbers"

Troops of the 16th Division Iraqi Army "suffered heavy casual- completed their mission and seties" in the Chagha Hamman recured new positions at dawn after attract media coverage and to

denounced, the convict's recan-

tation would not save him from

the gallows. After some hesita-

tion and more threats, the con-

open to the public, but no pic-tures were permitted. The re-cantations, by contrast, were

crudely videotaped and broad-

cast on national television

else since the broadcast. Many

have privately expressed shock

a modern Spanish Inquisition,

he could hardly have found a

more suitable event," said a

professor at Khartoum Univer-

Not only intellectuals were appalled by the video, which

was broadcast during prime

"My children were so upset

The event alarmed the Suda-

nese precisely because it was

out of character. A proud, gen-

erally tolerant people, Sudanese

abhor public displays of vio-lence or humiliation.

intended this as a warning to

opponents," said a European

diplomat and longtime resi-

dent. "He may have wished to

show that he is still in charge,

"But the hanging and recan-

tations were morally repugnant

to his people, even to his dwin-

dling supporters," the diplomat

said. "We may look back and

still to be feared and obeyed.

President Nimeiri may have

they could not eat their dinner,"

a young servant said.

and disgust at the display.

Sudanese have talked of little

"If Fellini had wanted to film

hours after they took place.

Mr. Taha's execution was

vict succumbed.

Sudanese Express Disgust

Over Public Humiliations

gion, near the Iranian border town of Qasr-e-Shirin, 100 miles (160 kilometers) northeast of Baghdad. killing large numbers of Iranians and destroying their positions, artillery and ammunition," the Iraqi

News Agency said. But Iran's Islamic Republic News Agency denied the Iraqi reports, saying "the Iraqi forces failed to capture Iranian positions and suffered heavy casualties in their attack."

boost the shattered morale of its troops, launched a limited and futile military offensive," IRNA said. Iran has said its army "crushed" the first Iraqi offensive in three years of their four-year conflict Monday, killing more than 200

Iraq said its men overran three posts near the disputed Majnoon Islands in the southern battle zone. The islands were captured in an

Iranian offensive last February. The Iraqi spokesman said the objects of the second push were to "reaffirm lraq's right to punish the aggressor, extend its sovereignty. reaffirm Iraq's troop superiority and teach Iranian forces a fresh lesson in good behavior."

Egypt's Al Ahram newspaper said Wednesday there were indications Iraq had received satellite information from either the Soviet Union or United States before mounting Monday's three-pronged

Iraq, which has a friendship and cooperation treaty with Moscow, resumed diplomatic relations with Washington in November. The London-based International

Institute for Strategic Studies has estimated the strength of the Iraqi armed forces at 642,500, while Iran has about 555,000 and another 200,000 paramilitary troops re-cruited for specific offensives. The Iran-Iraq war broke out in

■ Red Cross Cooperation

September 1980.

Iran has indicated that it is prepared to resume cooperation with the International Committee of the Red Cross, which it ended after being accused of grave violations of the Geneva conventions on humanitarian law, The Associated Press reported from Geneva.

A Red Cross spokesman said Thursday the organization had no confirmation vet from its delegates in Tehran. But he said a dispatch by the Iranian news agency that 30 disabled Iraqi prisoners would soon be repairiated "was the first concrete sign" that cooperation would be resumed.



A CALL TO DISARM -- Prime Minister Olof Palme of Sweden, left, President Raúl Alfonsin of Argentina, and Prime Minister Andreas Papandreon of Greece, right, at an Athens conference aimed at pressing the nuclear powers to stop the arms race. Page 2.

Apportioning the Blame for Bhopal Disaster Bares Flaws in Regulation of Industry in India

By Robert Reinhold New York Times Service BHOPAL, India — A few weeks before the gas leak at the Union Carbide factory here, the state pollution control board had granted

ance certificate." It was a routine clearance required by the central government of India, and it was readily granted since, in the words of a board official, "only slight modifications were needed" in the plant's emis-

the plant an "environmental clear-

sion controls. In fact, the plant was soon to suffer a chemical reaction that spewed lethal methyl isocyanate gas across this city in central India on Dec. 3, leaving more than 2,000

dead and 200,000 injured. The aftermath has brought much Union Carbide officials have de- statewide, and the Bhopal office scribed a deterioration of safety responsible for monitoring the

standards at the plant that, they Union Carbide plant has only two y, helped provoke a disaster. inspectors, both mechanical engi-The tragedy has also led many to neers with little knowledge of say, helped provoke a disaster. accuse the state pollution board, as chemical hazards, well as many other agencies of the Inspection reco state and central government responsible for overseeing industry,

for not having adequately monitored the plant. Their failure has raised questions about the ability of India and its fast-developing states to regulate the new industry they seek. And it has led many to say that the responsibility for the deaths must be

shared by the government. Under Indian law, industrial licenses are issued by the Ministry of Industry in New Delhi. But enforcement of worker safety, environmental and other rules is left largely to the state governments.

Bhopal is the capital of Madhya soul-searching and finger-pointing Pradesh, the largest state in India. over who was ultimately responsi- The state's Department of Labor ble for the tragedy. Plant workers, employs 15 factory inspectors to technical experts and former monitor more than 8,000 plants

Inspection records show that

they made many visits to the plant after internal leaks and other mishaps, but offered only minor remedial recommendations, generally urging the company to follow its own operating procedures more closely.

Similarly, the Madhya Pradesh air and water pollution control board has acquired not a single instrument to measure air pollu tion, nor has it hired any new staff since the central government passed its first air-pollution law more than two years ago.

Almost all government officials interviewed maintained that they were not responsible for looking after the methyl isocyanate tank that leaked.

An official of the state labor department's division of industrial (Continued on Page 5, Col. 1)

U.S. Will Halt **Arms Sales** In Mideast

By Bernard Gwertzman New York Times Service

WASHINGTON - The Reagan dministration had announced that it is halting new arms sales to the Middle East for at least several months while it prepares a "comprehensive review" of the connection between U.S. security assistance and peace and stability in the

It was the first time in the memory of senior State Department officials that there had been a deliberate decision to suspend new arms sales to all Middle East nations since the United States became a major supplier in the 1960s.

The officials said that the decision announced Wednesday to-delav new arms sales was taken primarily to avoid an early clash with some members of Congress over a contemplated large-scale sale of F-15 fighter planes and other equipment to Saudi Arabia.

It was also taken to allow time to resolve sharp disagreements within the administration over arms sales policy to various Arab states such is Jordan, Oman and Kuwait, the officials said.

A third consideration, some officials said, was to reduce pressures on Israel, now facing an economic crisis, to match expensive arms purchases by Arab countries.

Richard W. Murphy, an assistant secretary of state, divulged the move Wednesday to a House Foreign Affairs subcommittee

INSIDE

■ The farm-debt crisis is threatening to cause chaos for U.S.

Egypt's village life is being transformed by the money that continues to flow from foreign

■ Gustav Mahler's life and opoch are the subject of a major exhibition in Paris. Page 7.

BUSINESS/FINANCE

■ West Germany's central bank decided to raise its key Lombard interest rate ½ point to 6 percent, as of Friday. Page 11.

Anatoli Karpov, left, studied move as the challenger, Gary Kasparov, watched in 41st game.

Chess Marathon Has Become as Much a Test of Will as Wits

By Seth Mydans New York Times Service

MOSCOW - In the most grueling world championship in modern chess history, two young players from the Soviet Union remain locked in a battle that has become as much a test of endurance as of skill.

After 47 games and nearly five months, the score stands at 5-2, with the defending champion, Anatoli Karpov, 33, needing only one more victory to defeat his challenger, Gary Kasparov, 21.

But in a match that has set records for duration and for the number of its unscored draws, that final victory has eluded Mr. Karpov. The challenger's backers point out that in the 37 games after Mr. Karpov's fourth victory, the score had been even, at 1-1. Then, Wednesday, Mr. Kasparov narrowed the gap by winning the 47th game.

By now, grandmasters say, it is a struggle in which the players, who for hours sit almost motionless at the chessboard, are fighting both each other and the ruinous errors that xhaustion can bring.

The score itself is no longer of interest to anyone," said the Russian grandmaster, Vasili Smyslov, a former world champion. "The extraordinary thing about this match is the way both men continue a battle that would already seem to have gone beyond the limits

tween Alexander Alekhine of France and José Raúl Capablanca of Cuba in Buenos Aires in 1927.

"For me, the match is already less interesting than what will follow after the match." said another grandmaster, "Will their abilities suffer lasting effects from the contest?"

Despite the players' unnerving self-control at the board, the tournament's official doctor, Pyotr Nasimov, has detected signs of tension. When Mr. Kasparov is nervous, Mr. Nasimov said, he rests his elbows on the fingers shading his eyes as he struggles to bring himself under control.

Mr. Karpov, one of the coolest and steadiest players chess has known, sits with hardly a muscle moving, swallowing occasionally as he thinks. Under pressure, his cheeks flush and his ear lobes turn white, the doctor said. He said both players have lost several

"There is no break in the tension," a Soviet chess journalist said. This is like taking examinations for four straight months. There is no relaxation even between games because the players must do analyses and plan their

There have been 40 draws of which a record 17 came consecutively. The longest previous match was the 34-game series begames finished on the following days. A labeling of Exercise begames finished on the following days. A labeling of Exercise begames finished on the following days. A labeling of Exercise begames finished on the following days. A labeling of Exercise begames finished on the following days. A labeling of Exercise begames finished on the following days. A labeling of Exercise begames finished on the following days. member of Mr. Kasparov's delegation said the challenger sometimes spends much of the night after an adjourned game analyzing what happened. His doctor sometimes insists years without a serious challenger. that he take time off to relax until midnight. "After midnight, he is free to work as long as he wants," the delegation member said.

After nights of analysis, both men return to face each other again in the ounate Hall of Columns in the House of Unions in central Moscow, "You come in each day and see the same man across the chessboard from you, table and places his hands at his temples, his and you get fed up with him," Mr. Smyslov fingers shading his eyes as he struggles to said. "That alone contributes to the psychological pressure."

> When the match opened in September. Mr. Karpov, who has been world chess champion since 1975, quickly won four games. Chess experts and members of Mr. Kasparov's delegation now agree that the challenger, who is the youngest man ever to play in a championship final, was overconfident. A brilliant player who had won his previous games with style and daring, he had not often faced strong challenges, especially in the end game.

experts say, is that Mr. Kasparov has man-clay."

quickly, they say, he would have been crushed. And Mr. Karpov might have remained at the summit of the chess world for

By hanging on, they say, Mr. Kasparov has displayed a striking strength of charac-ter, re-establishing himself as a worthy oppo-

nent no matter the outcome. Mr. Karpov, for his part, has shown extraordinary control in continuing to play carefully and coolly although he has not been able to win again. Twenty games have passed since his last victory.

"After his first four wins, he wanted to win the match, 6-0, to crush his opponent," said a close associate of Mr. Karpov, Alexander Roshal, the first deputy editor of the chess journal called 64.

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AND COLORS

Metabase

ensemble in satin ded by Hanae Mori.

"Then, when Kasparov won a game, you might think Karpov would feel he had nothing to lose and would lash out. He might drop a couple of games perhaps, and then win. But in chess there is never nothing to

The champion "has a strong character, a strong will," Mr. Roshal said. "Organically, be cannot stand to lose. He cannot lose. It The extraordinary aspect of the match, the turns out that Kasparov is made of the same

Attacks on Israeli Troops Expected to Increase

By John Kifner New York Times Service

BEIRUT - Israeli troops likely will be faced with more guerrilla attacks, not fewer, after completing the first stage of their plants withdrawai from southern Lebanon, military officials and other authorities here believe.

In the last few days there already has been a noticeable increase in attacks on the Israelis and the local militia forces they set up. Most of the attacks have occurred in the territory Israel will continue holding after it pulls out of the area around the port city of Sidon.

The Israeli government, tired of the occupation because of the in-cessant ambushes made, largely, by militant Shiite Moslems, decided on the withdrawal plan over sharp internal objections.

But if the major goal is to cut down the attacks and the casualties, the withdrawal from Sidon will present several new problems, according to diplomats in Beirut, Western military sources, leaders of Lebanese factions and others familiar with the area.

The most important, and most obvious problem, they say, is that the area Israeli forces still will occupy is the heartland of Shiite resistance. They say the Israelis also

face these dangers: Israel's new lines, which cover

tect against infiltrators.

• The vacated area around Tyre. even if the weak Lebanese Army is able to exert some control, is likely to turn into a staging area for new

sources familiar with their thinking say, will take the first-stage with-drawal as a rare victory and harry the Israelis all the more, rather than believing that the Israelis eventually will leave the country on their

There were a number of signs that the Israelis plan to pull out of the Sidon area well ahead of the Feb. 18 deadline they have set. The withdrawal possibly could be completed in the next few days.

Since Monday, Israeli soldiers and the Israeli-paid militia, the South Lebanese Army, have pre-vented foreign journalists based in Beirut from crossing into southern

But journalists who were in the Sidon area last week saw convoys rolling in and out of Sidon. They were taking away what could be alvaged, from prefabricated sheds to concrete "dragon's teeth" roadblocks, from an installation reported to cost about \$30 million.

to cost about \$30 million.

Wednesday morning, the Beirut

20 Jailed Arabs Allege daily newspaper An Nahar quoted Lebanese military sources as saying the Israelis were preparing to pull rueged mountains and valleys be- out within 24 hours. That evening, tween tiny villages, will be much the state radio reported that col-

tanks were leaving Sidon.

Sidon after the Israelis leave. However, there are a number of

other possibilities. The Progressive The Lebanese guerrillas, Socialist Party of Walid Jumblat, the Druze leader and minister of public works and tourism, has announced that it is ready to go in with a Marouf Saad brigade, named after the father of a Sunni leader severely wounded by a car from Jerusalem, said no Israeli ca-bomb last week.

> ■ PLO Caves Destroyed Israeli forces in southern Lebanon blew up caves Wednesday that had served as secret PLO arms depots before Israel's invasion in June 1982, The New York Times

reported from Tel Aviv. Officers said they also began de-molishing Israeli installations Wednesday, having removed all the heavy equipment it was feasible to repatriate from the 200-squaremile (324-square-kilometer) area to

be evacuated by Feb. 18. Among the Palestine Liberation Front installations demolished explanation for the shelling. Chriswere bunkers, artillery positions, a tian militamen did not retaliate.

The affidavits were made public

Wednesday by the International

Commission of Jurists, based in

The Palestinians were "security prisoners" at the prison, which they

described as an interrogation and

been beaten, forced to stand for

hours in cold showers, held in fetid

toilet stalls or forced to lie on floors

awash in urine, subjected to sexual

abuse and ordered to insult them-

WORLDWIDE

ENTERTAINMENT

selves and their families.

torture center. They said they had tions.

Israelis Tortured Them

and a building said to have served The Lebanese Army says it has a as a radio station. The demolition force of 3,000 men ready to enter squads operated Wednesday in the vicinity of the Zaharani River and near Sarafand and Arab el Salim.

■ Four Guerrillas Killed

Four guerrillas were killed in a clash with the Israeli Army northeast of Jezzine in southern Lebanon, the army said Thursday. United Press International, in a story sualties were reported.

Details were scant. The army said one of its detachments encountered "a terrorist squad" and opened fire. In the ensuing search, the army said, the bodies of four guerrillas were found, along with Kalashnikov rifles and rocket-propelled grenades.

In Beirut, seven persons, including a schoolboy and a Roman Catholic priest, were wounded by a mortar barrage in the Christian sector. Schools in the area were shut for fear of more attacks.

Police sources said they had no

The report, prepared by a group

Yitzhak Rabin.

spread their base opinions."

tion facilities in the area."

Valerian V. Mikhailov, left, leader of the Soviet delegation to the Mutual and Balanced Force Reduction talks in Vienna, spoke with the U.S. envoy, Maynard W. Glitman, on Thursday as the 35th round of the negotiations began.

NATO's Primary Benefit Is to Europe, Shultz Says

WASHINGTON — Secretary of "serious and fruitful negotiations" State George P. Shultz said Thurs-on nuclear and space-based weapday that Western Europeans ons.] should regard North Atlantic Treaty Organization defenses as beneliting their own future, not that of the United States. He said that "brute Soviet pow-

er" perpetuated the political division of Europe.

WASHINGTON —Twenty Palestinian lawyers before the Senate Foreign Rela-estinian youths have signed affida-who have been outspoken critics of tions Corhmittee, Mr. Shultz made vits stating that they were tortured the Israeli government, was distrib-and humiliated by Israeli soldiers uted by the Washington represen-western Europe to the deployment and humiliated by Israeli sordiers

at the Fara prison near the city of tative of the jurists' commission.

The report was released on the last

The peoples of Western Europe

day of an official visit to the United should see defense as an endeavor States by Israel's defense minister, they undertake for their own future, not as a favor to the United Mr. Rabin, whose ministry is in States," he said.

States, he said.

But, he added, "the security and report as "total nonsense." He said well-being of Western Europe con-

he would allow impartial observers tinue to be a vital interest of the to visit the prison to observe condi- United States." His statement began a six-week Another statement, attributed to review of U.S. foreign policy by the military sources, was issued in Tel committee. Mr. Shultz repeated a Aviv. It said Israeli security forces theme of the Reagan administra-"have no intention of addressing tion when he condemned the politi-

the web of false claims and baseless cal division of Europe. facts" put out by "hostile organiza-tions who make cynical use of le-been imposed by brute Soviet powgal-juridical organizations to er," he said. "The United States has spread their base opinions."

In rejecting the charges, the permanent Behind this cruel barristatement said, "The Fara detener lie political repression and eco-

tion facility is under the supervi-nomic stagnation." sion and control of Israeli military and civilian legal bodies and of other public bodies as well. Furthermore, the International Com- compatible with the freedom, secu-

mittee of the Red Cross has free rity and independence of its neigh-access, just as it has to other deten-bors," Mr. Shuhz said. [President Konstantin U. Cher-A spokesman for the Geneva-nenko said in written replies to a based ICRC, Jean-Jacques Kurz, U.S. television interviewer Thursconfirmed that Red Cross visits at day that the conditions were set for Fara camp are continuing. But he fruitful arms talks. Reuters report-

but added that "this does not give ed from Washington, any indication on the treatment of [In replies to question any indication on the treatment of prisoners." He said conditions of Cable News Network, Mr. Chernenko has not public since Dec. 27. Their detention are being discussed nenko charged that President Ronconfidentially with Israeli authoriald Reagan's proposed space-based ties in accordance with the ICRC's anti-missile defense system was policy of maintaining strict confi"offensive and aggressive." But he dentiality on its observations. said he had no doubt that the con-

talks in Geneva on Jan. 7 and 8 for

In Vienna, a Warsaw Pact spokesman said Thursday that East-West talks on reducing conventional forces in Central Europe could go into a third decade unless NATO countries changed their negotiating stand.

In a review of U.S. foreign policy Mikhail Kakeyev of the Soviet Union said that, without a change by the West, "the negotiations might go on for over 20 years and they would not yield a mutually acceptable result.

He was speaking after the first session of Mutual and Balanced Force Reduction talks since Mr. Shultz and Foreign Minister Andrei A. Gromyko agreed in Geneva to resume talks on limiting nuclear weapons. The Vienna talks began

more than 11 years ago. Last April NATO dropped its insistence that the two sides should agree on precisely how many troops they had in Central Europe, proposing instead that they should agree only on the approximate size of combat forces and combat support forces while not counting rear logistical forces in initial stages. The Soviet Union dismissed the

plan at the time.

The network's Moscow bureau chief, Stuart Loory, said the Soviet Foreign Ministry spokesman, Vla-dimir B. Lomeiko, told him that Mr. Chernenko would have liked to received him personally "but at present he is on vacation." Mr. Chernenko has not been seen in

Mr. Chernenko, 73, was seriously ill. He said top Soviet leaders were entitled to a one-month winter vacation and Mr. Chemenko was on

Chernenko Interview

Mr. Chernenko told Cable News Network that the goals set in Geneva were "a correct scheme, in fact the only possible scheme." Reuters

(LAT. AP) ditions had been set at U.S.-Soviet leave "somewhere near Moscow."

WORLD BRIEFS

Beneath' ! Clemency Urged for Polish Ex-Captain

TORUN, Poland (AP) — The lawyer for a former captain in the secret police accused as the ringleader in the slaying of a pro-Solidarity priest said Thursday his client was not guilty of premedidated murder and asked that his life be spared.

Three of the lawyers of the four defendants made their final arguments to the court Thursday but the judge ordered a four-day adjournment until Tuesday after Barbara Marczuk, the lawyer for the fourth, fainted in the courtroom. She is one of two lawyers representing former Colonel Adam Pietruszka, who is charged with instigating October's abduction and slaying of Father Jerzy Popieluszko.

In his closion arguments, Januar Plant, the attorney for former Continued.

In his closing arguments, Janusz Ilasz, the attorney for former Captain Grzegorz Piotrowski, denied suggestions by Roman Catholic lawyers in the trial that the officers were acting in the interest of a foreign power. "Some people shout that the CIA is responsible, others through Radio Free Europe that it was the KGB," said Mr. Ilasz. "The only higher-up involved was Pietruszka. Only Pietruszka had an interest in this."

Botha Sets Terms for Mandela Release

CAPE TOWN (AP) - President P.W. Botha told Parliament Thursday that South Africa was prepared to consider the release of the black nationalist leader, Nelson Mandela, the South African Press Association

The news agency said Mr. Botha's government would require only that Mr. Mandela, imprisoned for life for sabotage, divorce himself from the violence carried out by the African National Congress, which he heads. Mr. Botha's remarks appeared to be the farthest any government official has gone in suggesting that Mr. Mandela, 66, might be freed. He was sentenced in 1964.

Shamir Confronts Israeli Settlers

JERUSALEM (NYT) - Foreign Minister Yitzhak Shamir discussed a recent wave of attacks on Israeli vehicles in the occupied West Bank on Thursday with Jewish settlers who blamed the government for the situation and demanded the resignation of Defense Minister Yitzhak Rabin, the army radio reported.

Mr. Shamir reportedly called the settlers' accusations "hysteria" and exaggerations." He told the settlers: "I love you with all my heart, and I have expressed it, but I also know your mistakes. The history of the people of Israel is full of such examples: The best people, with the best intentions, have sometimes harmed, out of miscalculation, their own ambitions."

The radio described the settlers as "surprised" with the thrust of Mr. Shamir's remarks. During the previous 10 days there have been repeated attacks of gunfire, stones and firebombs on Israeli vehicles traveling in

Kinnock Assails Thatcher on Pound

LONDON (Reuters) - Neil Kinnock, leader of Britain's opposition Labor Party, accused Prime Minister Margaret Thatcher on Thursday of turning Britain into the "punchbag of international speculators." Opening a six-hour censure debate in the House of Commons, Mr.

Kinnock charged that Mrs. Thatcher wanted "a land fit for speculators." The motion was prompted by falls in the value of the pound and the overnment's move Monday to institute a 2-percent rise in interest rates. If Mrs. Thatcher lost the vote she would be obliged to resign, but the government was assured of an easy victory, given its 140-seat majority in the lower house,

The debate coincided with a government announcement that unemployment had risen by 121,550 in January to a record 3,340,958. Thomas King, the secretary of state for employment, laid part of the blame on the 10-month miners' strike, which he said had damaged job prospects.

French Seize 2 Top Basque Guerrillas BAYONNE, France (AP) - French police have arrested two top

leaders of the Spanish Basque guerrilla movement, ETA, and a major stock of arms and explosives, they said Thursday.

First arrested was Juan Lorenza Lasa Michelena. 29, as he left a villa in Anglet, near Bayonne. Wednesday. He was carrying a pistol. He is reputed to be the head of the so-called action commando of ETA, which stands for Basque Homeland and Liberty. He is alleged in Spain to have killed or instigated the murders of army officers, a Madrid judge and local officials in the Basque Country between 1975 and 1979.

The villa was said by the police to be a logistics base for commandos operating in Spain. The police seized seven other persons, including two women. José Ramón Martinez de la Fuente, alleged to be the ETA leader in Spain's Navarre province, was also captured carrying a pistol. The Mr. Lomeiko denied rumors that police found more pistols, shotguns, hand grenades, plastic explosive, fir. Chernenko, 73, was seriously detonators, fuses and a Soviet RPG-7 anti-tank rocket.

Sudan Hostages Said to Seek Release PARIS (IHT) - The families of two Swiss free-lance journalists held

captive in Sudan for almost a year discounted Thursday a Sudanese rebel spokesman's claim that the two had decided to remain in the southern rebel-held area of their own free will. The two, Till M. Lincke and Astrid Hollenstein, were supposed to have

been released last Monday with four employees of International Construction Co., a French concern. Their captors, however, failed to bring them to Gambela, the Ethiopian border town where the others were freed. Yves Parris and Gwyne Morson, two of the released hostages, told Mr. Lincke's mother in Zurich Wednesday.

Mrs. Lincke said in a telephone interview that Mr. Partis and Mr. Morson told her they were held in the same camp as the two Swiss for most of their captivity but were separated from them last December. Mrs. Lincke said both released hostages thought it was "totally out of the question" that the two stayed behind voluntarily as Stephen Baak, spokesman for the Sudanese Popular Liberation Army, told Agence France-Presse in London Thursday.

Mr. Lincke, 31, went to Sudan to report on the rebellion there for the Zurich newspaper Tages-Anzeiger. He and Miss Hollenstein were captured last February at about the same time as the four employees of the French company but in an unrelated action.

For the Record

Thirty-five members of West European parliaments have asked Austria to dismiss Defense Minister Friedhelm Frischenschlager for having eeted a Nazi war criminal on his return from an Italian jail last work. Most of the members to the Socialist group of the Council of Europe's Parliamentary Assembly. No Austrian or West German deputies supported the declaration. Turkish military authorities have arrested 37 suspected leftist terrorists

in a series of operations in Istanbul and the provinces of Ankara and Tunceli, the martial law command announced Thursday. It said the suspected terrorists, belonging to an outlawed extremist leftist organization, were accused of killing three persons, including a policeman. (AP) Italian authorities in Naples indicated 75 Red Brigades suspects Thursday and charmed them with a series of terrorist attacks have and charmed them with a series of terrorist attacks have and charmed them with a series of terrorist attacks have and charmed them with a series of terrorist attacks have and charmed them with a series of terrorist attacks have and charmed them with a series of terrorist attacks have an accusate them. day and charged them with a series of terrorist attacks between 1978 and 1983. The charges included the 1980 killing of a city government official.

Pino Amato, and the kidnapping for ransom of a Christian Democrat

politician, Ciro Cirillo, the following year.

[AP]

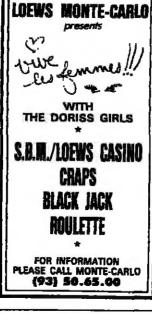


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Papandreou Urges End to Arms Race signed by the four leaders, as well

suade the nuclear powers "to listen space. to the voice of reason and stop the arms race on Earth and in space." nuclear ban issued by six heads of state and government Monday in just and correct society." New Delhi also aimed at "inform-ing public opinion of the imminent Tanzania said that Third World

conference attended by four of around the world," he said. the six leaders and a group of 50 personalities ranging from politicians, international relations experts and churchmen to poets.

ATHENS - Prime Minister An- to work out practical ways of presdreas Papandreou appealed Thurs- suring the nuclear powers to halt as by Prime Minister Rajiv Gandhi day for a "world campaign" to per- the arms race and ban weapons in of India and President Miguel de la

President Raul Alfonsiń of Argentina said that the disarmament He said that a declaration for a initiative was "designed to give people a chance to live in a more

danger threatening mankind so countries "have no hope at all" if according to a Washington Post that people may exert strong pres- the arms race continues. "The sure" on the states with nuclear funds that would be freed as a result of disarmament would help Mr. Papandreou was addressing combat famine and sickness

Prime Minister Olof Palme of

Sweden said: "The message of New

Delhi is that our future isn't in the

hands of the superpowers."

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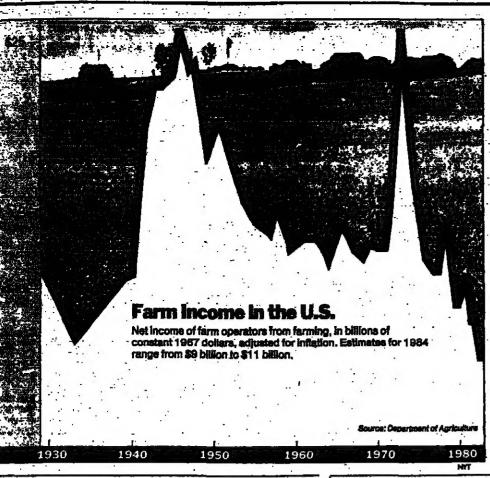
Greece has refused the United States permission to modernize nuclear installations for weapons in Greece that were installed in the 1950s, Mr. Papandreou revealed, report from Athens.

He said Greece had rejected a request to update "the areas where the weapons are stored," He made clear that Athens would also reject any application to replace the existing weapons, which he called "obsolete." He did not say whether any such petition had been made.

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Outcry Mounting Over Debt Crisis for U.S. Farmers

We're dying. If we

businessmen in small

towns, we have lest

the bedrock of

democracy."

lose those family

farmers and

By Ward Sinclair ington Post Service

WASHINGTON — Farmers. bankers and clergy have warned a congressional meeting that unless Washington acts quickly to resolve the growing farm-debt squeeze, U.S. agriculture and benking insti-tutions will be thrown into chaos.

"The scope of the present crisis is imparalleled, even in the 1930s. We're astounded at the rapidly escalating nature of the crisis," Bishop Maurice Dingman of the Roman Catholic Diocese of Des Moines, lowa, said Wednesday in a statement that brought a standing ovation from the audience.

proportions. Equally astounding is the reaction of federal officials who are unaware of or don't care about the gathering storm," the bishop said on behalf of the National Catholic Rural Life Conference. "We're dying," he added, and maintained, "If we lose those fam-

ily farmers and businessmen in

rock of democracy."

Other witnesses brought much the same message to the meeting, convened by Senator John Melcher, Democrat of Montana, as

Il towns, we have lost the bed-

Senator Tom Harkin

part of a bipartisan Farm Belt campaign to focus the Reagan adminis-tration's attention on the farm fi-

nancing crisis.

Speaker after speaker emphasized that the debt-restructuring program announced by President Rouald Reagan last September is not working and will not work unless rapid and major changes are

and draws more participation by country banks,

Although the cabinet discussed the situation this week, government spokesmen said there was no indi-cation that the administration intended to respond to the increasing

calls for help.
Mr. Melcher, who set up the ses-

very alarming to find an attitude in Washington that pushes aside what many of us feel is a most critical

His meeting drew 13 House and Senate members, Republicans and Democrats, who took turns urging quick action by the White House to evert a situation that, in the view of many bankers and public officials, could throw thousands of farmers into bankruptcy if they cannot get spring planting loans in the next 60

"My state of Iowa is dying," said Senator Tom Harkin, a Democrat. In the first six years of the Great Depression, Iowa lost 7.8 percent of its farmers. This year, we will lose 10 percent in one year."

"We don't have the time or the need for further study," said A.J. King of Kalispell, Montana, president of the Independent Bankers Association of America, which represents most of the rural banks that

He said the administration mu increase funding "to several billion dollars" for the Farmers Home Administration, which finances farmers who cannot get credit else-

"It is not just a crisis. We're se ing a farm collapse," said David Senter, an official of the American Agriculture Movement. "Not only the collapse of rural America, bu we're about to see an explosion."

"Confrontation," added Senator J. James Exon. Democrat of Nebraska. Is something we use as a last resort, and we're almost there." "March 1 is the magical date because rents and payments come due," said Tim Wrage, a Nebraskapaid, land and machinery values would collapse. It is paramount

Washington to shore up confi-Reagan Meeting Sought Twenty-three senators asked Thursday that President Reagan meet with a bipartisan group of

that some good news come from

ed Press International reported. The request was made in a letter by Senator Harkin that said; "We believe a meeting is necessary to apprise you of just how serious the situation is and how much it has worsened in just the last two

A similar letter was being circu-

Democrat Says Meese Is 'Beneath' New Post

By Loretta Tofani ington Post Service

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WASHINGTON - The senior Democrat on the Senate Judiciary Committee broke into a long sec-ond day of hearings dominated by dry questions and attacked Edwin Meese 3d, the nominee for attorney general, saying his conduct was ethical but "beneath the office" to which he aspired.

Why do you stick to the technicalities?" Senator Joseph R. Biden Ir., Democrat of Delaware, demanded Wednesday after Mr. Meese defended his participation in discussions about a federal job for his accountant, John R. McKean, who arranged two losus totaling \$60,000 for him.

'In the meeting when McKean's name came up, you say it was not a formal meeting." Mr. Biden said. "Who the hell cares whether it was divorce himself 4 formal meeting? Who the hell ares whether he was a trustee of the loan or the person who loaned

Mr. Meese had said he did not believe he had a conflict of interest because the discussions did not occur during a formal meeting and because Mr. McKean had arranged for the loans but was not the source

of the money.

Mr. Biden also castigated Mr. Meese for his unwillingness to say Meese wrote, "ever had any contact he had received a favor from with the Department of Justice re-Barrack agreed to find a buyer for Mr. Meese's home in La Mesa, Califorma. Mr. Barrack also received a federal job later.

"It's an attitude," Mr. Biden said. "Why is it so difficult for you to go back and say, In hindsight, it was wrong for me to do such and

"I have said that," Mr. Meese

The White House counselor seemed shaken by Mr. Biden's out-burst. He said that in his 25 years in public life he had met "the high standards" Mr. Biden described. "If I had a chance to do over what we talked about, I would do

some things over," Mr. Meese said. "But you can't relive history. My decisions were made on the highest tandards I had at the time." The attack on Mr. Meese previously was led by Senator Howard

Ohio, and had been only halfneart-edly followed by the six other Democrats on the 17-member judiciary panel. Few of the Republican members were present for Wednes-day's second day of confirmation

The impact of Mr. Biden's probing was softened by the committee chairman, Strom Thormond, Republican of South Carolina, who told Mr. Meese: "If you were not a man of the right character, you'd be a multimillionaire. Instead, you can't make the payments on your

In a related development, Senator William Proximire, Democrat of Wisconsin, who is not on the com-mittee, called for a freeze on the nomination pending further inqui-ry into whether Mr. Meese had a role in a Justice Department deci-sion to halt an investigation of General Dynamics Corp., a major defense contractor. The investigation was reopened last year.

In a letter Mr. Proxmire received this week, Mr. Meese wrote that he met briefly with two top officers of the firm in 1981 and 1983. But he denied suggesting to the Justice Department that it end its investigation of the firm.

garding any matter concerning cent routine briefings for my cur-rent confirmation hearings."

Mr. Proximire said he was troubled by Mr. Meese's willingness to contact Defense Secretary Caspar W. Weinberger to arrange a meet-ing between Mr. Weinberger and General Dynamics officials to discuss a conflict over construction of the Trident nuclear submarine.

Mr. Meese promised to call Mr. Weinberger after an Ang. 7, 1981, meeting with General Dynamics officials, according to a summary of the meetings that Mr. Meese attached to his letter.

Mr. Proximire questioned why the company felt it needed to go through Mr. Meese at the White House and whether it hoped that his call to Mr. Weinberger "would be viewed as a not-so-subtle sign of



PAPAL PONCHO — Pope John Paul II tried on an Inca shawl in Quito, Ecnador. In an address to about 200,000 Indians he urged them to search for justice and equality and criticized alcoholism and lack of faith.

Georgia Gazette Is to Close;

In addition, Mr. Scardino's editors for the best editorial writing

blow Jan. 2, when Chatham Coun-ty officials took away the legal ad-vertising that had provided 60 per-surrounding a former state labor.

Weekly Won Pulitzer in '84

the paper's former editor. by telephone from New York, Quill, offered by the International where he has taken a job with The Society of Weekly Newspaper Edi-New York Times, that the Gazette's already precarious financial among weeklies.
situation had been dealt the fatal It has won awa

ATLANTA - The Georgia Ga- culation of 3,000, became the first zette, the weekly Savannah newspaper that won the 1984 Pulitzer zer since 1966 when it won the Prize for editorial writing will stop publication March 1 because of fi It was also the first weekly in 20

nancial difficulties, according to years to win the prize. Albert Scardino said Wednesday torials won him the 1982 Golden

cent of its revenues.

It has won awards for its report-

M. Metzenbaum, Democrat of Hanae Mori's Beaded Gowns Steal Couture Show



Compiled by Our Staff From Dispatches PARIS - As this week's haute continue spring collections drew to a close, the Japanese designer Hanae Mori outdid the 22 houses showing this season with some exquisite beaded evening gowns, blanketed by a fortune in hand-sewn bead-

Miss Mon's gowns were such works of art that they belong in the Paris fashion museum due to open in a wing of the Louvre later this

Most impressive among them was a figure-hugging long dress beaded with large squares that re-

PARIS FASHION

sembled separate paintings of butterflies and flowers. Another number fit for a millionairess was an ankle-length flared white gown beaded all over with white pearls.

Beaded flowers with stems curled around a sliver of long black crepe. Scarlett O'Hara ball gowns of black dotted lace sported image sleeves and skirts swaying over stiff petnicoats. The sophisticated, sedate collec-

tion was almost entirely dressy, without a tailored outfit in sight. Late day dresses as well as daytime suits were draped or shirred. .The Norwegian designer Per Spook reaffirmed his tried-and-

loved by such French women as the actress Jeanne Moreau. Tank tops, trousers, glittering embroidered sweatshirts, mid-calf pleated skirts and cardigan jackets came in silks and satins in softest shades of brown, rust, sand, cara-

true sporty but elegant look, be-

bold abstract patterns were unfor-

angora cardigans with satin blouses and gabardine pants to make the wearer feel both dressy and yet As the high fashion shows ended,

Philippe Venet won the annual best designer prize awarded by fashion

The mayor of Paris, Jacques Chirac, presided over the ceremogratulating the contuniers for their contribution to French also present, wore a superb twopiece houndstooth-check outfit by Guy Laroche.

wound to a close, the mood was exuberant. A spokesman for the cent. industry, Jacques Monclier.

satin sheaths with crossed straps on the back and sparking jackets in of countre after the doldrums of several years back.

> Not since the rise of the readyto-wear industry in the early 1960s have couture clothes looked better. Now that the novelty of buying expensive clothes off the racks has worn off, the clients for made-toorder fashion are back in force, and, in particular, the Americans, who are encouraged by the ex-change rate of almost 10 francs to

Most of the 23 houses showing restige and the economy. His wife, gains of at least 20 percent in sales over last year. Chanci insisted that niece houndstooth-check outfit by Guy Laroche.

As the week of collections are the shows, amounced that the industry average is up 35 per-

Intruder Arrested at the White House 'Hears Voices,' Spent Time in Asylum

The Associated Press

time in a mental hospital in June, District of Columbia Superior study.

from Denver, was arrested one evaluation. But the order was not floor below President Ronald Rea- received by city psychiatrists until gan's living quarters Jan. 20, hours three days later, hours after Mr. before the president was sworn in Latta had posted bond for his refor a second term. He was charged lease. with unlawful entry, a misdemeanmel and tobacco. The skirts were or, and faces up to six months in that Mr. Latta would return to

WASHINGTON - Robert Lat- enter the White House to see the ta, who was arrested last week after president." Mr. Latta was in a menstrolling uninvited into the White tal hospital in June, Dr. Wilson House, "hears voices" and spent said, and "he hears voices saying 'You blew it.'" The psychiatrist according to documents filed in recommended further psychiatric

At a hearing Jan. 21, Mr. Latta Mr. Latta, a water meter reader was ordered to undergo a mental

His attorney said Wednesday prison and a \$100 fine if convicted. Washington in a few weeks for a A psychiatrist, Norman L. Wildresses were very fitted.

A psychiatrist, Norman L. Wilson, spoke to Mr. Latta in his cell
simplicity is not contine. But his

A psychiatrist, Norman L. Wilson, spoke to Mr. Latta in his cell
mine whether he is competent to
stand trial.

Former CIA Aide Backs CBS on Troop Count

By Eleanor Randolph

Washington Past Service NEW YORK — Richard Kovar, a Central Intelligence Agency offi-cial for more than 30 years, was the kind of witness CBS officials have been promising for months, a man who would overcome the intelligence official's instincts to remain silent and speak out in court about

a troubling event 17 years ago.

In an emotional speech Wednesday during the \$120-million libel action by retired General William C. Westmoreland's against the network, Mr. Kovar said he felt that many CIA employees had "pa-pered over their consciences" after controversial 1967 estimate of Vietnam enemy troop strength that is a central issue in this case.

"I myself do not feel very good about it," he told the jury. Supporting Samuel A. Adams, a CBS defendant and former CIA analyst, Mr. Kovar said, "He didn't salute and shut up," when he disagreed with the agency's estimates of enemy troop strength. "Not only did he not shut up, he pushed his arguments, and he pushed his

Like some other CIA witnesses

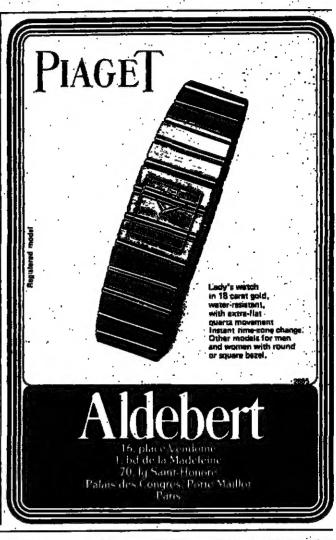
my in Vietnam in 1967 - as charged in the 1982 CBS documentary at issue in the case.

He said General Westmoreland's intelligence officers failed to inchude the "bome militia" units in the official order of battle that he said was "supposed to produce the nt of the best minds in the United States government" on the enemy in Vietnam.

Mr. Kovar said after the CIA agreed with General Westmoremand, Vietnam, to lower the official enemy figures, he encouraged Mr. Adams "to go out and find the real story, to dig up what had hap-pened in this thing."

Mr. Adams, who resigned from the agency in 1973, was a crucial source for the CBS documentary, and he served as a paid consultant for the program. Mr. Kovar said he told Mr. Ad-

ams in 1968 that he felt there was "a direct guilt trail" between the lowering of the estimate and the "debacle in January 1968," a reference to the Tet offensive by the North Vietnamese and the Viet called by the network, Mr. Kovar Cong, regarded by many as a turnblamed General Westmoreland's ing point in American support for





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Cheaper Oil's Impact

Iran and the Hijackers

Other Opinion

The drop in the OPEC price of oil will have an incalculable political impact in the exporting countries. While the importers in the industrial world celebrate their good fortune, they will need to keep an eye on the reaction in parts of the world that are not entirely stable even under the best of conditions.

In the 1970s, the OPEC price became a great symbol in the world's poor countries, and particularly among Arab nationalists. It stood for economic retaliation and the righting of longstanding grievances. The break in the OPEC structure is a severe blow to pride as well as to financial balances among the exporters. It will inevitably exacerbate the hostility between the anti-Western radicals of the Organization of Petroleum Exporting Countries, led by Iran and Libya, and the conservative

Arab states of the Gulf such as Saudi Arabia. It was the Saudis who, nearly two years ago, forced the radicals to reduce their ambitions and accept an OPEC price of \$29 a barrel. That, the Saudis argued, would balance the world's supply and demand, and everyone in OPEC would get richer. It has not worked out that way, chiefly because the world is getting along with much less of that expensive oil than seemed likely even in 1983. The Saudis have cut their production repeatedly in a dogged attempt to defend the \$29 price.

But the OPEC meeting that ended Wednes-day was a confession of failure. In effect, OPEC is leaving the price to the market, and

It has been nearly two months since the revolutionary Islamic government of Iran col-lared a band of terrorists who had hijacked a

Kuwaiti airliner and flown it to Tehran, mur-

dering two American officials of the Agency

for International Development and torturing

other passengers in the process. In the Gulf as elsewhere, there was a sharp outcry at the

spectacle of Iran's seemingly cozy treatment of

the killers. In response, Iran, while refusing to

extradite the four Arabic-speaking terrorists,

had its public prosecutor promise to try them

in an Islamic court. But nothing has since been

heard from Iran about a trial. Without information to the contrary, the presumption must

Should anyone be surprised? The current regime in Tehran is, after all, a confirmed and

defiant violator of the rights that most govern-

ments at least tip their hat to. It could be called a world "leader" in this regard: Recently it

achieved the distinction of becoming the first

government to renounce the Universal Decla-

ration of Human Rights. It continues to con-

duct a savage repression, including repeated

The United States and the Soviet Union are

planning to confer on the Middle East, but President Reagan's national security adviser

says they will only be talking, not negotiating.

The main aim of the get-together, according to

Robert C. McFarlane, is to allow the two

countries to exchange views and define their

from the propaganda of the public arena, could help clarify national aims and lessen the

chances of possibly dangerous miscalcula-tions. By all means let Washington and Mos-

cow exchange views about the Middle East, so

long as it is understood that these discussions

are no substitute for the real thing. If Israel

and its Arab neighbors make peace, it will only

be after they have negotiated directly the terms

of the agreement. There may of course be a

facilitating role for others to play, as there was

in the case of the Egypt-Israel peace. But the

will to act and the decisions to be made can

The pope is on tour again. On the very first day of his trip, John Paul II talked with the Venezuelan president about the political situa-

tion in Central and South America and with

the Venezuelan bishops about the errors of

liberation theology, which, according to

Rome, mutilates the gospel and is at the ser-

vice of ideologies and political strategies bent upon a deceptive, earthly freedom.

once more that his pastoral care has an outspo-

ken political nature. More remarkable was his

announcement at the end of last week that an

1910: American Factories in Russia

With his performance, the pope is showing

- The Los Angeles Times.

originate only with the Middle East.

The Pope and Liberation

There is a lot to be said for talks that, free

Talking, Not Negotiating

interests and concerns in the region.

be that Iran is going back on its word.

Some of the poor countries among the exporters — Nigeria is the most important — are already running deeply into debt. OPEC as a whole ran an international deficit on current accounts of about \$18 billion last year, according to a prescient analysis published several weeks ago by Graham Bishop and Paul Mlotels of Colomb Parishers. tok of Salomon Brothers, the investment banking firm. The OPEC countries have learned to spend their oil money laster than seemed possible a decade ago. Curbing their present imports cannot be done without great strain.

In the Gulf region, any great reduction in oil income jeopardizes the whole system of subsidies by which the Gulf Arabs assist various friends and clients — for example, Iraq in its endless war with Iran. Internally, the Saudis have used steadily increasing income to help keep the peace among the various factions of the ruling family. Whether matters will remain quite so peaceful in a time of declining in-

come is yet to be seen. For the rest of the world - the importers of oil, rich countries and poor alike — the fall in oil prices can mean nothing but good. It means faster growth, more jobs and higher standards of living — if prices remain lower. But this is also a time for caution. It should be kept in mind that the two great oil crises of the 1970s began, respectively, with a war in the Middle East and a revolution.

instances of murder, against its pitiful Bahai minority. No change is evident in its policy of

aiding and sponsoring the terrorist groups that have wreaked havoc in the Middle East in

recent years. One of those groups claims to hold five Americans hostage in Lebanon. No realistic observer will expect very much

from Ayatollah Ruhollah Khomeini's Iran

when it comes to making good its word. Still,

his regime did promise to try the hijackers. Presumably it did so because, being bogged

down in its war against Iraq and in some of its domestic enterprises, it thought it could gain

something of value by accommodating its irate Gulf neighbors in this regard. In some quar-

ters, its promise was tentatively taken as a sign

that the balance of internal forces, as between

the extremists and those more inclined to settle

Iran's failure to carry out its promise on the

hijackers' trial is a boost for terrorism and a

display of contempt for its neighbors. It means that Iran is still playing the outlaw and still

extraordinary general bishops synod will be

convened in Rome at the end of this year.

There, the bishops will have to consider which statements of the second Vatican Council to

review or modify in the light of new demands

the pope has in mind. But one can assume that.

with his belief that the "new theology" in the

Third World and in Western Europe has be-

come too progressive and less aimed at eterni-

If the next synod should lead to the bishops

ensuring that Catholics permit themselves less

liberty and are more obedient than at present

to the Church's authority, one can expect that

the exodus from the Church will assume even

more massive proportions than was the case

President Reagan's words of caution about

the future of the Geneva talks are both timely

and realistic. He sees a long haul ahead with

the talks possibly taking longer to complete than the four years of his second term, and

even then he went out of his way to stress he is

more optimistic about an agreement on reduc-ing the two superpowers' nuclear arsenals than

some of those he is sending to Geneva. Mr. Reagan has struck exactly the right note in

assessing the prospects of an arms agreement

the Gromyko-Shultz meeting established the

gests that the Soviet team is eager to get to

Geneva in March (to take up where it left off

two years ago) and wrap up a neat and quick

- The Daily Telegraph (London).

agreement in any of the areas.

infrastructure for talks on nuclear arms sug-

Nothing that has come from Moscow since

with the Kremlin.

- NRC Handelsblad (Rotterdam).

ty, he will want to tighten the reins.

after the second Vatican Council.

Reagan's Justified Caution

It is not immediately clear what demands

-THE WASHINGTON POST.

deserving to be treated as one.

Iran down, might be tipping the right way.

- THE WASHINGTON POST.

Africa Divided: The Legacies of Berlin

HARARE, Zimbabwe — Africa is quietly marking an important centennial, but it is not an occasion for trumpets and speeches. It has been 100 years since the Berlin Conference, that extraordinary conclave of European diplomats, divided Africa into spheres of influence and ushered in an era of colonial rule whose effects

are still seen across the continent. At a time when famine is again on the front page and the West is viewing Africa and its page and the West is viewing Africa and is dainting problems with a mixture of sympathy, horror and disdain, it is instructive to recall those days when Europe carved up Africa like a Christmas turkey, each participant fighting for his favorite piece. Many problems that haunt Africa today have their origins at that diplomatic table.

The conference was a breathing spell in what became known as the "scramble for Africa." After mibbling at the edges of the continent for centuries, the Europeans had begun a rush into the interior in the 1870s. Armed with superior weapons, Bibles and makeshift treaties, imperial agents laid claim to more than 25 million square

kilometers (10 million square miles) of territory and 100 million people within a decade. It was a haphazard, chaotic process that threatened several times to plunge the European powers into war. Bismarck, who abborred disorder and wanted to ensure Germany a piece of the spoils, decided it was time to lay down some ground rules. His French and British counterparts, his main competitors in Africa, agreed.

Fourteen nations attended the three-month session. Conspicuous by their absence were those who had the most at stake — the Africans. But there was little hypocrisy: No one pretended that the lines were drawn for any interests other than those of the countries at the table.

"The Europeans came and assumed command of African history," wrote the British historian Basil Davidson. "The solutions they found were solutions for themselves, not for Africans."

The Africa of a century ago consisted of severBy Glenn Frankel

al hundred independent states, some large, powerful and relatively advanced, others smaller. weaker and primitive. When the Europeans fin-ished drawing their lines, these states had been

condensed into about 40 pieces of territory.

It was not an easy or neat process. Ethnic groups were cleaved into fragments — the Ovambo were split in half by the boundary dividing Portuguese Angola from German South-West Africa. Others were combined with disparate neighbors: The Ibos and Yorubas of the West African coast were thrown together with the Moslem Hausas and Fulanis of the north into a country that became British-ruled Nigeria, where their rivalries helped set off the Biafra war and still cause problems.

The Germans were given title to what became Tanganyika not because they had claimed it but because the British thought it best to placate Bismarck. Similarly, Portugal was given reign over territory 22 times larger than itself mostly because Lisbon's British allies used the Portuguese as a tool to deny African land to their principal competitors in Paris. Belgium's King Leopold won the grand prize: the mineral-rich lease to what became the Belgian Congo.

At first, Africans paid little attention to the new lines, which seemed to have everything to do with European rivalries and little to do with them. But gradually the lines on the paper map became real borders, not only to the Europeans but to the Africans themselves, Africa's acquiescence became part of its general acceptance of the standards, mores and ideas of the Europeans

who sought to rule it.
One of the great issues for African intellectuals during the independence movement that followed World War II was whether to accept those borders, draw new ones or have none at all. The movement for a United States of Africa had

A) ICBM s

DELIVERY SYSTEMS 'STAR WARS' MIGHT MAKE OBSOLETE.

strong intellectual and emotional force behind it.
That idealism was undermined and ultimately overruled by the stronger reality of power politics and the ambitions of those who inherited governments from the Europeans. In the end, the Organization of African Unity, designed to bring Africans together, became a tragicomic monu-

ment to their enduring separation.

But borders alone do not make nations, and this has been one of the cruelest lessons recent history has taught Africa. In countries such as Angola, Uganda, Burundi, Nigeria and even South Africa, the concept of nationhood is at best only marginally understood. Most of these countries lack a George Washington - someone from the political or cultural past who provides the glue to hold diverse groups together.

Lacking that glue, Africa has become atom-

Lacking that give, Africa has become atomized into smaller, conflicting groups. People identify by tribe, ideology, profession, religion or economic class, seldom by nation.

Thus, in the 27 years since Ghana became the first colonial state to gain independence, Africa has had a dozen wars, 70 military coups and the

assassination of 13 heads of state. It has 5 million refugees, part of the heritage of maladjusted borders and nations that exist mostly on paper. In analyzing Africa's woes, Africans them-selves tend to blame European colonialism. Westerners, for their part, tend to treat the continent as a blank slate whose real history only began at independence and whose problems can be laid at the feet of corrupt African leaders and

misplaced priorities. Both are right, and both are wrong, but the Westerners who for three decades have been so free with their advice and criticism of the new Africa should not forget that it was their ances-tors who designed and launched the comment's modern history 100 years ago in Berlin.

The writer reports on African affairs for The

Rethinking Fell Wealth Militancy In Brazil

By Jonathan Power

L ONDON — The public furor over liberation theology has momentarily died down, but the inner tension is just beginning to build up. The catalyst this time is not the heavy hand of papal disapproval and a Vatican enquiry, but the return of democracy to Brazil with the election of Brazil's first civilian president in 20 Brazil's first civilian president in 20 years on Jan. 15. The liberation theologians, no longer up against the easy target of a brutal military regime,

must decide where to go next.

Liberation theology has been bursting out all over — in the Philippines, in South Africa, in Nicaragua, wherever there are large numbers of Catholics and immense political and social problems. But the wellspring is Brazil, where the theology has been nurtured and has spread out from the activist clergy to bishops on one side and to congregations on the other. What Catholic thinkers decide to do

in Brazil will echo to a large audience.

Democracy is a concept the Brazilian theologians have never had to deal with — evolution not confrontation, a means not an end, a route full of compromises, without any promise of compromises, without any promise that the ideal state will be realized. The liberation theologians who have known only dictatorship and dwelt on its antithesis, revolution, will find it very difficult to adapt their ideals to the imperfect state of slow political compromise by vote, especially given the magnitude of Brazil's problems.

The Brazilian liberation philosophers, until now, have had a role model in Luis Ignacio da Silva ("Lula"), the union leader who rose to prominence at the time of the metalworkers' strike in 1978 in the auto factories that ring São Paulo. He was the first working-class leader to become nationally prominent, helped by the decision of the military regime to strip him of his union offices and put him in prison. His prominence was also boosted by the personal in-terest in his welfare of visiting heads of government, who recognized that the future of their investments in Bra-zil depended on the working class.

The archbishop of São Paulo, Car-dinal Paulo Evaristo Arns, once told

me that Lula held the political ideas that were closest to his own. And certainly if the Church had formally supported a political party in the gen eral elections, it would have cast its vote for Lula's Workers' Party. This unabashed admiration of

Lula made a certain amount of sense when it was still uncertain if the generals were going to allow a return to. fully fledged democracy. Lula stood for the rights of the poor and the weak against the oppressive machin-ery of a heavy-handed state. Now it is much more complicated.

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The democrats are in power - not the Workers' Party, but opposition . parties that long were opposed to all that the military stood for. Moreover, ing the proposals of the new president, Tancredo Neves, to follow the precedent of post-Franco Spain and have a period in which all the parties agree to refrain from disruptive action so as to guarantee a peaceful

transition to democracy. The choice for the Church no longer can be painted in the stark terms it was before. There are democratic choices and shades of left and right, all of which could make a reasonable

claim on the Christian conscience. The Catholic Church in Brazil has evolved so fast that it is still finding its feet. Moreover, it is a part of a country that has torn itself up by its roots and transformed itself within a single generation from a primarily ko, is viewed in Paris as part of a rural society to one that can export

airplanes and computers.
The temptation for the Church will be to remain the total critic - to go on simply denouncing. The fact is that if the Church appeared to be succeeding in an anti-establishment campaign it would lead to enormous civil strife and assuredly bring back the generals, the imposition of martial law, the suppression of civil liberties and torture. What the Church has to learn to do in a democracy is to bend the forces of production to be. more socially responsible, rather than

undermine such forces. Fortunately, liberation theology in. Brazil owes its primary heritage not to Marxism, despite some of its thetoric and sociological analysis, but to the writings of the French philosophers of the early 20th century, Jacques Maritain, Emmanuel Mounier and the Dominican L.B. Lebret. Social reformers they were, but they were highly critical of Marxism and one cannot imagine they would have had much time for the extremes of present-day liberation theology with its unequivocal condemnation of foreign investment, multinationals and banks as if they were more the root of evil than man's own nature.

The liberation theologians are godoes not mean being the Church red. International Herald Tribune

LETTER

The Purpose of V-E Day

V-E Day is not meant to be a celebration nor an exercise in nostalgia. After World War I, the Allies celebrated" Armistice Day every-Nov. 11. It was a time to pay homage

Police appearance de la sud his cres and his creek and his cres and his cres and his cres and his cres and his creek and hi Present and future generations of all countries should not be allowed 10 forget the tremendous suffering, loss of lives and unbelievable destruction caused by the Axis leaders of World War II. The Soviet Union lost more Many Sugar notices and sugar had that hear increase in the sugar had the sugar had that hear increase in the sugar had the than 20 million people in the last warand had a major role in defeating Nazi Germany. Regardless of present day Cold War politics, Russia's heroic struggle deserves recognition too and should not be subject to our "his.

Sorting Out 'Star Wars' **Arguments**

By Flora Lewis

PARIS — The "star wars" argu-ment is burgeoning. It is being conducted on so many levels, inher-ently contradictory, that the heat ob-scures light. They need to be sorted out and judged separately.

The issue of offense and defense

regarding strategic missiles is certainly a valid subject for debate. It is not new. In the past, proposals for defense were generally dismissed because they did not seem viable. Strategic to the control of the contr egists felt obliged to rely on the threat of retaliation to prevent war.

Now technological advance revives the debate in new terms. Offensive missiles are enormously more accurate, increasing the danger that a first, pre-emptive strike can over-whelm the ability to retaliate. That is the so-called window of vulnerability, which either never existed or is still open; it has not been closed by

weaponry, only by rhetoric. On the level of strategic the proponents of defense now argue that the "window" can be closed with new weapons in space and on land to destroy attacking missiles. They do not claim, as President Reagan has said, that this would remove the nuclear menace. They only claim that it would make the threat of retaliation with offensive missiles, deterrence,

Opponents argue that it would accelerate the arms race, on Earth as well as in space, and increase the danger of pre-emptive war. They say attempted defense, which could pro-tect only some missiles and not cities, would stimulate additions to already absurd offensive arsenals. No reductions would be likely. And defense is

more credible.

enormously more costly. On the level of technology, proponents admit that the defensive ideas are far out. But they say: Let us start: we can protect at least some missiles, and you never know what scientists can do if you give them enough money. Opponents admit that it is prudent to continue modest research, but they say the prospects are not good enough to risk a crash effort, which could provoke war in the meantime.

DELIVERY SYSTEMS 'STAR WARS' WOULDN'T AFFECT. B) BOMBERS A) CRUISE MISSILES C) FEET The scientific debate is useful, but it er school holds that America can pre-

cow to negotiate, so it has already proved its value. Opponents say this is not necessarily so. We do not really know Moscow's reasons. Soviet notalk, war-scare policy was counterproductive and there has been a change of leadership. Besides, "star wars" is either a bargaining chip to be negotiated away or a real asset to

pursue. It cannot be both.

An article (IHT, Jan. 28) by Zbigniew Brzezinski, Robert Jastrow and Max Kampelman urging strategic defense claims that it is both. Presumably that is a compromise among the authors - another example of con-

tradictory mix in the arguments.
On the level of politics, which comes closer to the heart of the current debate, proponents argue that arms control is too difficult and too unreliable not to seek an active defense. They seldom explain their un-derlying reasons, which are too ugly

One school holds that war is inevitable and that America must prepare to "prevail." Norman Podhoretz (IHT, Jan. 25) veils this reasoning with analogies to the 1930s appeasement of Germany and Japan. Anoth-

is misleading to mix it up with strategy, diplomacy, politics and emotion.

On the level of diplomacy, proponents say Mr. Reagan's Strategic Deleave Moscow pleading for relief.

live with the Russians, without liking them, and it is better to seek agree ments. Intensifying the arms race beightens the danger of conflict, and the cost will undermine the sturdiness of American society. Finally, there is the level of sheer

emotion and wish-dream. Mr. Reagan says that his program will make nuclear weapons "impotent and obsolete," removing the "immoral" reliance on threats to deter war. Nobody else who is informed says that. It would be lovely if future generations could achieve it, providing their attempt did not encourage other forms of mass-destructive war.

But if there is any real possibility, it is too far away to include in contemporary grounds for judgment.

There is too much at stake to muddle the public with deliberately confused argument. The scientists have a long way to go before they can settle the question of feasibility.

Meanwhile, the rest of us have every reason to be cautious and dubious. Defense is appealing, but for now it is an illusion that could block the search for peace.

The New York Times.

Chun Has Yet to Keep His Promises

N EW YORK — After seizing FROM OUR FEB. 1 PAGES, 75 AND 50 YEARS AGO 1935: BBC Gets Its First TV License LONDON - The British Broadcasting Cor-

BERLIN - Mr. Philip Sydney, of the Singer Manufacturing Company, has arrived from Moscow, where he had gone to inspect a [com-pany] factory. He also made an inspection in poration will be granted the exclusive license to establish and operate an ultra-short wave television program, and the first television the interest of the United States Harvester station, which will be in London, will be estab-Company of a factory that company had just lished in the latter part of this year, Sir Kingsley Wood announced in the House of Compurchased from the Air Brake Company near mons [on Jan. 31]. The television program, he Moscow for 1,500,000 roubles. The Harvester Company resolved to acquire the factory and said, would be supplied to the public without fit it up with the latest American machinery. payment beyond the present wireless receiver The factory, one of the largest in Russia, is license tax of \$2.50 a year. An official committwenty miles southwest of Moscow. Mr. Burr tee, appointed to consider the development of A. Kennedy has arrived in Moscow to fit up television, reported that probably half the the plant for the Harvester Company. He is an population could be served by ten ultra-short expert in machinery and will have under him a wave stations in suitable locations, and recomnumber of skilled American workmen from the company's plants in the United States. mended the establishment of additional stations until a national network was built up.

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By Nina Shea

power in 1980, President Chun Doo Hwan of South Korea announced plans to restore democracy and human rights. He pledged to uphold the nation's constitution by stepping down and holding elec-tions in 1988. In 1984, he freed some political prisoners, lifted some political bans and reinstated some demonstrators expelled from college. Lately, Mr. Chun talks as if mocracy must be free to organize and candidates to get their message South Korea were well on the road to democracy. It is not.

Mr. Chun's gestures, although welcome, have not altered the regime's basic authoritarianism. The repressive apparatus that is a legacy intolerant of pluralistic institutions that underlie true democracy.

In South Korea, key members of the Reagan administration have praised Mr. Chun's democratization plans. But America's quiet diplomatic efforts have failed to produce pluralistic institutions. If democratization is a serious goal, the second Reagan administration must press publicly for tougher, more specific measures to ensure

that Mr. Chun keeps his promises. Though a balance of power is crucial for democracy, South Korea's government remains centralized in Mr. Chun. He limits the National Assembly, the only directly elected body, to airing opinions rather than generating legislation.
Though democracy requires political competition, Seoul curtails

political activity. The 15 principal

opposition leaders remain barred

from politics and are targets of gov-

(CH WIND IN W

Young Sam, was put under house arrest Jan. 8. The world will be watching how the Chun government treats the return home of the democratic opposition leader Kim Dae Jung, who is to arrive Feb. 8 from exile in the United States. Though political parties in a de-

South Koreans were freer during the Korean War.

to voters, Seoul restricts the permitted opposition. Seoul retains power to veto opposition parties choices of leaders, candidates and platforms. Candidates for the Feb. 12 parliamentary election may campaign only a few weeks and make appearances only when all parties are represented.

Though democracy requires a free exchange of information, Seoul tightly controls the media. About 800 journalists remain banned, periodicals remain closed, and censorship regulations are still issued. The press law maintains control by requiring licenses for publishers and imiting purchases of small presses. Such topics as Mr. Chun's political legitimacy are never discussed.

Though democracy requires pluralistic associations as checks on government, Seoul stifles watchdog Rights. She contributed this groups. Tough labor laws and harsh ment to The New York Times.

action and independent unions' ability to organize workers. Domestic rights groups that protest too loudly are intimidated. Last September, thugs linked to the police abducted and beat the Reverend Park Hyung Kyu, past director of the Korean Presbyterian Church and now head of a human rights committee. Student demonstrators, a significant dissident bloc, are rou-tinely arrested and roughed up. What pressure can Washington

apply? New legislation suggests that duty-free treatment of imports under the Generalized System of Preferences be withheld from countries that violate workers' rights. Since the United States is South Korea's largest trading partner and South Korea benefits greatly from such preferences, denying imports duty-free status would be a significant incentive for reform.

While any move must consider South Korea's security concerns mainly over North Korea - Washington should appreciate that South Koreans enjoyed greater freedom during the Korean War, when danger was greater. Today in South Korea there is no domestic armed guerrilla movement and little sympathy for communism. On the contrary, the opposition, including a growing middle class, is committed to democracy. It is in the interests of both America and South Korea to ensure that democracy develops.

The writer is program director of the International League for Human Rights. She contributed this com-

In France. Reasons for Skepticism

By Dominique Moïsi

D ARIS - The French government greeted the Gromyko-Shultz eting in Geneva with apprehensive satisfaction. Having advocated an end to the frigid relations between the superpowers, France could only support the resumption of dialogue. But the French fear that their ca-

pacity to maintain a credible nuclear force will be limited if French forces are included in the negotiations on strategic weapons. Such an inclusion, as requested earlier by the Soviet side and again in Geneva by Mr. Gromyriet maneuver to create discord in the Atlantic alliance.

The French also fear that Mr. Reagan's Strategic Defense Initiative, or "star wars" system, will make the world less safe, not more so. In French eyes, the SDI raises the

specter of a neo-isolationist "Fortress

America" willing — and motivated by economic factors — to decouple its security from that of Europe. For the French, the idea that weapons in space can successfully fight a war above man's head is seen as a reflection of the inherent optimism of the American character. Such a vision can only clash with the more

cynical and tragic view of the world that Europeans have learned. The French see a common inspiration in SDI and in the greater reliance on sophisticated new conventional arms. Both stem from a desire to transcend a nuclear world. Such an attempt may threaten the security of the West by reducing nuclear deterrence, and may reduce France's international status. At tremendous cost, France has built an independent nuclear force. If nuclear weapons are discarded as irrelevant, France's ef-

"Star wars" may have a destabilizing impact by contributing to the ing to have to do a big rethink. In a breakdown of the Anti-Ballistic Misdemocracy being the Church militant sile treaty. And SDI research may render the technological race so costly as to leave the Europeans far behind in their attempts to build a competitive arms procurement industry. It is difficult for the Europeans to criticize "star wars," for without it, the Soviet Union probably would not have returned so quickly to the bar-

gaining table. But once negotiations begin, the existence of SDI makes agreements on strategic and intermediate nuclear

weapons more difficult to achieve. Since the early 1950s, the international system and European security have been based on the frightenin but ultimately comfortable, logic of the balance of nuclear terror. The French (conservatives by ne-

cessity, in spite of their attachment to arms control) view with growing discomfort America's increased aloofness toward the nuclear sword. The writer, associate director of the Institut Français des Relations Inter-

nationales, contributed this comment

to the International Herald Tribune.

to dead soldiers and sailors.

torical distortions." EDWARD E DORSON. Gilleleje, Denmark

iinkin New Wealth From Foreign Jobs Transforms Egyptian Village Life, Class Structure

By David B. Ottaway

Washington Past Service DAHSHOUR, Egypt - Samir athan Post Mohammed, a 30-year-old peasant in this prospering Nile River village 25 miles (40 kilometers) south of Cairo, is restless again. In 1980, he went to Libya,

worked on a farm for three years and brought back enough money to double his half-acre (two-tenths of a hectare) plot, build a modest mod-brick house, get married and

Now his savings are exhausted and he wants to go abroad again, to Sandi Arabia if possible, because, as he says, "I got used to having a lot of money and my land doesn't earn me that much."

Mr. Mohammed, in his newfound wealth, opportunities and aspirations, is a typical example of the two million to three million Egyptians working abroad. They are sending back to their villages an estimated \$6 billion to \$10 billion

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agency did not have responsibility because methyl isocyanate, called

MIC, was not a normal emission of

the factory and therefore was not

The top official in the Madhya

Pradesh government is Arjun

Singh, who has been chief minister

since 1980. That is when Union

Carbide started manufacturing

MIC, which is used to make all the

pesticides produced at the factory.

Mr. Singh himself was affected by the gas at his home. Interviewed

there ite said that the burden rest-ed with the company to inform local authorities about potential.

against several officials of Union Carbide, including Warren M. An-derson,—chairman of the Union Carbide Corp. of Danbury, Con-necticut, and Keshub Mahindra st several officials of Union

and V.P. Gokhale, chairman and

managing director, respectively, of Union Carbide India Ltd. The

Union Carbide Corp. owns 50.9 percent of Union Carbide India, which owns the Bhopal plant:

In addition, charges have been

brought against Jaganathan Mu-

kund, the factory manager, and S.P. Choudhary, the assistant fac-

tory manager. All have been re-

Mr. Singh has also accepted the resignation of his labor minister, Sunder Patidar, and dismissed the

chief inspector of factories, C.P.

Tyagi, who Mr. Singh said had re-newed the factory's license annual-

ly without acting on reports of safe-ty lapses from the labor

Not even Dr. M.N. Nagu, direc-tor of public health for the state,

knew anything about the poison

gas that was to leave thousands of Bhopal residents, including him-

self, choking gasping for breath and half blinded.

Nor did Bhopal's part-time may-or, Dr. R.K. Bisarya, also a physi-cisn, know much about MIC. Nei-

ther did Ranjit Singh, the chief administrative officer of the Bho-

pal district and the man chiefly

responsible for contingency plans

in case of disasters. There was none

The police superintendent, Swa

Mubarak's Egypt: Seeking the Middle Path

Third of four articles.

cial structure of this highly classconscious nation in turmoil. "A silent revolution," as a sociol-ogist, Saad Iddin Ibrahim, calls it,

Some Egyptian and U.S. analysts see this revolution as part of the late President Anwar Sadat's has hit Egypt in the past decade has "open-door policy," declared in had a profound effect in the cities 1974. That policy not only encour- as well as in the villages. aged free enterprise and foreign in-vestment but opened the door to Sadat's policy coincided with the

Makeshift dwellings crowd streets outside the Union Carbide plant in Bhopal.

Apportioning the Blame for Bhopal

Disaster Reveals Flaws in Regulation of Industry in India

The plan was not followed. The

factory stayed, and soon slum dwellings and even middle-income housing were being built nearby. If the nontechnical political and

industrial agencies involved in li-

And why was so little action tak-

cies, such as in this case the Minis-

Board, as well as the Madhya Pra-

desh state government.

all was not well at the plant?

million Egyptians, many settling ployed by the government. down to stay.

Other economists see this revolution as a by-product of the peace process that got under way in earnest in November 1977 with Sadat's historic trip to Jerusalem. This, they contend, allowed the government to release the work force from the war effort to go abroad and reap "a personal peace

In Cairo, the old social and intel-lectual elite seems totally disorient-Egyptian migration for the ed in today's fast-changing ecofirst time since the 1952 revolution. nomic landscape where even an Egyptian housemaid has become start of a decade of vast oil wealth 100 costly to afford.

The billions of dollars flowing from Egyptian workers in the Arab world directly to their families is radically transforming life in Egypt's villages. It has put the so
Egypt's villages but to the centure of family life in the sparsely populated twice the starting salary of a univaried twice

Mohammed Heikal, an Egyptian social struggle. writer and political commentator. discussed the upheaval at his own plush, wood-paneled apartment overlooking the Nile in Giza. The whole social and intellectu-

al map is changing," he said.
"What is needed is a social survey of Egypt. The layers have changed and are changing. It's the effect of education — 9.5 million in our schools and universities - and \$6 billion from the Arab world."

It is in the villages that the deepest changes seem to be taking place. In the past decade, the standard farm wage has soared from a half-pound (about \$.63 at current rates) for a dawn-to-dusk workday to 5 pounds for an eight-hour day comolete with a meal, cigarettes and tea

Tenant farmers have suddenly become landowners; illiterate peasants, or their sons, have become plumbers, carpenters and masons, earning \$9 to \$12 a day. This is four lage teacher or civil servant.

From landless peasants to doctors, engineers and teachers, those going abroad are piling up savings that can equal the wealth of the big old families who once ruled the villages like lords and pashas but can no longer afford the high wages to keep their estates going.

The returning workers put a lot of economic pressure, but also po-litical pressure, on the villages," said Abdul-Moheim Mashat, a Cairo University professor who is studying the effects of the migration. "They are going to compete notices."
with the old, established order."

House

Mr. Mashat, a specialist in na-

"When those people came back, they will pressure the government to allow them to participate in politics. Unless the government adjusts to these demands, they will go into the opposition." he predicted.

So far, he does not see the ruling National Democratic Party making those adjustments. He cites an article in the local press in December that criticized it for having "no ties to the streets or the villages."

Mr. Mashat predicts the opposi-tion New Ward Party will be the main beneficiary of this migration and give it a "big push" in elections expected in 1989. The party won 57 of the 448 seats in legislative also. of the 448 seats in legislative elections last May.
Since the old families are all part

of the ruling party, the struggle of the "new rich" to displace them in the village social hierarchy will inevitably pit them against the offi-cial party, Mr. Mashat said. It is clear from even a brief visit

to Dahshour and talks with residents that much has changed in this booming village of 13,000.

At least 1,000 of its inhabitants have gone abroad already, and evalves the statement of the state

ery day 15 more apply to the village council for passports, according to Nabil Abdulrazik Bayoum, a council member

The story of the new wealth from this mass migration can be told and seen in dozens of ways.

"Fifteen years ago, if you had come here in a car, you would have been mobbed," Mr. Bayoum said. "Today, there are 50 to 60 cars and trucks in the village and nobody

Houses are no longer built with mud but with red-clay brick. One tional security affairs, said that can tell immediately from the size those returning may pose a danger and fancy designs on their facades

raise the potential for violence and social struggle.

rate. Today, a plot called a qirat, 175 square yards (146 square meters) or about 127th of an acre,

costs seven to eight times that

Land has become so costly and

fragmented into girats that the consolidation of plots into larger tracts to allow for mechanization of agriculture has become very difficult. A big business today is selling off ample. His cousin went to Libya these tiny plots for construction of buildings, a main factor in Egypt's they built a two-story building on loss of I million acres of agricultur- the family's quarter-acre plot to al land in the past 12 years.

and with the \$24,000 he saved up,

Sihanouk Rejects Vietnam's Offer

Prince Sihanouk said such talks would split the resistance and possibly result in a cutoff of Chinese aid. The coalition includes the prince's small noncommunist group, the Khmer Peoples' National Liberation Front, also noncommunist, and the Communist

mprove ties with Vietnam until it withdraws its 160,000 troops from

Meanwhile, 69 children fathered by American servicemen during the Vietnam War flew to Bangkok on

enough money to start life here who go abroad and stay two or four years, explained Abdul-Moneim Ebeid, an agricultural extension agent for the village, "First, they want a house and land. Then they buy a small shop, a car or truck or

something to make money." Mr. Ebeid himself is a good ex-

To Meet With Cambodian Regime

BANGKOK — Prince Noro-dom Sihanouk, the former leader of Cambodia who now leads one of United States. The airlift raised to the three resistance factions, said 2017 the total of Amerasian chil-Thursday that he had refused Viet- dren allowed to leave Vietnam nam's offer for him to meet with since the program began in Septhe Hanoi-installed Heng Samrin tember 1982. regime in Cambodia.

Khmer Rouge.

He also said China would not

The prince and Son Sann, leader of the Liberation Front, met for an hour with the UN secretary-general, Javier Pérez de Cuéllar, who just

Hong Kong (5) 22 11 42

Cambodia

returned from Vietnam.

"It's the people who don't have needs chickens and eggs." There

are now eight such poultry projects around Dahshour. has set his eyes on adding a third floor to the chicken building and then putting up a house before he

Mr. Bayoum, 30, is even moreambitious. He has a degree in agricultural engineering from Cairo University but is now working for a master's degree in literature so he can get a better job teaching in . Saudi Arabia, or elsewhere in the Gulf. He plans to stay abroad for

A teacher with a master's degree can save up to \$12,000 a year in Saudi Arabia, he said. In Dah-shour, a teacher earns only about

Mr. Ebeid, who has a fiancée

\$600 to \$720 a year. Teachers earn so little in Egypt that Dahshour is in full crisis be-cause "they have all gone abroad,"

according to Mr. Bayoum. Tomorrow: Egypt remains adrift in the Arab world



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Just what Union Carbide disthe state government have gone un-heeded, the staff member said. closed about the hazards of MIC production when it applied a dozen years ago is unclear. The applica-tion predated India's air and water pollution laws. Also unclear is how and few instruments.

much scrutiny the central government gave the application. "This is a big weakness in the process," said a former official of you stop it. It is very difficult to prove in a court of law because we the Department of Industry. The depth of scrutiny is so shallow and so superficial. I would not be at all surprised if they did not realize

An official of the Madhya Pradesh department of industries said there were some in the department who objected to the plant location. But, he added, they were overruled said. "We did not tell them what to common in other plants, he said.

what it was about, and just said it

would generate employment in Madhya Pradesh."

(Continued from Page 1) What the company told the cenhealth and safety said the factory
inspectors job was limited to lookinspectors job was limited to lookthe potential hazards of this proadvised what was needed."

Once licensed by the central sowing after safety devices to protect cess is unclear, since all records

Once licensed by the central govhave been impounded by an offi-cial inquiry. enment, the Carbide factory was theoretically monitored by the U.K. Tiwari, chairman of the cial inquiry. theoretically monitored by the pollulicit control board, said lists. The New Delhi government's state government under four main national laws: the Factories Act of MIC license on Oct. 31, 1975, two 1948, the Insecticides Act of 1968. months after the issuance of the the Water Act of 1974 and the Air

Bhopal development plan on Aug. Act of 1982. 25, 1975. That plan, which had the Thus far, t Thus far, the Madhya Pradesh force of law, required that "obnoxious industries," including manufacture of pesticides and insecticides, be relocated to an industrial government has placed the burden of blame on its labor department, which enforces the Factories Act, aimed mainly at providing safe working conditions at the plant, zone 15 miles (24 kilometers) away. rather than protecting the general

The dismissal of the chief factory inspector, Mr. Tyagi, has incensed the inspectors' office at Indore, 120 miles southwest of Bhopal.

civil authorities in Bhopal were un-aware of the latent danger in their midst, why did the technical and Mr. Tyagi declined to comment, but another member of the inspec-So far, Mr. Singh's government censing and monitoring the plant has brought criminal charges also suspect nothing? tors' office described the conditions under which factory inspectors must operate in Madhya Pradesh with the proviso that he not be identified.

en after several signs, including a fatal accident in 1981, showed that Each inspector, he said, has responsibility for more than 150 fac-Industrial licenses are issued by the Ministry of Industry after con-sultation with several other agentories, triple the standard recom-mended by the International Labor Organization. try of Chemicals and Fertilizers, the directorate-general of technical development, the Ministry of Agri-culture and its Central Pesticides

inspections a year, to be done in only 200 or so working days. Moreover, he added, they are expected to travel about this large state by pub-Requests for better support from

They have no hygiene laboratory "We don't even have instruments to collect samples," he said.
"All we can say is there is dust and

don't know what the normal level Moreover, the official said, inectors have little authority to order that unsafe conditions be remedied, apart from going to court. That process often takes years and

then the fines are minimal. As for Union Carbide, he said that by comparison to the safety violations committed by other plants in the state, Carbide was by nontechnical people and the plant applications were recommended to the central government.

"It is not Carbide's fault," he had 25 in one year and deaths were

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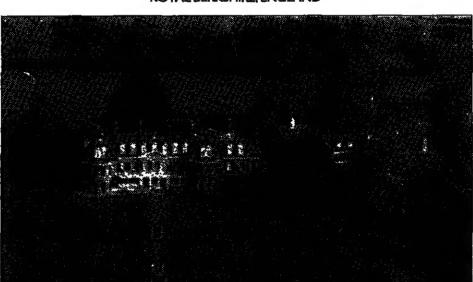
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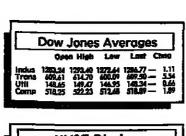
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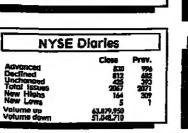
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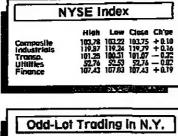


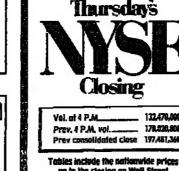
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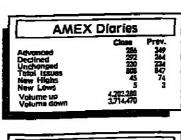
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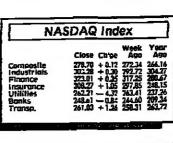








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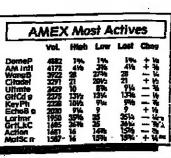
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AMEX Stock Index

NYSE Mixed in Active Trading

NEW YORK — After a day-long struggle against profit-taking, prices on the New York Stock Exchange finished mixed Thursday.

Oil issues firmed for the second day while

technology stocks came under pressure.

The Dow Jones industrial average fell 1.11 to 1.286.77. The Dow had been down nearly 10 points in late afternoon before recovering most of the loss. For the entire month of January, the

blue-chip barometer gained 75.20.

Declining stocks exceeded advancing ones slightly. Volume totaled 132.5 mulion shares, down from 170 million shares traded Wednes-After the stock market closed, the Federal

Reserve reported that the narrowest measure of the U.S. money supply, M-1, increased \$4.7 billion in the week ended Jan. 21.

"People are looking for the next group that's going to raily," said Jon Graveman of Ladenburg, Thalmann & Co. Inc., explaining the property of the said former made oil. move in the oil stocks. He said firmer crude oil

prices Thursday had convinced some investors that the oil companies fortunes would take a turn for the better. Mr. Groveman said the recent rally started when the yield difference "between stocks and short-term money rates got to such a point that

stocks were irresistible.

He said the market looks "very strong" over the near term although it might have reached "a crescendo of optimism." He expects the stock market to fluctuate in a narrow range between 1,260 and 1,310 on the Dow for the pext week or two. After that, he said, there could be some consolidation and then another big advance. The mixed finish amounted to early signs of some sort of pause," said Charles Comer of

Oppenheimer & Co. However, he said he was looking for a "sideways pause" rather than a

M-1 Rises \$4.7 Billion

major correction. Mr. Comer said the force behind the market's rise in January has been a shift in perception rather than a drastic change in fundamentals. Concerns about a recession, he said, "are rapid-ly losing currency," while "equities suddenly look cheap" as interest rates fall.

Before the stock market opened, the Com-

nerce Department reported the index of leadng indicators dropped 0.2 percent in December, the fifth decline in seven months. The index is designed to forecast future economic trends.

The Commerce Department also reported that sales of new single-family homes increased 3.1 percent in December.

New factory orders in December fell 0.7 On the trading floor, AT&T was the most active NYSE-listed issue, off ¼ to 20%.

Unocal was second, jumping 4 to 42¼. The stock was a subject of takeover rumors that bad

T. Boone Pickens Jr. lining up financing for a

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Div. Ykd. PE 180s High Low Quol. Ch'ge GOLD, LASSIES and 800% PROFITS The price of gold has tarnished, aborting the fantasies of gold bugs and their gurus, among them, the Aden Sisters – the lissome lassies who persistently purrin their investment service that gold will glisten to \$3400 an ounce; a prediction our analysts have ridiculed. The Adens are sisters under the skin to promoters of gold seminars, "currency experts" who make great gobs of peper money, debunking "paper". The distribution of gold from High Priests of Finance to naive believers in the pews has been articulated by C.G.R.; a distribution, a madness, that will join the ranks of the South Sea Bubble fiasco as evidence of man's culpability and greed. The insecticide of rationality has destroyed gold bugs; still, there is tomorrow. For once everyone is convinced that gold, a substance the Inca's called "The Sweat of the Sun", cannot gifter again, it will. To convince the "Crowd" as to the efficacy of the law of contrary reason, is as difficult as sneaking sunrise past a rooster.

Months ago, our researchers mocked the "consensus", writing... "Look for one more sledge hammer blow before a sparking raily occurs." The hammer has decimated thousands of dreamers. Money never moves out of gold or any other commodity, it merely changes pockets. Every analyst and airfine attendant has names of gold shares that have been pulverized; few appear on "buy lists" for, as always, the "Street" is selling into weakness, violating every shred of fiscal common sense. As contrarians, we urge investors to stash away &SA \$47, CAMPBELL RED LAKES \$16, HOMESTAKE 21 and WESTERN DEEP LEVELS \$33, emulating the pirouettes of "Power Elistist" and other perceptive tomoclasts who are absorbing, at wholesale levels, the discards of the disenchanted. The scenario gold is reminiscent of the malaise that Infacted the "Street" in 1982, when the DOW was mired below 800, Atthe depths of despair, our researchers mused "THE DOWWill TOUCH1,000 NEW YORK — The basic U. S. money sup-ply rose \$4.7 billion in mid-January, the Federal The Fed said the M-1 aggregate rose to a seasonally adjusted \$561.6 billion in the week that ended Jan. 21, from a revised \$556.9 billion the previous week. M-1 includes cash in circulation described by the billion of the previous week. tion, deposits in checking accounts and travel-

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ARIS — Ordered Section of Maries and Maries

New BI

by Judy Klemesrud

by Judy Klemestud

EW YORK — Before them the Warner Stochers, and the Brothers, and the Maysles in the Tavania Brothers, how we shall make the Maysles in the Stochers, how we say that the Brothers is a Blood Single thriller called "Blood Single whose first feature is an and New York."

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(Continued on Page 12)



Mahler's gestures as conductor, caricatured by Hans Schliessmann.

Mahler and His World

by David Stevens

ARIS — Ordinarily, exhibitions devoted to musicians are of limited interest, circumscribed as they are by the necessity of making visual a world that is essentially annal But Gustav Mahler is a notable exception, as is demon-strated by the compact but intensely rich show devoted to the composer at the Musee d'Art Moderne de la Ville de Paris.

The main reason for this is that the key period in Mahler's worldly and creative life was from 1897 to 1907, when he was director of the Vienna Court Opera (today's State Opera) and thus in the thick of the artistic life of a city that was then a turbulent capital of a turning point in all the arts. He also spent his summers composing symphonies that despite his preeminent position in the city were never heard first in Vienna.

Then there was the composer's music, frequently misunderstood and rejected by andiences of the time, yet prophetic in a way that has led to extraordinary popularity today. But his music has never lacked for champions, whether Willem Mengelberg, director of the Concertgebouw Orchestra of Amster-dam, in Mahler's lifetime and up to World War II: or Bruno Walter, Mahler's disciple and colleague, or Leonard Bernstein, whose programs with the New York Philharmonic in the 1950s had much to do with launching the wave of popularity for the composer's music that is still going strong.

Then, in his personal life, there was his marriage to Alma Schindler, a celebrated beauty 20 years his junior, the daughter of a prominent Viennese painter and step-daugh-ter of another. She outlived him by more than half a century, married two other men of genius (Walter Gropius, the architect, and Franz Werfel, the writer) and had love affairs with others (notably the artist Oskar Kokoschka), although none ever really sup-planted the importance of Mahler in her life or in her titillating memoirs.

Vienna at the turn of the century was not

only the focal point of much that was new in the arts and sciences, but it was a small world in which everybody who counted knew everybody else and there was an extraordinary interpenetration among the various disci-plines. Thus, for instance, Sigmund Freud saw a kindred spirit in the playwright Arthur Schnitzler, while in 1910 Mahler, during a serious marital crisis, was "analyzed" by Freud during a four-hour walk when the two men were in the Dutch city of Leiden.

Take, for example, the architect Josef Hoffmann. He designed what was to be the first building of an artists' colony in the Hohe Warte district of Vienna. It became the home of Carl Moll, an artist prominent in the Secession movement and step-father of Alma. She lived here when she was courted by Mahler, and they later lived here together for a while. Furthermore, Moll did a number of paintings that are in the first place family scenes, and in the second place a fortuitous record of Hoffmann's pioneering example as

Continued on page 8

From Folies to Drama

EW YORK — If clowns want to be Hamlet, it is perfectly reasonable that Liliane Montevecchi, who has incarnated reasonable that Liliane Montevecchi, who has incarnated French Folies glamour from Vancouver to Las Vegas, should be thrilled to play a 70-year-old grandmother.

"No more the oh la la thing with the leg in the air," says Miss Montevecchi, whose legs are notable. The play, by the well-known American playwright Tom Eyen, is "The Melody of the Glittering Parrot," and the grandmother's role was originally written for the late Lotte Lenya. In a long career of wild plumes and black tights, this is Montevecchi's first straight play and she is very excited.

"With a serious play I can eat before the show, My stomach can hang out a little more and no one will say, look at that figure, she shouldn't dance anymore."

The figure is perfect, the glamour authentic, and she can when she

The figure is perfect, the glamour authentic, and she can when she feels like it sweep into a room as if she were descending the famous 26 steps of the Folies Bergère. There is also humor and compassion: When she starred in the Folies in Paris, she used to sit nightly with the former male nude star, now reduced to dressed minor parts and too poor to buy false teeth, and chat with him while he painstakingly carved little bits of candle wax into teeth for the show She has starred in the Folies on Broadway, where nightly a

Mary Blume

showgirl named Monica absentmindedly fell into the pit, and in Paris between 1970 and 1978 she gave some 2,000 Folies Bergère

performances, learning to change costumes in 15 seconds and winning what she calls the Cross of Labor for sheer endurance.

The big leap from revue came on Broadway with "Nine," a musical adaptation of Federico Fellini's "8½," for which she won a 1982 Tony award and was hailed by The New York Times as "a knockout—a glorious amalgam of music-hall feistiness and balletic grace, with Toulouse-Lautrec shadows about the eyes."

"Nine" was staged by the relentlessly inventive dancer-singer-director Tommy Tune, who will also direct "The Melody of the Clittering Parcet"

Glittering Parrot."

When Montevecchi and Tune met at the start of "Nine," he asked

if she didn't remember the night she sat in his lap in Paris at the Folies Bergere. "How could I remember?" she says. "I sat in

She has been a trouper too long to start kicking up her heels as a Toast of Broadway. There have perhaps been too many ups and downs to because the ups are forever: What is forever is daily ballet

Born in Paris of an Italian father and a French mother who had wanted to be a ballerina, Liliane began ballet classes during the German occupation. "We had no heat and no tights. I always remember my legs being blue and the smell of the toe shoes, which were held together by fish glue." She was spotted by Roland Petit and at 18 became his leading ballerina while Petit's wife, Zizi Jeanmaire, was on Broadway. She thought only about ballet but one day Petit heard her sing and gave her the lead in his "The Diamond Cruncher" which included a song. "I am a diamond-crunching dame."

"I had a standing ovation and my mother came and said you have a triumph and I said no, no I'm not a singer, I am a dancer. Leave me

Petit's company appeared on Broadway in 1954 and then went to California, where they bought little green MGs and Liliane was given one of the last seven-year contracts by MGM. "I was supposed to be the new Ava Gardner but I turned out not to be."

HE made about 15 films ranging from "Daddy Long Legs" to "King Creole" with Elvis Presley. Her last film and her best was "The Young Lions," in which she played a young prostitute who refuses to marry Marlon Brando because he is a German soldier. She spoke no English at first and her screen test, with George Sidney, was a scene from "For Whom the Bell Tolls" in which she had to try to say, "Now I have to borrow the scissors of Pilar."

"Until I die I'll know that phrase. I couldn't say it then. Scissors.

Pilar, The agony," Once signed, she was given a protector-escort, Walter Pidgeon, and lessons in everything.

Waiter Pidgeon, and lessons in everything.
"We had fencing lessons, drama lessons, I had five hours of

English a day for a year. Thank God I loved my teacher, but my head

— I learned everything by Shakespeare and I couldn't understand a Ballet, she says, is not especially good training for screen acting. "Ballet is like silent movies. Because if you do 'Swan Lake' you have

"Ballet is like silent movies. Because if you do 'Swan Lake' you have to translate all this drama with your hand, your eye." She turns briefly into a glaring Black Swan. "That's why we all look insane in ballet, the eyes are all like this."

In the Folies she learned acting of sorts by impersonating in one revue 17 characters ranging from Charlie Chaplin to Elizabeth the Virgin Queen. And she used the quick-change techniques she learned at the Folies when she did a highly praised New York nightclub act during the run of "Nine"

during the run of "Nine." "I had a gimmick when I did my act. I changed my dress each time I sang another song because I was afraid people would get bored

because I am not considering myself much as a singer. The critics couldn't fall asleep, they had to see what I would wear next.

The person who brought together Liliane Monteverchi's unsettled talents was Tommy Tune. When she auditioned for "Nine," everyone agreed she was wonderful and that it was a pity there was no role

for her. Tune, who says he believes you must go with the talent,

changed the entire concept of the show and cast her as a woman



do a Folies parody with a 30-foot black feather boa, "magically refracted into Freudian shapes," according to The New York Times.
"The Melody of the Glittering Parrot," which they will do together next season, came about because Tune wanted to work with Monte-

vecchi in a dramatic, nonmusical role that will make enormous demands, one being that she plays a very old woman and, in flashback, a very young one. Tune wanted to put Montevecchi in an exotic setting and so he sensibly imagined her in an American Midwestern living room "because she just doesn't belong there. I know if she went into my mother's living room, something strange would happen.

"I play the understudy of Sarah Berhardt," says Montevecchi. "She's never put her foot onstage because Sarah Bernhardt was never sick. Anyway she got married and had a little girl who married an American and went to live in Ohio."

So Montevecchi's character goes to exotic Ohio and sees her daughter, whom she doesn't much like, and her 7-year-old grandson, whom she does. "This lady is full of mischief and so is he. This connivance, this understanding we have lasts until he is 25 and I die in his arms.

Since she is playing a 70-year-old, Montevecchi is thrilled that at least she won't have to show her legs. Or so she believes. "Well, that's Liliane's thing," says Tommy Tune. "I will always want to see her legs. They're the most perfect legs in the world, the best pair of legs I have ever seen, ever. And I major in legs."

A New Brother Act for the Movies

by Judy Klemesrud

EW YORK - Before them came the Warner Brothers, and the Korda Brothers, and the Boulting Brothers, and the Maysles Brothers, and the Taviani Brothers. Now we have the Coen Brothers, Joel and Ethan, 30 and 27 years old. Minneapolis natives living on the Upper West Side, whose first feature film, a Texas Gothic thriller called "Blood Simple, has been praised at film festivals in Dallas, Toronto and New York.

Joel, the director ("because I'm the oldest"), is a graduate of the New York University film school. Ethan, the producer, studied philosophy at Princeton. They wrote the script of "Blood Simple" together with minimal arguing, they say, because their tastes are so similar. They get along so well, in fact, that they plan to collaborate for the rest of their careers, because, as Ethan puts it, "Two heads are better than none."

"Blood Simple" has a complex plot involving adultery, morder and revenge. But it also includes humor, and some critics see it as a spoof of the so-called film noir style of the 1940s. It stars M. Emmet Walsh as a sleazy detective who is hired by a Texas bar owner (Dan Hedaya) who suspects his wife (Frances McDormand) is having an affair with one of his bartenders (John Getz). The story has almost as many twists, chies, coverups and misunderstandings as "The Maltese Falcon.

But the Coen brothers say they were not inspired by 1940s films as much as they were by the books of James M. Cain, Dashiell Hammett and Raymond Chandler. The film's title, in fact, came from one of Hammett's novels. "It's an expression he used in referring to what happens to a person once they commit murder," Ethan Coen said.

It was Cain's books, though, that the brothers say influenced them the most. "We both started reading his novels about five years ago," Joel said. "We especially liked

'The Postman Always Rings Twice,' 'Double Indeannity,' 'Mildred Pierce,' and a relatively unknown one called 'Career in C-Major.' He wrote that one because he was a frustrated opera singer himself. We liked his hard-boiled style, and we wanted to write a James M. Cain story and put it in a modern con-

They said they started with the premise murder story-thriller set in Texas — and worked from there. "We also wanted a doubie-cross," said Ethan, "because we liked the idea of somebody hiring a killer who faked it and then killed the guy who hired him." We hadn't seen that one before," Joel added. "We also wanted to avoid doing a cliché story of two lovers plotting to kill a husband or wife. We wanted to invert that a

And so they sat down in their Manhattan partment, with Ethan at the typewriter, talking through the scenes together and then putting them on paper. They said they wrote the part of the sleazy detective with the veteran character actor Walsh in mind. "We'd seen him as the parole officer in 'Straight Time,' " Ethan said, "and we

thought he would be perfect for the part." They chose Texas as the locale, Joel said, because it was a logical milieu for a passion murder story. People carry a lot of baggage about Texas around, a lot of stereotypes and cliches, and these are easy to play off of. We were after the Gothic, mythic, overblown, overheated Texas."

THEN came what Joel calls "the hardest, longest and most frustrating part": trying to raise \$1.5 million to produce the film. They made a two-minute trailer, which Joel described as "a short, slick two-minute promo reel that we would schlep to various people." After a year of knocking on doors in New York, Minneapolis and Texas, they finally had their money. All of it came from private investors, 70 percent of whom were from their native Minneapolis.

"They were a weird mixture — doctors, lawyers, entrepreneurs," Joel said. Their parents, who are both university professors, also invested a small amount.

Shooting began in Austin and Hutto, Tex-as, in the fall of 1982, and was completed eight weeks later. To the Coens' surprise and elight, Walsh accepted the role of the detective, and got along well with the neophyte producer and director. "Oh, he'd joke about it a lot," Joel said. "He'd say things like, "Let's cut this sophomoric stuff, it's not N.Y.U. anymore.' We would have arguments and disagreements, but they would generally be fruitful. One time I asked him to do something just to humor me, and he said, 'Joel, this whole damn movie is just to humor

The brothers spent a year editing the film, then began searching for a distributor, which in the beginning seemed almost as difficult as the search for money. "Nobody would touch it at first," Joel said. "Four or five of the majors saw it, and most gave us a good unequivocal no. They would always say, 'How am I going to sell this movie?' Blood Simple' is not easily pigeon-holed generically. It's a murder film that seems to be an art film, and some distributors were afraid the murder crowd would think it was an art film, and the art crowd would think it was a

When word got out on the independent film grapevine that "Blood Simple" was completed, the Coen brothers began to receive screening requests from festivals. The film was selected for the U.S.A. Film Festival in Dallas, and then the Toronto Film Festival. Impressed with the accolades it was receiving. Circle Releasing Corp. of New York signed a distribution agreement with the Coen brothers before the 1984 New York Film Festival. "I've seen a lot of first films, and there was something about this film that was so good and so natural," said Ben Barenholtz, vice president of Circle.

The brothers deny that they deliberately

set out to do a spoof of the film noir. "We wanted it to be funny, but it's definitely not a parody," Joel said. "The plot is very grim, but we didn't want the movie to have a grim tone. Hitchcock always mixed humor with grimness very well. And Cain, Hammett and Chandler deal with murder, mayhem and simmering passions, but the tone is fairly chipper and there is a sense of fun to the storytelling."

Typical of the Coens' humor is a string of dead fish that grows more rancid as the movie progresses; a murderer using a piggybank as a weapon; and a getaway car that won't start after the driver has buried a victim alive.

"What always gets the biggest laugh is a scene showing the tire tracks in the field leading to the burial site," Ethan said. The car is driven to the site at night, so the viewer is not aware that the grave is in the middle of a freshly furrowed field. A subsequent early morning scene, shot from overhead, shows the very clear tracks the car has made to and from the grave.

Blood Simple" contains much blood and gore, and the Coens say they are surprised the critics haven't taken them to task for the violence. "But the violence is bound up in the story, rather than gratuitous," Joel said. "It's very different from a horror movie where the characters are mechanically set up to be slaughtered. We have no slasher scenes.

This is more of a story movie." Ethan explained the violence this way: "When you're thinking about how to handle a murder, you can either say, 'This character dies, or you can make the andience feel it. We want to grab them by the lapels and make them feel it. They're not there to get information, they're there to feel it."

OW can two brothers who grew up in Minneapolis have such wild and bloody ideas? "It's to compensate for the fact that our lives were incredibly mundane," Joel said with a smile. "We grew room with an insane grin on my face" - Joel



Joel, the director, and Ethan, the producer.

up in a typically middle-class family in the United States' equivalent of Siberia. All that cold weather drives you inside to watch movies. I kid with my father that he's living in the closed city of Gorky."

Their father, Edward, teaches economics at the University of Minnesota, and their mother, Rena, teaches art history at St. Cloud State University. The brothers grew up in the Minneapolis suburb of St. Louis Park, where they spent the warm weather months making Super-8 movies of their friends. "We used to watch the muscle movies on Saturday matinees, such as 'Hercules Unchained," "Ethan recalled. "Then we'd go outside and do a remake of it. Once we made The Naked Prey,' with all the neighborhood kids chasing each other through the bushes. I was hoping for the Cornel Wilde part, but I

didn't get it." After what he considers an undistinguished career at New York University - "I was a cipher there; I sat in the back of the

went to work as an assistant editor on lowbudget horror films. After Princeton, Ethan took a number of temporary jobs, the longest of which was as a statistical typist at Macy's. In their spare time, they wrote scripts for themselves and for independent producers. One, "The XYZ Murders," written with Sam Raimi, is scheduled to be released this spring by Embassy Pictures. Ethan described it as an action comedy about two rat exterminators who are hired to kill a human.

The Coens are now working on another script with Raimi, "a screwball comedy set in the late '50s in which nobody dies," Ethan said. The brothers' goal is to keep making films together from their own scripts. Both said they could not imagine breaking up

their team to go out on their own. "Ethan has nightmares of one day finding me on the set of something like 'The Incredi-ble Hulk,' wearing gold chains and saying, 'I've got to eat, don't I?' " Joel said.

₱ 1985 The New York Times

New Chic in a Historic Arcade

by Vicky Elliott

ARIS — Shopping mails are nothing new: Baudelaire and Balzac had their own here. The arcades, built in a rush from the 1820s to '40s, were glass-covered and marble-floored, "a new contrivance of industrial hixury," as one illustrated guide to the capital put it, where the leisured classes could worship the latest commodities. "Around 1840," writes the German philosopher Walter Benjamin, "it was briefly fashionable to take turtles for a walk in the arcades. The flaneurs liked to

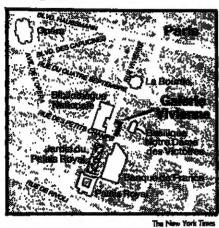
have the turtles set the pace for them."

Lithographs of the period show the passages awash with crinolines and top hats, safe from the mud and the wheels of what the French called "hippomobile traffic." The shop windows had a magnetic effect on tourists. "The great poem of display chants its stanzas of color from the Madeleine to the Porte Saint-Denis," wrote Honoré de Balzac.

The Galerie Vivienne, not far from the restful colonnades of the Palais-Royal gar-

dens, was one of the first of the arcades, or galeries, built in 1823, when the Bourbons were back on the throne. It still has its ornate mosaic floor, wrought-iron grillwork, luminous rotunda, and bas-reliefs of the muses holding wreaths, and it is slowly coming back to life. The fashion colony around the corner in Place des Victoires has found it. and the shop fronts are brightening up again with fancy clothes, zany jewelry and showers of artificial flowers.

Luis Bunuel came here to shoot parts of That Obscure Object of Desire," and it is the kind of place a photographer loves to chance upon, with its majestic stairways and vanited ceilings made to frame a solitary figure down a distant perspective. The signs, even the new ones, speak of of the past: "Lucien Legrand, Filles et Fils," "Manufacturer of pasta and flours of France, Italy and the Isles" and one that says: "Academy of Magic, founded in 1786 Under the Patronage of the Queen of France and the illustrious Cagliostro."



The last is a sham, a relic left by a film One of the nouveaux-venus is Christian Astucrew. It hangs on the wall of an establishment that likes to call itself the oldest bookshop in Paris, founded three years after the galerie, in 1826. It seems unchivalrous to quibble, especially since the owner of the Librairie Petit-Siroux, who inherited the business from his father-in-law, is now 90 and manifestly one of the most venerable of Paris booksellers.

His stock, mainly secondhand, includes hand-colored, block-printed homilies in verse, and copies of illustrated magazines that cost 15 francs (\$1.50) apiece and promise fruitful reading on "Events in China" (in 1906) and, more up-to-date, "Pioneers of Space," including such heroes as Gus Grissom and Wally Schirra in the heat of their

1960s endeavors.

Madame Petit-Siroux — who is 80 and free with her outbursts of such textbook terms as "Zut!" - will, with a little coaxing, volunteer the information that the shop once sold new books and classics, for everybody.

"Now that they give books out free in the town halls for a month," she adds, making the habit sound as newfangled and un-French as fast food, "nobody wants to buy them anymore."

The Petit-Siroux, marooned in their backwater, have watched the galerie change. An ancient newspaper clipping in their window paints the picture in the 1920s, when the paints the picture in the 1920s, when the crinolines were gone, leaving in place such worthy but unglamorous enterprises as a printer, an importer of Chinese mats and two lively washerwomen. "The past is there, but dusty and moth-eaten," complains the writer, gloomily comparing the place to a necropolis, to the dried-up riverbed of "a laughing river" and to the skeletons in a Museum of Natural History. Museum of Natural History.

N the 1960s, there were boards over the shopfronts, and graffiti wandering over L the boards — the very thought of it makes Madame Petit-Siroux wince. There was also Huguette Spengler, a friend of Jean Cocteau, who held court here and put strange tableaux in the windows, the most dramatic being a "mortuary" scene showing a lady assassinated in an aquarium. Spengler began to interest the authorities in the preservation of the galerie, but it was not until 1980 that the most magnificent section of the passage was classified as a national monu-

In 1970, one of Spengler's protegés, an unknown Japanese designer, Kenzo Takada, moved in and painted a wall of lianas in what became the first outlet of Jungle Jap.
This forgotten corner of the Right Bank

began to swing onto the fashion man.

Kenzo left, although only as far as Place
des Victoires, but in the last four years, other talents have enlivened the mix of travel agencies, thrift shops and untenanted-looking offices offering sinister beauty treatments.

guevieille, something of a high priest of High-Tech in Paris, whose gallery (42 Galerie Vivienne, telephone: 260-8181; open 2 to 6.30 P.M. Monday to Friday) now pro-duces bold and fashionable jewelry for Galeries Lafayette in Paris, as well as Bergdorf Goodman and Tiffany's in New York.

His showroom here sells one-off pieces, for example, strings of huge fake pearls tied to red leather thougs (800 francs), a necklace of pearls trapped in a net bag, bracelets made of the pistils of artificial flowers, ar-

rowhead perspex earrings and so on.

Astuguevieille, who set up the Pompidou
Center's children's workshop before he began designing jewelry for such young bloods of the Paris fashion scene as Claude Montana, Thierry Mugler and Jean-Claude de Lucca, is currently working through an ob-session with foroshiki, a Japanese custom of wrapping parcels in cloth and knotting the ends together.
His limited editions of wrapped objets,

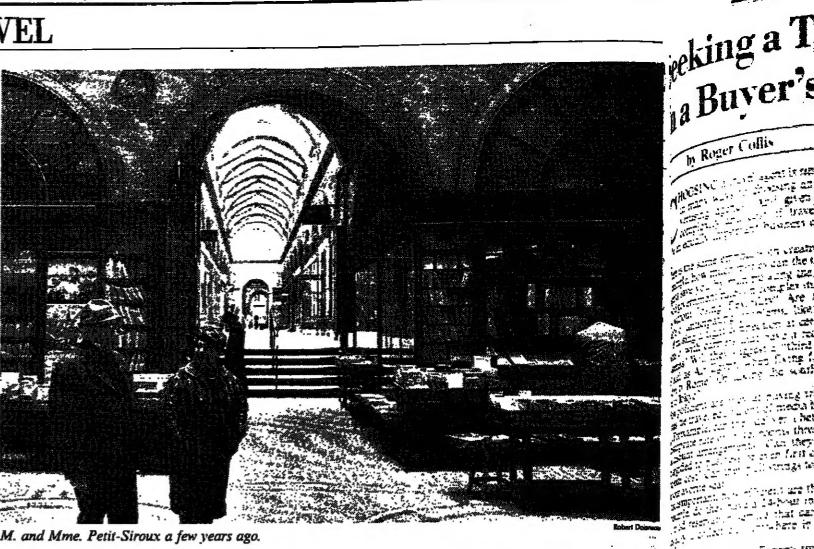
molded in colored resin, are now arrayed in the starkly fashionable gray showroom, complete with High-Tech assistants. (In his much-photographed apartment in the 16th Arrondissement, Astuguevieille's complete library is now shrouded in a series of 20

Opposite Astuguevieille in the central gal-lery is a splash of color; the artificial flowers designed by Emilio Robba in this, his central showroom, (Nos. 29-33, tel: 261-7143 and 296-0889; open 10 A.M. to 6 P.M. Monday to Friday) for manufacture in Thailand and Taiwan. The majestic bouquets of hydranges and poinsettia, arum lilies and orchids, are, it turns out, made of Tergal and washable under a tap; there are two new collections a year. Single stems, which may bear multiple flowers, cost between 13 and 80 francs.

The galerie is now diverting some of the fashion traffic in the Place des Victoires, and it is sure to pull in more next year, when Jean-Paul Gaultier opens his new headquarters in a huge warehouse on Rue Vivienne. Camille Blin, at No. 54 (tel: 261-2354;

open 1 to 7 P.M. Monday to Saturday), a young designer who set up on her own last spring, has a very wearable range of knitted women's clothes in wool, cashmere and angora at reasonable prices. Blin updates on classic themes include softly pleated jersey skirts with strategic splits, and baggy pants with wrap-around belts. There is also a range of bracelets in teak by Catherine Noll. At No. 48-50 is the Paris headquarters of

(IXI:Z), a phonetic rendering, in French, of the Roman numerals XX, a men's store that sells snappy shirts and cords and accessories in 100 percent cotton and every known color. The designers, Faizal Khan and Fariba Sanai, also have outlets in Los Angeles and New York as well as Japan, where the clothes are made (tel: 297-4875, open 10 A.M. to 7 P.M. Monday to Saturday). Catherine Vernoux, a former casting di-



M. and Mme. Petit-Siroux a few years ago.

rector, at No. 26 (tel: 261-3160; open 11 A.M. to 7 P.M. Monday to Saturday), attracts the show-business crowd with her flash evening wear, a riot of sequins, satins

PPOSITE, A Priori Thé (No. 35-37; tel: 297-4875; open from noon to 7 P.M. Monday to Saturday), a cozy tearoom run by three American wome does an energetic job of refreshing the Ph.D. candidates who haunt the Bibliothèque Nationale with light and homemade meals. They are inventive with their pasta salads and sure-handed with their spinach quiches, and, says one habitue, they are known throughout Paris for their brownies. A meal will cost under 100 francs.

The Casa Lopez, at No. 39-41, has a range of all-wool carpets (from 2,600 to 7,000 francs) in elegantly restrained shades of écru and duck blue that are woven to original jacquard patterns in France and Spain. The wool is thick and the designs soothing and sophisticated, and the decorating magazines feature them regularly. (Open 9.30 A.M. to 6.30 P.M. Monday to Saturday).

Yet more original work is produced at No. 6-8, where Martine Moisan (tel: 297-4665)

weaves complicated concoctions of wool into such creations as the shaggy and icy "Himalayas," on offer at 20,000 francs.

Younger window-shoppers are catered for at "Si tu veux" (No. 68, tel; 260-5997; open 11 A.M. to 7 P.M., Monday to Friday; 2 to 6 P.M. Saturday), a cheery establishment that has a range of inexpensive toys and a rack of specially designed party costumes in satin and tulle, including Little Red Riding Hood outfits, poisonous-looking toadstool outfits and a Pierrot kit at 85 francs that includes a white ruff, a black skullcap, a white mask and a stick of black makeup. There is an ingenious plain cloth doll at 65

francs that comes with felt-tip pens with which you can paint in the character you like (it all washes off in the machine); there are kaleidoscopes and finger paint and things for making noises. Characteristically French offerings include a stuffed Babar in a smart green elephantine jacket, and an enticing selection of dollhouse patisserie.

At the other end of the gallery is a more convincing spread of French fare. Lucien Legrand's wine store is a recent extension of his long established épicerie on Rue de la Banque. The wine store at No. 12 (tel: 260-0712; open from 9 A.M. to 7 P.M., Tuesday to Saturday) stocks a huge and well-chosen

array of wine that can be bought by case or bottle from Fiona Beeston, one of Paris's resident British wine experts, and the epicerie is everything you ever wished a French grocery to be, with gleaming jars of candy outside and cookies and jams of all kinds.

Legrand himself has lived all of his almost three-score-years-and-ten in this corner of Paris his father and the corner of Paris same and the corner of Pa

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ZZMI COLON

three-score-years-and-ten in this corner of Paris: his father died here, he points out, and his children and grandchildren were born here. He is a true champion of France and its soil of the Ile de France and its fruit and vegetables. The peaches of Montreuil, the asparagus of Argenteuil, the Calville apples of Bagnolet, he says, were all prime among their species their species.

He also insists, in his mystical way, on the importance of the location of the Galerie Vivienne. To the east and west, be points out, lie the basilica of Notre-Dame-des-Victoires and the Bibliothèque Nationale, two spiritual and cultural lines of influence; to the north and south the commercial and financial poles of the Bourse, or stock exchange, and the Banque de France, the French Fort Knox.

This is, after all, as Legrand has every interest in maintaining, the heart of Paris.

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AUSTRIA

VIENNA, Historisches Museum (tel: 42804). EXHIBITION — To Feb. 26: "Richard Gersti."

•International Theatre (tel: 31.62.72).

THEATER—Feb. 2-13: "Our Town" (Wilder).

•Konzerthaus (tel: 72.12.11).

**The Beggar Student" (Millöcker). (Wilder).

•Konzerthaus (tel: 72.12.11).

CONCERTS — Feb. 5: Alban Berg Feb. 21: Vienna Youth Choir/Vienna Symphoniker, Gianandrea Gavazzeni

conductor, Cristina Ortiz piano (Cherubini, Franck). Feb. 28: Vienna Symphoniker, Mared Janowski conductor (Beethoven, Messaen).

RECITALS — Feb. 7: Julia Varady soprano, Makus Palm piano (Prokoriev, Tchaikovsky)

Peb. 12: Leonid Brumberg piano (Brahms, Weber).
Feb. 26: Andras Schiff piano (Bach).

Staatsoper (tel: 53240).
BALLET — Feb. 8, 11, 16: "Ray-monda" (Tehaikovsky).

OPERA — Feb. 15, 17, 23: "Eugene Onegin" (Tehaikovsky).

(Massenet). Feb. 3: "The Flying Dutchman" (Wag-Feb. 5; "L'Elisir d'Amore" (Donizetti). CONCERTS — Feb. 3: National Op-Feb. 12, 15, 18, 21: "Tosca" (Puccini). era Symphony Orchestra, Sylvain

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International .

Feb. 20, 24, 27: "Simon Boccanegra" (Verdi). Feb. 22, 25, 28: "Tannhäuser" (Wagner). OPERETTA — Feb. 4 and 10: "Die Fledermans" (J. Strauss). Feb. 14: "Der Opernball" (Heu-

BELGIUM

ANTWERP, Elisabethzaal (tel: 237. 22,47). CONCERTS — Flanders Philharmonic Orchestra - Feb. 16: Uwe Mund conductor, William Forman trumpet (Beethoven, Wagner). Feb. 26: Emil Tchakarov conductor, Walter Boevkens clarinet (Mozart).

monda" (Petipa, Glazunov).

OPERA — Feb. 2, 7, 17: "Manon"

BRUSSELS, Opera National (tel: 217.22.11).

OPERA — Feb. 15, 17, 21, 23: "L'Elisir d'Amore" (Donizetti). Palaisdes Beaux Arts (tel: 511.29.95).

WEEKEND

PRIVATE CLINICS

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Cambreling conductor (Mahler, Mo-zart). OPERA — Feb. 6, 12, 16: "La Tra-viata" (Verdi). OPERA — Feb. 6, 12, 16: "La Tra-viata" (Verdi). OPERA — Feb. 6, 12, 16: "La Tra-

Cambreling conductor (Walling)
rart).

Feb. 8 and 10: Belgian National Orchestra, Georges Octors conductor, Idil Biret piano (Haydn, Kodaly).
Feb. 20: Gabrielli String Quartet (Brahms, Mozart).
Feb. 22: Belgian National Orchestra, Heinz Wallberg conductor, Luc Devospiano (Chopin, Schubert).
Feb. 27: 1 ille Philharmonic Orchestra, Heinz Wallberg conductor, Luc Devospiano (Chopin, Schubert).
Feb. 8 and 10: Belgian National Orchestra, Willer (R. Stranss).

eVictoria and Albert Museum (1889,63,71).

EXHIBITION—To Feb. 28: "Britanson (Chopin, Schubert).

CONCERTS—Feb. 5: Hanson St. Ouartet (Brahms, Mozart).

Jean-Claude Casadesus conductor, Carlo Chiarappa violin (Bach, Han-

GHENT, Royal Opera (tel: 25.24.25). OPERA — Feb. 2: "Eugene Onegin" (Tchaikovsky). Feb. 3, 6, 9: "La Bohème" (Puccini). LIEGE, Theatre Royal de Liège (tel: OPERA-Feb. 2 and 5: "The Escape

DENMARK

(tel: 21.01.12). EXHIBITION — Through February: "Paul Gaugnin in Copenhagen in 1224

CONCERTS — Radio Symphony Or-chestra — Feb. 7: Michael Schon-wandt conductor (Ruders, Tchaikov-

eart, Strauss). Feb. 20: Gunnar Tagmose conductor (Gade, Schubert). Feb. 23: Christopher Hogwood con-

Barbican Art Gallery - To March 2: Printmakers at the Royal College of

Democratic Republic."
Barbican Hall — Feb. 6: New Japan
Philharmonic Orchestra, Seiji Ozawa
conductor (Beethoven, Tchaikovsky).
Feb. 12: Royal Philharmonic Orchestra, Yehudi Menuhin conductor, Colin
Carr cello (Delius, Walton).
Feb. 24: City of London Sinfonia,
Doron Solomon conductor, Anthony
Goldstone piano (Bach, Mozart).
London Symphony Orchestra — Feb.
3: Clandio Abbado conductor, Rudolf
Serkin piano (Mendelssohn, Mozart).

age" (Brecht).

• Hayward Gallery (tel: 928.57.08).

EXHIBITIONS — To April 30: "Renoir," "John Walker: Paintings from the Alba and Oceania Series."

EXHIBITION -To March 31: "Chagail."

Royal Opera (tel: 240.10.66).

BALLET — Feb. 4, 5, 15, 19, 22, 27: "The Sleeping Beauty" (Petipa, Tchai-Feb. 7 and 13: "Manon" (MacMillan,

viata" (Verdi). Feb. 8, 11, 14, 18, 21: "Der Rosenkavalier" (R. Stranss).

•Victoria and Albert Museum (tel:

FEBRUARY CALENDAR

OF SPECIAL INTEREST

Feb. 9. 10, 12, 13, 15. 17: Mon-treal Symphony Orchestra. Mice and Men" (Steinbeck). Charles Dutoit conductor, Yu-Feb. 9-12: "The King's Trum-

Feb. 11: Hong Kong Philhar—— Feb. 11-16: "D monic Orchestra, Kenneth Jean Salesman" (Miller).

Quartet (Brahms, Mozart). Feb. 12: Vienna Musikverelo Quartet

(Beethoven, Schubert). eb. 27: Varsovia String Quartet (Bee-RECITALS - Feb. 3: Sharon Gould harpsichord (Bach, Handel).

Feb. 10: Sophie Langdon violin, She-lagh Sutherland piano (Bartók, Janá-Feb. 18: Leonora Carney piano (Schumenn). Feb. 28: Anthony Rolfe Johnson tenor, Graham Johnson piano (Massenet,

HONG KONG

ARTS FESTIVAL

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ly 600 performers. It runs

val celebrates its 13th year with

the participation of approxi-

until February 16 and will in-

CONCERTS - Feb. 2, 3, 5:

Chilingirian String Quartet

Feb. 6: Australian Wind Virtu-

zudo Horigome violin, Timothy

Hutchins flute (Mozart, Ravel).

clude the following events:

(Beethoven, Schubert).

osi (Beethoven, Poulenc).

Jazz Messengers. Feb. 15 and 16: Jazira Orchestra. Feb. 28: Freddie Hubbard Quintet. "Adolph Notre Dame Cathedral (tel: Graphics." SS9.35.71).

SKHIBITION—To Feb. 28: "British S89.35.79).

Biscuit Tims."

Wismore Hall (tel: 935.21.41).

SNotre Dame Cathedrat (tcl. Graphes.

S89.35.79).

RECTTAL — Lyn Hubler organ

(Alain, Franck).

OPERA — Feb. 5, 9, 13, 16, 19, 23, 26: reth of zart). "Tristan and Isolde" (Wagner). Feb. 20, 22, 25, 27: "Doctor Faustus" Salle Cortot (tel: 535,92.92).

Feb. 13-16: The Cedron Quar-

tet (Argentinian Tango). EXHIBITION — Feb. 7-9:

JAZZ — Feb 2: Louisiana Rep-

MIME - Feb. 4-9: Trestle

Theatre Company.

OPERA — Feb. 2 and 3: "The

RECITALS - Feb. 5: Cheng

Feb. 7 and 8: George Malcolm harpsichord (Bach, Handel).

Feb. 14: Brenda Poon piano

People's Art Theatre of Beijing

Feb. 22: Mared Janowski cond

Helga Storck harp (Dvorak).

Théatre Musical de Paris (tel:

233.44.44). CONCERT — Feb. 4: The Academy

of Saint-Martin-in-the-Fields, Ken-neth Silito conductor/violin (Rossini.

OPERA - Feb. 19, 21, 23, 24, 26-28:

"La Traviata" (Verdi). OPERETTA — Feb. 3: "Die Fleder-

maus" (J. Strauss). Feb. 4: "La Fille de Madame Angot"

RECITAL - Feb. 4 and 11: Elena Is-

koubovitch guitar, Russian ballads, gypsy songs and poetry! Pushkin, Pas-ternak).

GERMANY

BERLIN, Dentsche Oper (tel:

BALLET-Feb.7: "Giselle" (Coralli-

341.44,49).

(Lecocq). ●Théâtre 3 sur 4 (tel: 327.09.16).

- Feb. 11-16: "Death of a

Barber of Seville" (Rossini).

Modern Chinese Painting

ertory Jazz Ensemble.

Wai piano (Chopin).

(Bach, Beethoven).

peter (Gerald Harper).

RECITAL — Feb. 9: Musique Oblique (Schoenberg, Zemlinsky).

Salle Pleyel (563.07.96). CONCERTS — Orchestre de Paris — Feb. 6-8: Carlo Maria Giulini conductor (Brahms). Feb. 20 and 21: Alain Lombard con-Havdn).

ductor, Dmitry Sitkovetsky violin (Mendelssohn, Roussel). FRANKFURT, Alte Oper Frankfurt RECITAL - Rudolf Serkin piano

Florian Sonnietne conductor, Edgar Krapp organ (Bach, Händel). Feb. 28: Frankfurt Radio Symphony Orchestra. Eliahu Inbal conductor, ini piano (Bach).
Feb. 27: Murray Perahia piano (Bach).

Cafe Theater (tel: 77.74.66).

THEATER — Feb. 6-28: "The Mousetray" (Chinicia).

Musetray (Chinicia). Mousetrap" (Christie).

HAMBURG, Staatsoper (tel: BALLET - Feb. 3 and 5: "Othello"; (Chaboukiani, Machavariani). Feb. 11-13, 15: "Swan Lake" (Tchaikovsky). Feb. 18, 21, 24, 26: "Giselle" (Coralli-TURIN, Teatro Regio (tel: \$4,80.00).

OPERA — Feb. 3 and 5: "Madame
Butterfly" (Puccini).

Feb. 23: "Der Rosenkavalier" (R.

VENICE, Palazzo Fortuny (tel: MUNICH, National Theater (tel:

gin" (Tchaikovsky). Feb. 12, 20, 22, 27: "Wozzeck" (Berg). Feb. 21 and 24: "Orpheus and Euri-

OPERA - Feb. 4: "Cosi fan tutte" (Mozart), Feb. 13: "Don Giovani" (Mozart), Feb. 20 and 22: "La Bohème" (Pucci-

GREECE

ATHENS, Medusa Gallery (tel: 724.45.52).
EXHIBITION — To Feb. 9: "Bullfight." drawings by Ylannis Dimitra-Hydrohoos Gallery (tel: 722.36.84). EXHIBITION — To Feb. 7: "Maria Ness Morphes (tel: 361.61.65),
EXHIBITION — To Feb. 16: "Yiorgos Nikolopoulos."

■Polyplano Gallery (tel: 362.98.22),
EXHIBITION — To Feb. 10: "Foula Sakelli."

SPACE

EXHIBITIONS - To Feb. 28: "Eliahu Gat-Women and Nature," "A Vanished World - Roman Vishniac," photographs. To Apr. 15: "Lea Nikel — The Sponta-neous Disciplinarian, 1980-1984."

ITALY

BOLOGNA, Galleria d'Arte Moderna (tel: 50.28.59). EXHIBITIONS — To Feb. 28: "Mario Nanni." "Post War Photogra-

Teatro Comunale (tel: 22.29.99) CONCERTS — Feb. 12 and 13: Or-chestra e Coro del Teatro Comunale,

58.93.29). OPERA — Feb. 7, 10, 12, 15, 17:

Werther" (Massenet). MILAN, Padiglione d'Arte Contemporanea (tel: 78.46.88).
EXHIBITIONS — To Feb. 28: "New Topics: Young Italian Artists," "Tullio Pericoli.

PARMA, Teatro Regio (tel: 22003). RECITAL — Feb. 23: Ewa Podles mezzosoprano. Jerzy Marchwinski piano (Chopin, Handel). ROME, Accademia Nazionale di Santa Cecilia (tel: 679.03.89).
CONCERTS — Orchestre dell'Accademia Nazionale de Santa Cecilia —

Feb. 3-5: Giuseppe Sinopoli conductor, Karan Armstron soprano (Beetho-

b. 17-19: Norbert Balatsch conductor (Bruckner). Feb. 24-26: Christoph von Dohnanyl conductor, Bruno Leonardo Gelber piano (Brahms, Bartók). Feb. 9: New Japan Philharmonic Or-chestra, Seiji Ozawa conductor (Bar-

tok). TURIN, Teatro Regio (tel: 54,80.00), OPERA — Feb. 5, 8, 12, 14, 17, 20, 24, 27: "Manon Lescaut" (Puccini). 70.99.09).
EXHIBITION — To April 28: "High Fashion: 50's and 60's."

MUNICH, National Theater (tel: 22.13.16).

BALLET — Feb. 8: "Swan Lake"

(Tchaikovsky).

OPERA — Feb. 3 and 6: "Don Carlos."

Feb. 11, 14, 18, 23, 28: "Engeae Onegin" (Tchaikovsky).

OPERA — Feb. 2, 3, 5, 7-9: "Orpheus in the Underworld" (Offenbach).

JAPAN TOKYO, Azabu Museum of Art (tel:

582.14.10). EXHIBITION — To Feb. 24: "Ukiyo E Prints of the Hishikawa School.

•Idemitsu Art Gallery (tel: 213,31,28).

EXHIBITION — To Feb. 3: "The Internal Number of Ceramic Art in East and West." eKan-i Hoken Hall (tel: 480.51.11). CONCERT — Feb. 2: Vienna Johann Strauss Orchestra, Shibuya Kokaido, Kurt Woss, Atsushi Nukii conductors

(J. Strauss). •Korakuen Stadium (tel: 811,21,11). CIRCUS — To Feb. 17: Korakuen Great American Curcus. •Kosei Nenkin Hall (uel: 356.11.11). BALLET — Feb. 2: "Romeo and Juliet" (Profokiev).

Matsuoka Museum of Art (tel:

EXHIBITION — To Mar. 31: "Masterpieces of Japanese Paintings and Old Potteries.

Nakano Sun Plaza (tel: 388, 11.51). ROCK — To Feb. 4: Quiet Riot.
Suntory Museum (tel: 403.08.80).
EXHIBITION — To Feb. 11: "The
Two Screens of "Western Princes on Tokyo Bunka Kaigan (tel: 828.21,11).

OPERA — Feb. 2 and 3: "Die Zauber
Nöte" (Mozart).

Tsubaki House (tel: 354.32.36). ROCK — Feb. 7: Johnny Thunders and the Heart Breakers. Yamatane Museum (tel: 669, 40.56).
 EXHIBITION — To Mar. 24: "Be-

MONACO

MONTE-CARLO, Salle Garnier (tel: 50,76.54). OPERA—Feb. 8, 10, 12: "Engene On-

NETHERLANDS

AMSTERDAM, Print Gallery (tel: 22.42.65). EXHIBITION — To Mar. 8: "Mi-Rijksmuseum Vincent Van Gogh (tel: 76.48.81). EXHIBITION — To April 15: "Dutch

ROTTERDAM, De Doelen (tel: 14.29.11). CONCERTS — Feb. 2 and 3: Rotter-

dam Philharmonic Orchestra, James Conlog conductor, Kun Woo Paik pi-ano (Mozart, Ravel).

SCOTLAND

drawings from the permanent collec-

tor, John Tunnell violin (Brahms, Dvoductor (Brahms, Mozart). Feb. 21: Edinburgh Quartet, John McCabe piano (Shostakovich). Feb. 23: Edinburgh Symphony Or-chestra, Alasdair Mitchell conductor,

ductors, Ted Brown cello (Bocche rini, Morsberger). GLASGOW, Theatre Royal (tel:

UNITED STATES

NEW YORK, Guggenheim Musenin

(tel: 360.35,00). EXHIBITIONS — Feb. 8-March 24: "Ree Morton." Feb. 15-April 14: "Kadinsky in Paris: 1934-1944." Lincoln Center (tel: 870.59.60). New York City Ballet — Feb. 9 and 19: "Hardinade" (Balanchine, Drigo) Feb. 14, 16, 19, 23, 24: "Eight Lines" (Robbins, Reich). Feb. 17 and 24: "The Cage" (Robbins, Stravinsky). "Adantino" (Robbins, Tchaikovsky).

nese Painting and Calligraphy."
To Sept. 1: "Man and the Florse." • Museum of Modern Art (tel:708.94.00). EXHIBITION — To Feb. 12: "Lee Krasner: a Representation"

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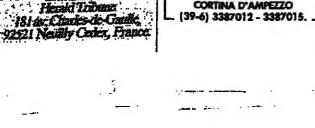
Stages Alfred Poller, the competency, and Josef Hoffmann. the distance have been an exciting the items must have been an evening a large it was also a time of great to according to the most content active cities. world Copply resterant

Mahler wanted are much to a of the Holoper rate he was det take it out of it; #25 -20ing w Mena home of mode, operation p What you thezie: people call yo as nothing but your stoppiness.

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s well and as designer he brown i Roller, an array and teacher as property worked in the theat ane one of the most relebrated signers, abandoning painted in making occupied space and occupied his Vienna of John and col Vienna sets and contumes d here, including those of st

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ROME

RESIDENTIAL AREA CORTINA D'AMPEZZO

COPENHAGEN, Carisberg Museum

ONikolaj Gallery (tel: 13.16.26). EXHIBITIONS—To March 3: "Soviet Revolution Posters," "Aboriginal Radio House Concert Hall (tel: 35.06.47)

sky). Feb. 14: Hans Gral conductor (Mo-

ENGLAND

LONDON, Barbican Centre (tel:

Art.

Feb. 14-April 8: "Munch and the
Workers," Tradition and Renewal:
Contemporary Art in the German
Democratic Republic." Serkin piano (Mendelssohn, Mozart). Feb. 9: Maxim Shostakovich conduc-tor, Viktoria Mullova violin (Shostakovich, Tchikovsky).

Feb. 17: Richard Hickox conductor, Eiddwen Harrhy soprano (Mendels-Feb. 28: Jeffrey Tate conductor, Jorge Bolet piano (Brahans, Schubert).

RECITAL — Feb. 18: Ivo Pogorelich piano (Chopiu, Schumann).

Barbican Theatre — Royal Shake-speare Company — Feb. 4-7, 13-19:

"Twelfth Night" (Shakespeare).

Feb. 8, 9, 11, 12, 22-28: "Mother Courant of the state of t

Royal Academy of Arts (tel:

conductor, Rafael Orozco pi-For further information tel: ano (Prokofiev, Tchaikovsky). 23.05.27. Théâire des Champs Elysées (tel: FRANCE CONCERTS - New Philharmonic Orchestra — Feb. 2: Stephan Cardon conductor (Dukas, Poulenc).

NICE, Muscle International d'Art Naif (tel: 71.78.33). EXHIBITION — To Feb. 15: "Rousseau, Bonbios, Bauchant, Seraphine, PARIS, Baltard (tel: (873.45.81). ROCK: Feb. 24: Meat Loaf. Bercy (tel: 341.72.04).
 ROCK — Feb. 10: U2.

•Centre Georges Pompidou (tel: EXHIBITION-To Feb. 24: "Sharon

Musée d'Art Moderne (tel: EXHIBITION—To March 31: "Gus-Musée du Grand Palais (tel:

261.54.10)

EXHIBITIONS — Feb. 9-April 22: "Impressionism and the French Coun-/Perrot Adam). OPERA-Feb. 2 and 6: "Die Zauberflöte" (Mozart). Feb. 9: "Tosca" (Puccini). u ystoe. Feb. 16-April 15: "Edouard Pignon." ●Musée du Louvre (tel: 260.39.26). Feb. 15, 19, 23: "Carmen" (Bizet). OPERETTA — Feb. 22, 24, 26: EXHIBITIONS — To April 15: "Hobein at the Louvre. Feb. 15-May 6: "French Engravers from the XVIII Century." Fledermaus" (J. Strauss). eMetropol (tel: 57 40 80)

De 100 150

ROCK - Feb. 15: Southside Johnny and the Jukes.

Nationalgalerie (tel: 266-6). EXHIBITION — To Feb. 27: "Adolph Meuzel: Drawings and

> Feb. 6 and 7: Berlin Philharmonic Orchestra, Gary Bertini conductor (Mah-ler, Mendelssohn). Feb. 13 and 14: Berlin Philharmonic

Orchestra, Lorin Maazel conductor (Berlioz, Chaikovsky).
Feb. 18: Berlin Radio Symphony Orchestra, Riccardo Chailly conductor (Rachmaninoff).
Feb. 24: Results (Rechmaninoff).
Feb. 25: Results (Rechmaninoff). Feb. 26: Brandis Quartet (Bethoven,

(tel: 134.0400).
CONCERTS — Feb. 3: Frankfur Opera and Museum Orchestra, Michael Gielea conductor, Anne-Sophie Mutter violin (Brahms).
Feb. 21: Robert Schumann Chamber Ensemble (mozart). Feb. 24: Munich Bach Collegium, Rudolf Buchbinder piano (Mahler, RECITALS - Feb. 5: Maurizio Pol-

Strauss). Feb. 27; "La Bohème" (Puccini).

dice" (Gluck). Feb. 25: "Aida" (Verdi) OPERETTA — Feb. 17 and 19: "Die Fledermaus" (J. Strauss). •Staatstheater (tel: 260.32.32).

JERUSALEM, Israel Museum (tel:

quest," Japanese paintings and crafts.

egin" (Tchaikovsky). Feb. 27: "Manon Lescaut" (Poccini).

Identity."

Stadsschouwburg (tel: 24.23.11).

BALLET — Feb. 6-10, 13, 15: "Petrushka" (Fokine, Stravmsky).

EDINBURGH, National Gallery (tel: EXHIBITION — Feb. 6-Apr. 28: The Face of Nature: Landscape

Oueen's Hall (tel: 668.21.17). CONERTS — Feb. 2: Scottish Chamber Orchestra, Ian McCrorie conducrak).
Feb. 9: Scottish Chamber Orchestra,
Trevor Pinnock conductor, Gabriele
Slma soprano (Bach, Handel).
Feb. 17: Scottish Sinfonia, Neil Man-Daphne Godson violin (Giazounov. Franck). Feb. 28: Reid Chamber Orchestra. Ruth Hardwicke, Rob Morsberger

331.12.34). OPERA — Feb. 2, 20, 22, 27: "The Bartered Bride" (Smetana).

Metropolitan Museum of Art (tel: 535 77 10) EXHIBITIONS — To Feb. 24: "Chi-

Krasuer: A Retrospective."

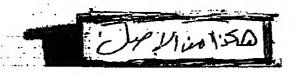
Whitney Museum of American Art
(tel: 570.36.33).

EXHIBITION — To March 3: "The Third Dimension: Scalpture of the New York School.

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FOR FUN AND PROFIT

Seeking a Travel Agent m a Buyer's Market

by Roger Collis

HOOSING a travel agent is similar in many ways to choosing an ad-vertising agency. And given the complexity and cost of travel, it complexity and cost of travel, it be an equally important business deci-

There is the same emphasis on creativity. The state same and the travelence of the same and the travelence save you by manipulating the air-discand government rules on complex itiner-tics without losing flexibility? Are they chostle of anticipating problems, like the irports of with carriers that have a record for latenes? Will they suggest a "third air-

for attention with they suggest a "third airling" such as Air Egypt, when flying from the to bkyo?

. How policient are they at buying travel services (the travel equivalent of media buying)? For example, can they deliver a betterthan corprate rate on hotel rooms through bulk discumt arrangements? Can they get you upgriled to business or even first class no exts cost? Can they pull strings to get u your avorite seat?

Just asimportant, how efficient are they? For example, do they have a 24-hour information ad reservation service that can be accessed by a collect call anywhere in the

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Contract States

Transfer Transfer

NETHERLAND

According to an American Express survey carried of in the United States last July, a majority f companies said that they look for staff profilency more than any other service feature. here's truth in the old advertising adage the an agency is only as good as the people swicing your account.

So it's ways a good idea to check out the folks at le front desk. As Lance Coleman, general mager of Knoni Travel in London, puts it: 'Ve always encourage new clients to let their cretaries spend more time with our booking lerks. It's important that they have insight ad better understanding of each other's goblems and needs. The trouble is that sectionies aren't always sure what their boss wats. Sometimes the boss isn't sure

either." Known what you want can determine which trivel agent you choose. For example, a consum firm that charges its out-ofpocket avel expenses to its clients may be more excerned about efficient service than saving oney. A manufacturing company may was to shop around for the best rebate on total ravel expenditure. Another company maye more interested in getting a maximum disount on hotels, or special expertise with ses meetings and trade fairs. Clout with apirline on a frequently traveled route or knoledge of a certain geographical area may be deciding factor. Hogg Robinson, a Londo-based travel agency, has a resident busine expert on the Middle East and Africavhose services, ranging from help on government tenders to translations and mar-Ket inlligence, are free to corporate clients. Following is a smorgasbord of services

that he should expect from a major business avel agent: · Araround-the-clock, on-line computerized prormation and reservations service. Leaving travel agents have their own high-techystems such as Travicom/DPAS and Vicedata and Videotex, which provide instanaccess to the reservation centers of all maj airlines, immediate price and informa-

tions availability, ticketing and itineraries.

Agood agency has staff members who
king the ins and outs of promotional fare offs and can juggle rates and travel sectors to a the best possible deal. For example, the should be able to match APEX, PEX another fare deals without the same sort of

Documents delivery. A reliable door-to-door service for tickets, visas and other trav-

 Packages for conferences, trade fairs and exhibitions. Expertise on travel incentives.

Travel insurance. Corporate discounts for personal, baggage and medical expenses. · Health. Advice and information on shots and other precautions. Details of climate

and weather conditions. · Hotel discounts and reservations, a service hat is often neglected by corporate clients.

Agents should offer special rates up to 50 percent less than published tariffs.

Special services. Membership in airline chubs (especially exclusive ones like Swissis) a meet and except services at major air-

air), a meet-and-greet service at major airports, discounts on car and air taxi rentals, help with visas and passports, no 1 percent

service charge on travelers checks.

• Credit facilities. Most agents give extended credit to corporate clients (Kuoni, for example, allows 45 days to pay). Others (Lunn Poly and Hogg Robinson, also in London) have a corporate account service linked to Diners Club, which extends credit to 60 days. American Express Travel Management has its own system.

 Travel pattern analyses. A customized management report showing how much

Staff proficiency put first among qualities sought

money the agent is saving you (or could have) each month, by comparing the normal fare with the fare offered. Typically, this will be categorized by traveler, department, destination, and by type of travel service i.e. airlines, hotels, car rentals and so on.

Travel agents traditionally make their money from commission (normally 10 percent) from airlines, tour operators and hotel groups, not by charging their clients.

There is a growing tendency, however, especially in the United States, for such major corporations as IBM and General Motors to establish their own in-house travel facilities (called "in-plants" in trade jargon), often financed and controlled by a travel agent. In return, the company pays a man-agement fee to the agent, which depends on who pays for what: personnel, office space

Since the demise of the Civil Aeronautics Board at the end of last year, airlines are now free to pay commissions direct to companies. So far, no major airline has done so, but the possibility of this happening is causing an proar in the travel industry.

It's a buyer's market. And competition for the business dollar is so intense that travel agents routinely give rebates, or kickbacks, to corporate clients (2 to 3 percent is normal, 6 to 7 percent is not uncommon). Consequently, agents may be earning as little as 1 to 2 percent of turnover.

This practice can result in diminishing

The American Express survey noted that ability to get the lowest air fares, to monitor corporate travel policy and to supply management information reports weigh much heavier than the availability of rebates. As one travel agent says: "Getting a discount doesn't mean you won't get wrong

"The American Express 1984/85 Survey of Business Travel" is obtainable at \$142.50 from Box 13829, Phoenix, Arizona 85002.

TRAVEL

The Song That Makes Strong Swiss Cry

by Mavis Guinard

AUSANNE, Switzerland --- It's just an old Swiss song that sums up most Alpine clichés, but it has been worked into music familiar the world over and helped cement the many

differences of this tiny country.

"Pastoral calls have been known from the beginning of time and may be one of man's most ancient forms of communication," says Guy Metraux, a cross-cultural historian who has traced its evolution over 500 years from a folk song to the equivalent of a Swiss national anthem, "What is unique is that it has survived into the 20th century, possibly because of its emotional content.

Setting off on travels through Switzerland in 1828, James Fenimore Cooper made a note to himself to, as he put it, "enquire the true meaning of the ranz des vaches." The author of "The Last of the Mohicaus" was curious to see the Swiss in their native wilds, and hear the tune that was said to make

Swiss mercenaries weep and desert.

When he finally heard it played on the long alphorns, which carry sound for miles around, the sour notes of the instrument grated on his ears. But even today, Swiss admit that when they hear the ranz, or Kuhreihen, as it is called in German, the melody

tugs at their heartstrings.
Swiss herders — from Gruyère and the Oberland all the way to Appenzell — have vocalized the ranz des vaches to soothe, summon or guide their cows along the pastures. From dozens of regional variations, the musicologist Max Peter Baumann has found a single basic pattern. The words, which were added far later, once varied from one chalet to the next, but fall in three parts: a repeated call ("Liauba, liauba" is the refrain in Gruyère); a chanting roll call of the herd; then anecdotes of mountain life, ending on a plaintive note.

Since it was passed down orally, there is no way to tell how the ranz was originally sung or played, but in the 18th and 19th centuries it became a favorite musical theme to suggest Alpine or rustic scenes.

The notes were transcribed as early as 1545 by a companion of Martin Luther. Jean-Jacques Rousseau next entered it among exotic "savage" times — between Persian and Chinese airs and a Canadian jig - in his 1767 Dictionary of Music. He also recorded an earlier medical observation that it made Swiss recruits so homesick that they were forbidden to sing, play or whistle it on pain of death.

This legend was never verified, but charged the time with such romantic content that Goethe, Wordsworth, Byron and all the romantic travelers in their trail tried to hear and describe its powerful effect. For the Romantics, it evoked specially a

proud, free people in their natural surroundings — dark pines, lush valleys and snow-capped Alps in the distance.

To conjure up this mood, the composer André Grètry inserted the air into his opera "Guillaume Tell," staged in Paris during the French Revolution. Almost forty years later. Rossimi wove it into the score of his opera on the same legend, following the mention of cowbells in the Schiller drama on which the libretto was based.

Franz Liszt borrowed the air for piano improvisations, and Robert Schumann stylized it for the background of "Manfred," the dramatic poem that Byron set in the Alps.

USICIANS did not limit it to the Alpine scene: one hears ranz des vaches in the last movement — before the storm — of Beethoven's "Pastoral" Symphony as well as in Berlioz's "Symphonie Fantastique," Richard Strauss transposed the melody to the Spanish countryside in "Don Quizote."

Richard Wagner, vacationing on the Rigi mountain, wrote to Minna that the call of an

alphorn summoning hotel guests to view the sunrise had awakened him at 4 A.M. Since it was raining, he did not get up, but the melody kept running through his head to become the tune a shepherd plays to announce the arrival of Isolde's ship.

The ranz was adapted to many operettas with titles like "Swiss Family," "The Chalet," "The Cowherds" and even "Home! Sweet Home! or the Ranz des Vaches," first sume at Covent Garden.

It may have been in the lost score of one of the first operas performed in the United States, in 1796: "The Archers, or the Mountaineers of Switzerland." And, in 1913, it was brought to Chicago in an Austrian opera based on the pathetic legend of the Swiss soldier sentenced to death for singing the ranz des vaches.

In Switzerland itself, such composers as Emile-Jaques Dakroze, Arthur Honegger and Jean Daetwyler have interpolated the ranz in their works. Others have drawn on it to compose music for men's choirs, bands

Commercialized and even ridiculed in Pierre Larousse's Dictionary of the 19th Century, as the "Marseillaise" of cattle, still the song has given the diverse people of Switzerland common roots. Mountain peopie, posted by waterfalls, lakes and Alpine huts, obligingly performed the ranz — for a fee — for curious tourists. It is the one recognizable air that crosses cantonal barriers of language and religion

It was performed at the first Alpine jousts held in Unspinnen in 1805, it has always been the heart of the Fètes des Vignerons, an event held every 25 years in Vevey, the pub-

lic fervently picking up the refrain.

At the last such festival, in 1977, a powerful rendering by one cowherd, Bernard Romanens, was so applauded that he went as far as New York and Beijing to perform it. Nor was it the first time the Chinese had heard it. Fine watches that played the tune were often made for the Far Eastern market in the 19th century.

The ranz expresses an ancient image: against the mountain setting on romantic engravings, tourist posters or postcards, a solemn procession of cows winds across the pastures. The scene has been painted over and over on farm implements, on panels hanging with the big bells in front of the barn, cut into lacy paper silhouette décou-pages, chiseled on silver buckles, carved in wood, etched on glass. The worst production may be brightly kitsch, but the best can be touchingly naive.

After many years abroad as a Red Cross delegate, professor, and editor of historical works, Métraux, who is Swiss-born but holds a doctorate from Yale, has retired here and spent the last years studying this aspect of popular music. His recent book, published in Lausanne in 1984, prompted a Lausanne museum to mount an exhibition of documents, paintings, partitions and folk art re-lating to the Alpine pastoral theme.

"Le Ranz des Vaches" will be shown at the Musée de l'Ancien-Evêché, Place de la Cathédrale 2, Lausanne, until March 17. Daily except Monday, from 2 to 5 P.M.; Thursday 2 to 7 P.M.

OFFICIAL BULLETIN, 7.8 P.M.

THE PARTY OF REAL PROPERTY.

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A hearty rendition of the Ranz des Vaches in the 1920s.

E the Land of my confi (Composed by)

Andente con medo. (irasioso ed

A page from an English operatic version.

Nahler and His World

aurchitect and interior decorator. Finally, ar Mahler's death in 1911, it was Moli no made the death mask and Hoffmann wo designed the composer's simple but siking tombstone, inscribed merely with k name. All of these are amply documented

ithe Paris exhibition.
There is also a fascinating series of inforal photographs of a coffee hour at the Moll sidence, with a breathtaking cast of char-ters that includes — besides the Molls and to Mahlers - the theater director Max einhardt, the painter Gustav Klimt, the lage designer Alfred Roller, the composer ians Pfitzner, and Josef Hoffmann. While this must have been an exciting time

2 Vienna, it was also a time of great tenions, for the Hapsburg capital was then as it s now one of the most conservative cities of the Western world, deeply resistant to change, Mahler wanted very much to be director of the Hofoper, but he was determined to shake it out of its easy-going ways and make it a home of model operatic production. "What you theater people call your tradition is nothing but your sloppiness," he is supposed to have said to the Opera's chorus on one occasion - a remark that is was popularized as "Tradition ist Schlam-

"Not only was he rigorous in his musical standards, but he was often his own stage director as well, and as designer he brought in Alfred Roller, an artist and teacher who had not previously worked in the theater. Roller became one of the most celebrated of theater designers, abandoning painted flats or scenery that occupied space and making ich psychological use of form and color. locumented here, including those of such



Mahler, by Enrico Caruso.

famous Mahler-era productions as "Don Giovanni," "Fidelio" and "Tristan und Isolde." Now that conductors, stage directors and designers are practically the stars of opera, it is hard to fathom that for the new production of "Don Giovanni" in 1905, nei-ther Mahler's name nor Roller's can be

found on the poster. The exhibition also includes an extensive sample of manuscript scores and annotated copies, particularly fascinating in the case of such a fastidious composer. One of the most interesting is Willem Mengelberg's copy of

the score of the Fourth Symphony with de-tailed notes by the conductor. "All the changes in red ink are made in Gustav Mahler's own hand." Next to this, circled, is the notation, "Guaranteed. W. Mengelberg." Below that: "All those in red pencil are by me." An arrow points to the words "Word of

Continued from page 7

honor. W. Mengelberg."

Not only was Mahler immortalized by famous contemporaries, among them Auguste Rodin, and some not so famous, but the resurgence in popularity of his music is apparently paralleled by the popularity of his likeness as a kind of Pop art artifact. Several recent works of art in the show

Two films of about 15 minutes each are included in the exhibition. One is an audiovisual survey of his life that parallels the exhi-bition but does not really add much to it. The other is a unique document — the aged Alma Mahler-Werfel (with the Mahlers' daughter, Anna, a sculptor) reminiscing mainly about Mahler's sittings in Paris for Rodin and about his relationship with the young Arnold Schoenberg in Vienna.

On successive Sundays during the show, documents in sound will be played, the rarest of them being piano rolls of Mahler playing some of his own music. Others inchide singers from his era at the Vienna Opera, and historic interpretations the com-poser's works by Bruno Walter, Oskar Fried and Mengelberg.

"Gustav Mahler, un homme, une oeuvre, une epoque," Musée d'Art Moderne de la Ville de Paris, 11 Avenue du Président-Wilson, Paris 16; to March 31.

EUROPEAN EDITION-PARIS. WEDNESDAY, JANUARY 24, 1901-TWELLE PAGES.

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DOONESBURY









The Group balance sheet continues to strengthen with gross assets increasing to over £2 billion at the year end, including cash balances of £126 million which increased by the receipt of £166 million in November following the sale of our investment in House of Fraser and a bond issue in Germany. This resulted in total net borrowings, excluding those relating to our confirming businesses, decreasing from 30 per cent in 1983 to 21 per cent of gross assets.

Net assets per share have also increased by nearly 22 per cent to 241 pence per share.

Whilst still maintaining our investments in Africa, we have been expanding in the United Kingdom. Europe and the Americas which has, we consider, resulted in a significantly well balanced business, with profit contribution from these three areas now accounting for 47 per cent of total profits.

The hotel and casino divisions have substantially increased their profitability in the year with the Princess Properties International Group performing particularly well. A large proportion of the Group's capital expenditure during the year has been spent on upgrading and expanding

these divisions.
I am glad to report that our manufacturing companies in the United Kingdom have also had a very good year, with greatly improved results being achieved by the Firsteel Group, Lonrho Textiles and George

Outram. Some of our manufacturing companies in Africa have, however, been affected by reduced demand in local markets, but there are already signs of some improvement in the ROYCE current year.

Our traditional activities of agriculture and mining continue to improve. We are the largest commercial food producer in Africa and, through well managed companies, have been able not only to supply

local markets with produce but also to earn valuable foreign exchange for the countries concerned through the export of agricultural products not in demand locally. It is in this manner that we have been able to make a positive contribution to the alleviation of the plight of many people in the areas affected by drought.

Αυδι

disposed of our investment in House of Fraser in November for a cash consideration of £138 million and retained the right to receive a gross dividend of £2 million. This investment was acquired at a cost of slightly under £67 million, thereby producing, I am sure you will agree, a handsome return even without taking account of the £25 million dividend income received over the years.

Since the sale we have acquired a 6.3 per cent shareholding in House of Fraser. With our knowledge of the business we considered our purchases. at around 300 pence per share, to be an attractive investment. We have also been before the Monopolies Commission and the outcome of their deliberations will have a direct bearing on our future policy regarding House

It was with sadness that we learned that Lord Duncan-Sandys was intending to stand down as Chairman of your Company after many years. Sir Edward du Cann, who has been acting Chairman for the past year, has accepted the Board's unanimous offer of the Chairmanship. However, I am sure you will be pleased to know that Lord Duncan-Sandys has accepted the position of President and will. therefore, remain with your Company.

Finally, I would like to thank all employees worldwide for their hard work, loyalty and enthusiasm. without which we would not have been able to report such fine results this

MINING AND REFINING

Our platinum operations had a successful year with record output and profits. Production expanded to 235,000 ounces of platinum group metals in the year from 134,000 ounces only three years ago, and we have started a two year programme to increase output by a further 35,000 ounces per year. In addition, construction of our new plant to refine rhodium, ruthenium and iridium is now nearing completion and we will complete the erection of the copper/ nickel refinery on the mine site by the end of

the current year. Group gold production was again well maintained at the 400,000 ошисе рег vear level and profitability has

increased.



Lonrho has achieved record profits in its 75th operational year

THE TREND CONTINUES INTO THE CURRENT YEAR

R W Rowland, Chief Executive

Apart from other expansion programmes, a major increase in production is planned at the Ashanti gold mine in Ghana using funds from a consortium led by the International Finance Corporation.

The first of two large shaft systems to exploit the extensive gold reserves of Eastern Gold Holdings, the major new mine administered by The Anglo American Corporation, is nearing completion and underground development has commenced. We continue to have a 36 per cent shareholding in this property.

Significant improvements in profits from bituminous coal and anthracite mining have recently been forthcoming as a result of strengthening demand.

In equal partnership with Atlantic Richfield and Shell, we have been awarded a concession by the Bahamian Government for offshore oil and gas exploration covering some 2.4 million

AGRICULTURE

Despite a lower crop yield than in the previous year, due to the lowest level of rainfall in over a decade, our tea growing company in Malawi achieved by far the highest profit ever recorded as a result of strong tea prices.

The expansion of the factory at Mindali has been completed, one year ahead of schedule.

Production at our seven sugar estates in Malawi, Mauritius, South Africa and Swaziland increased to 426,000 tonnes during the year and overall profitability increased.

The main area of the Group's expansion in Zambia is in the agricultural sector, where Kalangwa Estates, one of the largest producers of agricultural goods in the country, has made significant progress growing vegetables for export. The company continues to supply a large range of dairy and other produce for the home

Despite a third successive year of drought our agricultural activities in Zimbabwe achieved profit growth. The policy of strictly controlled stocking levels and continuing good ranch



results from the ranches where 14,000 head of cattle were sold in the year. Revenue from wattle and coffee sales benefited from the strong U.S. dollar with 6, 158 tonnes of wattle extract being exported and coffee production increasing.

At East African Tanning Extract in Kenya, prolonged periods without rain

The Group's hotels in the United Kingdom handled over one thousand conferences in the period under review, thus maintaining their position as the leading exhibition and conference

group in the country. Major improvements were made to several of the Metropole hotels.

Record occupancies were achieved by all hotels with our new hotel in Blackpool doing particularly well, reaching an average occupancy of 73 per cent in its second full year of operation.

The casino division has also had a very satisfactory year. It was the first full year of operation at new premises for Crockford's Club, which has proved immensely successful.

Jetta, were successfully introduced to the market and are already outselling their predecessors.

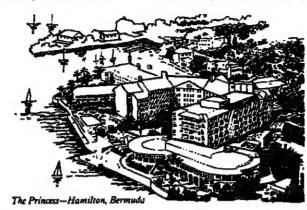
The company's prestige marque. Audi, also continued to make excellent progress.

The Group is also the sole importer for M.A.N. and Volkswagen commercial vehicles, and this part of the business reported a further improvement in sales performance.

Dutton-Forshaw has maintained its position as the fourth biggest retailer of Austin Rover vehicles within the United Kingdom and sold almost 19,000 BL vehicles.

Jack Barclay maintained its position as the world's leading distributor of Rolls-Royce and Bentley cars.

1002



1984 AT A GLANCE

	1984	1983
Turnover	£2,367m	£2,356m
Profit before tax	£135.4m	£113.2m
Profit attributable to shareholders	£55.0m	£40.6m
Earnings per share	20.9p	15.5p
Dividends per share	11.0p	9.0p
Net assets per share	241p	198p

The seventy-sixth Annual General Meeting of Lonrho Plc will be held at the Great Room, Grosvenor House, Park Lane, London, W.1. on Thursday, 28th March, 1985.

The International Sporting Club was transferred to its new premises in Mayfair on 18 July, and the opening was affected crop yields. It continues to be | a huge success. The building has been



a major exporter of wattle extract and its production of mushrooms during the year amounted to nearly 300 tons. We are currently investigating suitable agricultural opportunities in

Tanzania, and it is hoped that we may enter into a joint venture in the near

HOTELS

The Princess Hotel Group has exceeded last year's record profits by 50 per cent, with a particularly strong performance from the hotels in Mexico.

The Acapulco Princess achieved occupancy levels in excess of 90 per cent during the first half of the year and continues to attract both tourist and conference trade with its fine facilities which include two golf courses, five swimming pools and conference rooms capable of handling

groups of up to 2,000 people. Phase three of the major renovation plan for the Hamilton Princess in Bermuda was completed in January, substantially improving the facilities at this hotel.

The Princess Casino in the Bahamas was opened in October 1983 and in its first year of operation has firmly

established itself in the casino market. The Metropole Group of Hotels has had a highly successful year, with the Birmingham, Blackpool and Brighton hotels returning record profits.

beautifully refurbished by Fassnidge, Son & Norris, who carried out the building work and improvements, working to a very tight schedule. International Sporting Club into the flagship of the casino division.

Our casinos in the provinces have also had a highly encouraging year, increasing profits by 80 per cent. We firmly believe that profits will be even more substantial by the end of the current year.

MOTOR DISTRIBUTION

V.A.G (United Kingdom), the sole U.K. importer for Audi and Volkswagen products, again had a highly successful year with profits and sales of 106,000 vehicles the second highest ever, narrowly missing last year's record performance.



Bus and trucks built by W. Dahmer & Co. - Zimbabwe

The company has maintained its position as the leading importer of European cars with a market share of 5.5 per cent. Two important new Volkswagen models, the Golf and

Western Machinery & Equipment introduced a new range of forage harvesters manufactured by Taarup which have achieved the No. 1 position in the United Kingdom market for this equipment and Watveare has made spectacular progress in sales of Deutz-Fahr combine harvesters.

Lonrho has been appointed United Kingdom concessionnaire for the range of vehicles produced by the Spanish motor manufacturer SEAT.

In many African countries we continue to be agents and distributors for a number of major vehicle and agricultural equipment manufacturers,

including Mercedes Benz, Massey Ferguson, Toyota, Peugeot, Land Rover, Volkswagen, BL and the range of General Motors.

Warveare, Deutz-Fahr distributors- Wiltshire

PRINTING AND PUBLISHING

There has been a significant resurgence in the fortunes of the Glasgow Herald and Evening Times. Circulations of both papers improved steadily and advertising volumes have also shown very encouraging increases.

The Observer continued to maintain its position in the quality Sunday newspaper market, with six of its journalists winning major awards for their work.

Our 22 provincial newspapers, published by Scottish & Universal Newspapers, increased circulation levels whilst most of our competitors were showing varying levels of decline. Greenaway · Harrison, in conjunction with Harrison & Sons,

have penetrated the bond market for prospectus and bond printing sold as one package. They are the only printers

within a single organisation who can offer the printing of prospectuses, bonds and official advertisements under strict security conditions.

Harrison & Sons celebrated the 50th year of holding the **British Post**

Office stamp printing contract and are the world's largest commercial stamp producers.

Holmes McDougall undertook a copublishing venture with the EEC for a book outlining the role of the EEC to be distributed to schools in the United Kingdom.

ENGINEERING

The Firsteel Group in the United Kingdom has produced very pleasing results with profits almost double those of 1983. The successful introduction of new products played a major part in increasing the activity levels of these companies by 50 per cent over the previous year.



The engineering and process plant companies continue to be affected by the recession. Despite this, most of these companies traded profitably. Tollemache successfully completed the refuse transfer station at Blackpool and Lightfoot Refrigeration was highly profitable.

There has been a substantial reorganisation of our stainless steel sinks division, which achieved a comfortable profit compared to losses last year.

Our water treatment contracting company, S.E.E. in Belgium, has made progress with major contracts in Africa and the United Arab Emirates.

The division of Holts in Nigeria, which assembles and sells generators based on Rolls-Royce and Deutz engines, had a very good year.

Our engineering company in Zimbabwe, W. Dahmer, exported a fleet of buses to Zambia during the year and continues to dominate the Zimbabwe market with its fine, robust vehicles, as much as 70 per cent of the constituent parts of which are manufactured locally.

Vitretex Paints in Zambia achieved an increase in profitability in the year with demand for its products far exceeding its production levels.

WINES AND SPIRITS

Whyte & Mackay continued to pursue its policy of long term brand development

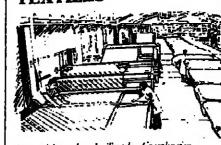
Whyte & Mackay Special is now judged to be the ninth biggest brand of all spirit types in the United Kingdom and sixth in England. During the year an important association was formed with IDV (UK) Ltd., who now represent Whyte & Mackay in various major English outlets.

Our French wine interests have had another satisfactory year with recent vintages from Châteaux Rausan-Segla and Smith-Haut-Lafitte receiving some particularly favourable comment.

In Kenya we commenced production and distribution of traditional African beer during the year and we also continue to operate 18 breweries elsewhere in partnership with African Governments and Municipalities.

The Group now has three bottling plants in Nigeria and a plant in Zambia, principally handling Pepsi-Cola and Coca-Cola in the respective countries.

TEXTILES



Lonrho Textiles made substantial progress, achieving its first ever trading profit. The Accord Shops, Brentfords and the recently acquired John Wilson Household Fashions, sell through over 250 retail high street and shop-in-shop operations, making Lonrho Textiles one of the largest bedlinen retailers in the United Kingdom.

The factory at Cramlington is by far the largest vertically integrated one-site textile operation in the United Kingdom, processing 250 miles of

wide-width fabric per week.

Overall, David Whitehead and Sons in the United Kingdom did wellduring the year, despite some problems with the jersey knitting line in John Barnes. Our household textile company Besco Baron, had a reasonable year, recovering strongly in the second half.

David Whiteheads in Zimbatwe had a poor year caused largely by a yeak domestic market which led to the company exporting more of its,

products at lower profit levels. David Whiteheads in Malawi performed creditably.

A large proportion of Malaw's agricultural produce is now paced in "Produsaks" manufactured by Blantyre Netting. Productivity increased by 10 per cent in the sck section, which has been operating virtually non-stop throughout he year.

KÜHNE & NAGEL

Kühne & Nagel, who employnearly 7,500 people, have had another excellent year, particularly in thir Western Hemisphere group whre profits in Canada and the Unitd States have increased consideraly. Trading in Germany, the United Kingdom, the Far East and Auralia also progressed satisfactorily.

In addition to their transport connected activities, including feight forwarding, warehousing, port handling, stevedoring and ship agencies, Kühne & Nagei have s up an insurance brokerage group hadling



Two warehousing companies weacquired in the United States, whilea container terminal in the port of Rotterdam is currently under construction.

Kühne & Nagel are continually endeavouring to expand their spreamf agencies throughout the world.

FINANCE, GENERAL TRADE AND AIRCRAFT

The Group's property investment companies have had another very



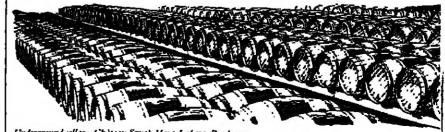
continued but, notwithstanding these, the overall value of the portfolio at the end of the year has increased to in excess of £66 million. The annual net rental income, both in the United Kingdom and in France, has also substantially improved. The international financing and confirming operations of Balfour

The programme of selective sales ha

Williamson were again seriously affected by world trading conditions. but prospects for 1985 are considerably brighter. Tradewinds Airways became Britain's first scheduled all-cargo carrier in November 1983, and

scheduled services to Toronto and

Chicago operated during the year.

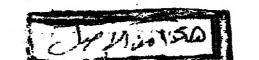


Southern Watch and Clock, who are suppliers to the horological trade, had a very satisfactory year and continue to be a consistently good profit earner for the Group.

Baumann Hinde, the Group's cottor merchanting company, traded well despite unsettled market conditions.

The text is taken from the Chief Executive's Review contained in the Report and Accounts for the year ended 30 September, 1984 which will be published in late February. Copies will be available from the Secretary. Lonrho Plc, Cheapside House, 138 Cheapside, London, EC2V 6E

Lonrho Plc, Cheapside House, 138 Cheapside, London, EC2V 6BL.



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FRIDAY, FEBRUARY 1, 1985

British Firm Tests Chips Capable of 'Juggling' Tasks

TECHNOLOGY

By BARNABY J. FEDER New York Times Service

ONDON — Anyone struggling to soothe an upset infant while carrying on a telephone conversation and making dinner can take comfort from the thought of how glorious the performance would seem to a computer designer. Computers can handle incomprehensible amounts of information at dazzling speed, but they are, for all intents and purposes, hopeless at doing several things at once. Somehow, they have to sort out an order in which to handle each piece of

Although the computer's sequential approach works wonderfully on some problems, and acceptably on many more, many

Later chips will

computer designers concerned with building the super information processors of the future - sometimes known as fifth-generation computers — believe that the path to a real breakthrough is through systems that operate more like

focus on other processing tasks, such as graphics. the human mind. Their jargon for simultaneously handling

several problems, or several parts of one problem, is "parallel

This year will be a crucial one for what currently looks to be the most advanced design of such a processor — a microchip called the transputer. The transputer is the first processor made by Inmos International PLC, the company set up in 1978 with funding from the British government to give Britain a domestic microchip maker. The government sold Inmos last summer to Thorn EMI PLC.

The Thorn takeover has given Inmos solid financial backing for plans to offer test transputers to computer makers by the middle of this year. The schedule calls for regular sales by the end of the third quarter, and volume output by the end of the year, along with the introduction of the second transputer in the

The first device is intended to operate in central processing, and the second will be tailored to bringing parallel processing capabilities to peripheral equipment. Later chips will focus on other processing tasks, such as graphics.

s an isolated processor, the transputer is a competitor for the processing microchips of companies such as Intel Corp. and Motorola Inc., with performance, cost and on-chip memory characteristics that probably will make it better than those of established chip makers for some applications, and not as good for others.

The difference is that the transputer is designed to be linked with other transputers in a way that allows processing functions to be shared easily among them, and, equally importantly, it is designed to use a new computer language, known as Occam, especially suited to parallel processing.

Inmos says that it has been able gain a lead in parallel processing because established chip manufacturers are committed to advancing conventional designs so that current customers can trade up to their new products. It is an appealing argument— an airplane designed from scratch probably will fly better than a car modified for air travel — but the catch is that it may take potential consumers quite a while to figure out how to use something as different as the transputer.

In theory, there are numerous applications: complex telecommunications mixing sight, sound, and data; advanced graphics and simulation; robotics; interpretation of data from arrays of

sensors, and finite element analysis, sensors and finite element analysis. transputer for parallel processing could be a risky one for designers. The key may be the spread of Occam, the language developed in tandem with the transputer and named after William of Occam, the medieval philosopher whose ideas on problem solving are today known as the "Kiss" Principle — Keep It

Currency Rates

Late Interbank rates on Jan. 31, excluding fees.

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(a) Commercial Iraic (b) Amounts needed to buy one pound (c) Amounts of 18a (x) Units of 1,000 (y) Units of 10,000 N.Q.: not qualati: N.A.: not available. Sources: Banque du: Benelus (Brussels.): Banca Commercial Nationale de Paris (Paris): IMF (SDR); Banque Arabe et Inte (dinor, riyal, dirham). Other data from Reuters and AP.

Interest Rates

Eurocurrency Deposits

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Rates anniholds to interbank deposits of \$1 million minimum (or equivalent).

Sources: Morgan Guaranty (dollar. DM, SF, Pound, FF); Lloyds Bank (ECU); Citibank RESORS.

APP	•				_	THE PEOPLICIES TEST	
Asian Dollar R	18.	3 mos. . 8 % · 8 %	6 (1805). 8 7/4 - 8 7/4	320. 1 year 7 % - 7 %	31	WASHINGTON — The Justice Department said Thursday that a proposed merger of the Norfolk Southern Railroad and Conrail, the U.Sowned rail carrier in the	
Discount Rate Federal Funds Prime Rate Broker Loan Rate Comm. Power, 30-179 days J-month Treasury Bills COD's 30-59 days CO's 60-89 days	Close 1	886 Coli 18/2 91-45 -10/4 3-me 8.85 Japa 7.80 Disca 7.20 Coli	: Base Rais Money ny Treasury Bill nth Interbank	1296	14 14% 12% 12%	Northeast, would pose no antitrust problems if Norfolk Southern sold certain sections of track where the two railroads now compete. Transportation Secretary Elizabeth Dole has been awaiting Justice Department findings before choosing a buyer for Conrail from among three potential bidders. Government sources said an announcement on a purchaser was expected early next week.	
Wast Commons				_	- 1		

Gold Prices 6,00 5,60 5,85 6,00 6,15 5.50 5.55 5.85 6.00 6.15 301.95 304.85 + 2.40 304.70 - + 1.65 305.02 304.26 + 0.34 304.65 307.50 + 4.35 304.90 306.65 + 1.75 - 304.10 - 0.20 bours, apening and closing prices for Hong Kons and Zurich, New York Comex current contract. All prices in U.S.S per ounce. Saurces: Reuters, Commerzbank, Crádii Ly-

Oil Prices **Increase** Sharply

Analysts Split On OPEC Move

NEW YORK — Oil prices shot higher in hectic trading Thursday, a day after most OPEC members agreed to modest price reductions. Analysis attributed the buying to

refiners who had put off earlier purchases amid uncertainty over the price outlook and to speculators who had bet on a price collapse and were scrambling to limit losses. Analysts remained divided on whether OPEC's meeting had stabilized markets,

In record trading on the New York Mercantile Exchange, the price of a barrel of the top U.S. domestic oil, West Texas intermediate, rose 74 cents a barrel to finish the day at \$26.41 in contracts! for March delivery.

As recently as Monday, when it seemed possible that a conference of the Organization of Petroleum Exporting Countries was going to collapse and the cartel unravel, West Texas intermediate briefly fell to a five-year low of \$24.66 a

A record 36,300 contracts for crude oil changed hands on the exchange Thursday, surpassing the previous high of 24,934 set Dec. 12. Each contract represents 1,000 barrels of oil.

Andrew Lebow, an analyst at hearson Lebman Brothers Inc., said the buying began in Europe among refiners and traders and then gained momentum

"There was tremendous pent-up demand," Mr. Lebow said. "But as long as you had the threat of OPEC unraveling, people would not go in and buy."

At the end of a meeting in Gene-va, nine of the 13 OPEC members agreed to cut some prices while Nigeria would roll back part of an earlier price cut. On the spot or noncontract mar-

ket, Arabian light oil for February delivery rose 15 cents a barrel to \$27.75. On Wednesday, OPEC agreed to cut that blend \$1 a barrel

Meanwhile, spot prices for Brent oil from the North Sea rose 55 cents for February delivery.

By Juris Kaza STOCKHOLM - Scandinavian

Airlines System will join the U.S. aircraft maker Boeing Co. in efforts to develop a plane designed pri-marily around a comfortable cabin

rather than new propulsion or air-frame technology, SAS's president,

Jan Carizon, announced Thursday. SAS officials said the airliner would probably have new energy-

saving engines, using jets to drive

large backward-facing propellers.

The airline, the joint national airlines of Denmark, Norway and Sweden, accepted Bocing's invita-

tion to be the first airline to join it

in developing a 150-passenger air-liner based on the concept of a

"passenger-pleasing" cabin.
For Boeing, the move appears to signal abandonment of the so-called 7-7 project to build a new conventional 150-passenger jet for

the mid-1990s. Boeing is expected to ask other airlines to join in the

latest project, including Delta Air-lines of the United States.

Mr. Carlzon for some time has

The Justice Department said

that, although possible competitive

U.S. Sees Few Objections

To Norfolk Bid for Conrail

Transportation Secretary Eliza- said she would take the endorse-

problems would remain in "some tice Department's antitrust divi-

isolated markets" as a result of sion, said Norfolk Southern's ac-

Norfolk Southern buying Conrail, quisition of Conrail would be they would likely be insignificant acceptable to the department if

relative to the merger's expected tracks belonging to Norfolk South-efficiencies." tracks belonging to Norfolk South-ern or Contail along a corridor be-

Norfolk Southern is willing to tween Buffalo, New York, and divest itself of the property cited by Pittsburgh in the east, and East St.

the department, a Justice Depart- Louis, Illinois, and Chicago on the

ment spokeswoman said. Norfolk west, were sold.

publicly called for design of a new airplane based on passenger com-fort considerations that could radi-

In Planning New Plane

An Old Hand Is Taking IBM Helm After 25 Years in the Firm, Akers Is Ready to Be Chief

By David E. Sanger

ARMONK, New York — This weekend, John F. Akers is to be on a brief visit to Europe to address a conference on how to spur entrepreneur-

when he returns Monday morning, movers will have shuttled his oval desk 50 feet down the hall to a corner office, and Mr. Akers, 50, will begin what a corner office, and Mr. Akers, by will begin what is likely to be a decade-long career as the chief executive of the rapidly diversifying International Business Machines Corp.

Anyone who misses the movers, though, might not immediately notice the change: Mr. Akers, only the fifth person to take the belim of IBM since

its founder, Thomas J. Watson, has been the consummate inside man, a veteran of IBM's ruling

"I worked under Frank Cary and John Opel for 15 years," a relaxed, confident-sounding Mr. Akers said in a recent interview. He was referring to the company's last two chief executives.

"I've had just about every experience in the business — service, marketing, federal business, world trade." Flashing a broad smile, he added, "I feel pretty well prepared."

But if the rite of passage at IBM's headquarters

later this week appears seamless — Mr. Akers has been with IBM for 25 years, the last two as its president — few doubt that it will mark a major new era for the giant of the computer industry.

John R. Opel will remain chairman but under company policy be had to step down as chief executive when he reached age 60. Mr. Opel served

four years in the top job after a decade as Mr. Cary's right-hand man.

Mr. Akers will not turn 60 until late 1994, time enough to bring a bost of new IBM ventures to



John F. Akers

fruition, including IBM's push into personal com-puters, software and telecommunications.

Mr. Akers predicted that within a decade IBM would pass \$180 billion a year. Last year it earned about \$6 billion on revenues of \$46 billion, making it nearly twice the size of the company Mr. Opel

took over four years ago.
"The industry will be in 10 years probably the biggest industry in the world," Mr. Akers said. With some understatement, he added, "The IBM (Continued on Page 13, Col. 1)

Reagan Targets Export-Import Bank

By Clyde H. Farnsworth New York Times Service

WASHINGTON - President Ronald Reagan, as part of his delicit-reduction effort, will ask Congress for a deep cutback in opera-tions of the Export-Import Bank, which finances the purchase of various American products abroad.

Administration and congressional sources said the president had adopted a proposal made in De-cember by David A. Stockman, the budget director, seeking to end the agency's direct lending. Advocates of such loans say they are one of the principal tools of U.S. industry in its fight for foreign markets.

Instead of the direct loans, the administration will propose pay-ment of interest subsidies to banks that make export loans.

options on an additional 18.

Southern Corp., the holding com-pany for the railroad and other transportation interests, has been

widely reported as being the buyer

Earlier this week, rail labor

groups representing 35,000 Conrail

workers voted unanimously in fa-

vor of Alleghany Corp., a New

York holding company. Mrs. Dole

Richard Burdette, a Transporta-

tion Department spokesman, said Thursday that Norfolk Southern,

Alleghany and the third bidder, an

executive, J. Willard Marriott, all

Paul McGrath, head of the Jus-

favored by Mrs. Dole.

ment into consideration.

the proposal.

The president's budget a year ago sought \$3.8 billion of lending authority, which Congress provided. The Export-Import Bank, like similar agencies in competing industrial countries, usually lends at interest rates below commercial levels to promote foreign purchases of U. S.-made products. Elimination of direct loans would require congressional approval. It would be one of the most radical changes in operations of the agency since it was created in 1934.

Some members of Congress who port-Import Bank would pay up to was supposed to under the law.

budget that Mr. Reagan will send dies. This money would go to comto Congress next week reacted mercial banks when they agree to coolly. Export industries are cerlend at below-market rates to protain to lobby energetically against spective buyers of U.S. goods.

If the agency substituted subsidy payments for direct loans it would disburse less money. That would count as reduced federal spending. lowering the budget deficit. Even-tually, however, money coming into the Treasury as Export-Import loans are repaid would diminish.

"It will end up costing more for the same amount of exports supported," said Representative Ste-phen L. Neal, Democrat of North Carolina and the chairman of the House Banking Subcommittee on International Trade, Investment Administration officials said di-rect lending would be replaced by a novel program under which the Ex-insure that Ex-lm is doing the job it

Lombard Rate Raised 1/2 Point By Bundesbank

By Warren Getler

FRANKFURT - The Bundesbank, West Germany's central bank, on Thursday said it would raise its key Lombard interest rate 2/2 point to 6 percent to gain tighter bank's vice president, Helmut Schlesinger, made specific reference to the Bundesbank's concern

The increase, effective Friday, nearly doubled to 12.4 billion was the first since September 1983 Deutsche marks (\$3.92 billion) for the Lombard, the rate at which from 6.9 billion DM in November. commercial banks get short-term loans from the Bundesbank on deposit of securities as collateral,

Industry sources said the in-crease was largely discounted in the financial markets because the increase had been widely expected

among dealers. Following a Bundesbank council meeting Thursday, the central bank said that it was attempting to steer borrowers toward longer-term loans and preserve the Lombard rate's role as a vehicle for urgent,

short-term borrowing. Market rates that have been at parity or even higher than the Lom-bard rate now would fall between the Lombard and the central bank's unchanged 4.5-discoun rate, thus discouraging banks from borrowing at Lombard and allow-ing market rates to rise more flexi-bly without need for Bundesbank

The discount rate is the rate at which banks borrow medium-term from the Bundesbank using treasury bills as collateral.

The Bundesbank said that it would provide necessary liquidity to the money market via a securities repurchase agreement at a fixed rate of 5.7 percent. Additionally, in order to drain what may evolve into excess liquidity, the central bank said it would be willing to sell banks treasury bills at a fixed 5.5-percent rate.

This appears to be an anticipa-tory move by the Bundesbank in order to be in a better position to fight a possible further rise in the dollar," said Hans-Jürgen Müller, chairman of Morgan Guaranty GmbH. "But it's clearly not a panic move. The central bank is concerned about the dollar, but were they really worried, we would have seen an increase of Lombard by a

full percentage point." control of the domestic money about sharply higher capital out-market. about sharply higher capital out-flows, which in December had

> But the Bundesbank's announcement Thursday did not mention capital outflows in explaining the

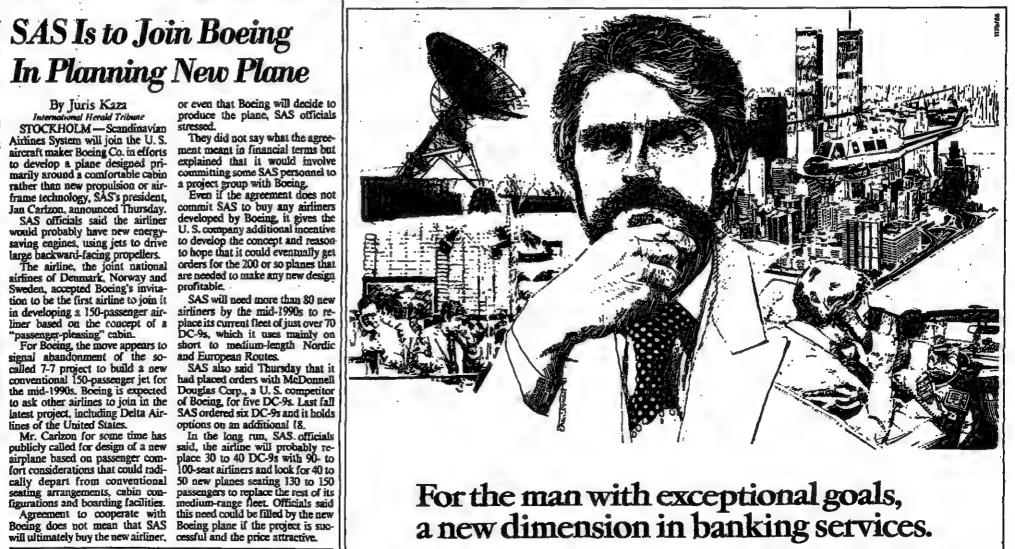
Lombard rate increase. Industry sources said the Bundesbank may not have wanted to be seen as having its hand forced by external factors in setting its credit policies, as appeared the case when the Bank of England raised its rates recently for the stated in-tent of propping up the plummet-ing pound.

The Bundesbank said that total capital outflows from West Germany increased to 29.1 billion DM in 1984 from 16.3 billion DM a year (Continued on Page 13, Col. 4)

Dollar Rallies After Early Fall

United Press International NEW YORK — A surprising drop in the U.S. leading indicators index and an increase in West German interest rates undercut the dollar Wednesday but it recouped late in the day. In London, the pound advanced to \$1.1305 late Thursday, its highest level in three weeks, from \$1.1265 on Wednesday. In New York, it fell to \$1.1285 from \$1.1330.

Other late dollar rates, compared to late rates Wednesday: 3.165 Deutsche marks, down from 3.167, and 9.580 French francs, down from 9.681. In Tokyo overnight, the dollar continued to rise, closing at 254.78 yen, up from 254.25 and in New York it soared to 255.40 from



For the man with exceptional goals, a new dimension in banking services.

What makes Trade Develop-ment Bank exceptional? Banking Corporation, with its sensible strategies in these un-certain times. To start with, there is our policy of concentrating on things we do unusually well. For example, trade and export financing, foreign exchange and banknotes, money market transactions and precious

Equally important, we are now even better placed to serve your needs, wherever you do business. Reason: We have recently joined American Express International bring you a whole new dimension in banking services.

While we move fast in serving our clients, we're distinctly traditionalist in our basic policies. At the heart of our business is the maintenance of a strong and diversified deposit base. Our portfolio of assets is also well-diversified, and it is a point of principle with us to keep a conservative aues of US\$ 62.8 billion and ratio of capital to deposits and a high degree of liquidity-

If TDB sounds like the sort of bank you would entrust with your business, get in touch with us.

TDB banks in Geneva, London, Paris, Luxembourg, Chiasso, Monte Carlo. Nassau, Zurich.

TDB is a member of American Express Company which has shareholders' equity of US\$ 4.4 billion.



Trade Development Bank

Shown at left, the head office of Trade Development Bank, Geneva,

An American Express Company



(Continued from Page 6)

U.S. Futures Jan. 31

Grains

Est. Soles 11.150 Prev. Soles Prev. Dgy Open Int. 21,914 up CANADIAN DOLLAR (IMM) 176.50 176.50 176.50

128.60 129.00 129.60 126.75 127.35 126.00 126.10 126.00 125.15 121.00 126.85

131.00 128.50 127.25 127.50 127.50 127.50

TOY OC. 304.00 307.50 300.40 304.10 304.50 307.50 307.50 307.50 307.50 305.50 307.50 305.50 309.60 311.00 304.50 311.50 3

Spef frov et.
Feb. 304.00 387.5
Mor. 304.50 387.5
Mor. 304.50 304.5
Apr. 304.50 304.5
Apr. 304.50 315.4
Aug. 314.60 342.5
Coc. 323.20 223.5
Feb. 322.9 232.5
Feb. 322.9 322.4
Apr. 344.00 344.1
Jum. 344.00 344.1
Occ.
Prov. Soles 35.527
nt.137.484 off 3.187

Finencial

92.07 91,69 91.25 90.85 90.46 90.20 89.86

77-77-23 77-23 77-23 77-37 69-14 69-14

91.90 97.54 91.96 90.66 90.32 90.94 89.81 89.81 91.88 91.51 91.64 90.65 90.46 90.20 89.86

82-4 81-7 80-16 79-28 79-11 78-28

73-6 72-3 71-9 70-19 69-31 69-14 69-31 68-6 67-77 67-18

69-27 69-12 67-26 67-10 66-15

91.34 90.87 90.36 89.91 89.51 89.19 88.90

91.04 90.53 90.00 89.59 89.24 89.24 84.88 86.78

- 12 - 13 - 14 - 14 - 12 - 12 - 12

91.34 90.91 90.53

111111

JAPANESE YER (IMM) 51LVER (COMEX)
500 broy (22 - cents) per troy (22, 721)
515.8 Fob 641.9 641.1 641.1 641.2 655.5 Apr 646.9 652.5 Apr 646.9 Apr 647.9 6.01% 6.13% 6.24% 6.26% 6.16 6.17% 6.30 6.44 -02% -03% -02 -02 +00% +00% +00% 5.97/2 6.12 6.22/2 6.24 6.16 6.16/4 6.29/4 645.9 645.9 645.9 671.9 680.0 673.0 703.0 717.0 725.9 635.2 637.0 647.8 657.0 667.1 667.1 668.7 771.3 774.0 734.8 754.1 165 166 166 167 167 178 178 178 178 178 178 178 178 Prev. Day Open Int., 13,459 up 223
SWISS FRANC (IAMA)
Sper franc-1 point seucis 50,0001
S034 3744 Mor 3754 3765
4790 3764 Jun 3784 3795
4830 3812 See 3330 3330
4340 3849 Dec 3856 3836
Est, 5oles 13,003 Prev. Soles 13,136
Prev. Day Open Int. 24,584 up 743 662.0 671.0 680.0 693.0 712.0 723.0 725.0 641.0 651.0 660.0 660.0 702.0 711.0 725.0 141.50 |41.70 147.30 |47.40 153.00 |53.30 153.70 |55.70 158.00 |57.50 160.00 |66.30 165.00 |66.30 +.10 +.30 +.40 +.70 +.16 +.60 +1.60 LUMBER (CME) 130,000 bd. ft.-5 per 202.40 137.30 235.50 147.40 230.50 157.50 147.40 157.50 146.10 167.50 147.50 175.00 195.50 148.70 195.00 195.00 195.00 195.00 195.00 195.00 276.20 -1.80 278.60 -1.80 280.50 -1.80 285.60 -1.60 291.60 -1.40 297.80 -1.30

Prev. Doy Open Int. 71,095
SOYSEAN MEAL (CBT)
100 Ione-dollors per fron
207,00 Id.19 Moor I
105,00 ISS.50 Jul 1
194,01 ISS.20 Jul 1
194,00 ISS.20 Jul 1
194,00 ISS.20 Lul
179,01 ISS.50 Oct
184,00 ISS.50 Oct
184, 142.40 148.40 154.10 156.70 158.50 161.00 166.00 Prev. Doy Open Int. 38,38 SOYBEAN DIL (CBT) 60,000 lbs-dollars per Indi 30,40 22.95 Mor 30,10 22.80 Mor 30,30 22.70 Juli 27,30 22.90 Juli 25,40 22.90 Doc 24,75 22.90 Doc Est. Soles Prev. 3-Prev. Doy Open Int. 38,56 OATS (CBT) 27.95 27.20 26.50 26.00 25.45 26.40 24.20 27.38 26.67 26.63 26.53 26.15 24.40 23.80 27.22 24.52 25.95 25.95 25.95 24.45 24.45 23.80 - 26 - 26 - 34 - 42 - 40 - 15 - 35 Prev. Day Open Inf. 1437
PALL ADIVIM (INYME)
100 froy oz-doilors per oz
125.00 125.00 Reb
125.00 102.50 Mer
159.50 102.50 Mer
159.50 104.50 See
149.00 104.50 See
149.00 Mer
120.90 114.00 Mer
120.90 114.00 Mer
120.90 114.00 Mer
120.90 Trev. Se
Prev. Day Open Inf. 4.79 Prev. Day Open Int
60LD (COMEX)
100 fray ac, dollars
522,00 24-70
311,00 22-82
514,90 300,00
510,90 304,90
485,90 312,90
485,90 312,90
485,90 312,90
485,90 325,00
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525,00 -dallars per bushel Mar 1.76 1.78 1.73 May 1.73 1.73 Jul 1.49½ 1.49½ Sep 1.44½ 1.44½ Dec 1.49 1.44½ Prev, Sates 592 st. 3.880 up 39 1.75% 1.75% -.00% 1.72 1.72% -.00% 1.68% 1.66% 1.69 1.69 -.00%

OATS (CBT) \$,000 bu minim 1,96½ 1.76 1.91 1.69 1.78½ 1.69 1.77 1.65 1.82½ 1.68

Live:

CATTLE (CARE)
40,009 kbs.- combs per lb.
67,90 42,00 Feb 44,009 kbs.- combs per lb.
67,90 45,00 Jun 66,70 45,00 Jun 66,70 45,00 Jun 66,70 45,00 Jun 66,70 45,10 61,40 Oct 64,50 45,10 61,40 Oct 64,10 61,40 Oct 64,10 61,40 Oct 71,50 67,40 Apr 74,25 67,40 Apr 74,26 67,40 Apr 74,27 65,40 Apr 74,27 65,40 Apr 74,27 65,40 Apr 74,27 67,40 Apr 74,27 67,27 67,40 Apr 74,27 6 68.47 68.47 68.45 64.70 64.75 65.85 66.10 5.417 65.92 68.05 68.35 66.32 64.45 65.75 66.05 66.10 68.35 68.55 66.70 64.75 65.85 66.10 -_08 -_29 -_15 -_13 -_07 +_05 65,60 67,80 48,22 66,22 64,30 65,70 66,05 US T. BILLS (IMM)
Si million-ris of 100 pct.
12.27 187.39 Mor.
191.81 87.14 Jun 191.44 97.44
191.33 84.94 Sep 191.25 91.25
191.90 Sep 191.25
191.90 Sep 191 73.85 73.32 70.97 71.65 71.15 70.35 71.45 74.25 73.45 71.30 71.90 71.37 70.50 71.35 73.77 73.15 70.90 71.49 71.15 70.25 71.35 144444118 14444118 74.40 73.70 71.35 71.37 71.37 71.37 51.12 48.75 51.85 54.40 51.27 48.90 49.25 48.95 51.80 49.40 54.45 54.72 53.67 49.20 49.15 49.90 46.95 51.70 49.22 54.85 54.65 53.42 49.05 49.05 49.00 49.95 50,92 48,67 51,40 54,15 53,12 48,85 49,10 48,75 46,95 -- 48 -- 47 -- 40 -- 17 -- 20 -- 20 +- 20 +- 20 +- 20 Prev. Day Osen Int. 224M up: PORK B&LLIES (CME) 18185 69.57 Peb 72.73 81.20 40.10 Mar 73.31 82.00 61.15 May 75.00 61.15 May 75.01 60.65 40.20 Aus 72.01 75.15 60.65 40.20 Aus 72.01 75.15 61.15 Peb 44.67 72.00 44.30 Mar 64.87 72.00 72.00 72.00 Feb 44.67 72.00 Feb 73.00 73.45 75.15 75.45 73.50 64.80 64.90 -1.25 -1.73 -1.92 -1.43 -1.46 -1.46 -1.79 72.75 73.50 75.00 75.20 73.50 64.80 64.50 ales 7 77.05 77.70 72.70 73.05 71.10 64.50 77.25 77.47 72.75 73.22 71.12 64.50 64.50

COFFEE C (NYCSCE)
7.500 Rts. cents per lb.
183.50 123.50 Mer 147.40 159.5
183.50 122.50 Mer 144.19 147.4
187.20 122.01 Mer 142.00 144.1
147.20 122.01 Mer 142.00 144.1
147.50 127.00 Jul 142.50 147.1
183.00 127.50 Mer 127.25 127.25 127.1
183.00 127.50 Mer 127.25 127.1
183.00 4.01 Mer 4.53 4.9
183.00 4.01 Mer 4.01 Mer 4.9
183.00 4.01 Mer 4.01 147.10 150.85 144.19 147.24 141.80 144.54 149.00 142.07 139.00 141.00 137.25 139.25 138.01 147.40 150.50 144.19 147.40 142.00 144.55 140.00 142.10 139.00 141.00 137.25 137.51 +2.42 +2.74 +2.34 +1.86 +1.99 +1.97 +2.38 454 4.87 5.17 5.40 5.59 6.11 6.46 6.74 15.247 - 24 - 26 - 26 - 25 - 25 - 18 - 18 4.28 4.82 4.90 5.39 5.35 4.10 6.30 6.42 Prév. Day Open Inf. 1 COCOA (NYCSCE) Identificates 5 per le 2570 1706 M 2570 2021 M 2400 2047 Ju 2405 2853 585 2737 1979 D 2710 2081 Pre Prev. Doy Open Inf. 2 Mar Mar May Jul Sep Dec May 2259 2285 2275 2248 2120 2110 2130 2271 2304 2293 2240 2140 2125 7125 참하하하나 2296 2318 2302 2270 2145 2125 2130 2307 2334 2317 2282 2150 2130 2130

971.90 f 2,019.00 126.10 247.10 Moody's: base 100: Dec. 31, 1931. p: preliminary; f - final Reuters: base 100: Sep. 18, 1931. Dow Jones: base 100: Dec. 31, 1974. Market Guide CBT: CME: IMM; NYCSCE: NYCE: COMEX: NYME: KCBT: NYFE:

Commodity Indexes

Close

RCA pf 1.46 St RLC a 1.60 3.4 17 .40 3.9 68 2.12 10.6 7 3.34e15.2 1.35e 8.4 12 .30 2.5 24

STATE STATE STATE OF STATE OF STATE STATE

Transhed 30 22 8
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Transhed 30 27 15
Transhed 30 21
Transhed 1.36 3.0 14
Transhed 1.36 3.0 15
Transhed 1.36 3.0 1

| 17th | 17th | 17th | 18th |

emminis
Fink B
F

153,76 164,00 170,16 175,90 176,00 182,00 184,80

44.43 65.74 64.85 67.40 64.85 69.20 69.25

73.90 71.72 68.95 67.72 67.90 67.95 73.60 3.00 +1*2*/ +1.66 +1.85 +1.74 +1.90 +1.90 +1.90

25.00 25.82 25.49 25.30 25.30 25.90 24.92 24.92 24.92 24.92 24.92 24.92 24.92 24.92 24.92

104.25 104.80 106.15 106.45 107.90 108.45 110.10 110.25

+,10 +,10 +,10 +,10

72.25 70.40 47.20 66.40 66.25 66.30 73.50 77.00 69.10 67.80 67.50 64.30

+.36

+77 +45 +45 +46 +43 +.18 +.23

Industrials

65.06 64.30 67.23 67.50 67.50 64.49 65.75 64.85 67.40 67.35

72.83 70.70 67.40 66.45 66.25 66.30

per bbl.

Mar 25,55

Mary 25,55

Mary 25,16

Jun 25,16

Jun 25,10

Aug 25,10

Oct 24,92

Nov 24,92

Jon 24,92

Per 24,92

Feb 24,92

Feb 24,92

Feb 24,92

Feb 24,93

Jon 46,57,863 up 42

STOCK Index

SP COMP. INDEX (CME)
points and cards
182.10 153.0 Mar 180.20 181.05
182.10 153.0 Jun 182.25 184.65
182.50 154.0 Jun 182.25 184.65
182.50 182.50 Jun 182.50 184.65
182.50 182.50 Jun 182.50 182.50
182.50 182.50 Jun 182.50 182.50
182.50 182.50 Prev. Sales 74.950
Prev. Dav Open int. 57.481 of 1.734

VALUE LIME (KCBT)
points and cards
202.10 148.10 Mar 192.55 200.80
200.00 172.00 Jun 204.10 204.25
202.10 182.50 5ep 200.80 200.00
203.00 182.50 5ep 200.80 200.00
203.0

M 1,000 to
Mar
May
Jul
Sep
Nov
Jon
Mar
Prev. Soi
L 7,853

COTTON 2 (NYCE)

Prev. Doy Open Inf. 31.30
CRUDE OIL (NYME)
1,000 bbit - doilers ser bbit
11.10
24.46
Mer
11.45
24.47
Asr
30.25
24.28
Mer
29.55
24.29
Jun
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Jun
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Est. Sales Prev. Day O

London Commodities

R 128,80 134,80 143,60 150,60 N.T. N.T. Dec R.T. N.T. 150.66 151.60 157.60 157.60 Mor Mor N.T. N.T. 150.01 163.60 171.00 171.00 171.00 Mor 173.00 172.00 1 2,179 2,197 2,191 2,186 2,050 2,038 2,040 - 2.35 2.33 2.465 2.362 2.35 2.375 2.376 2.380 2.371 2.372 2.375 2.375 2.372 2.375 2.465 2.468 2.412 2.460 2.370 2.400

DM Futures Options Jan. 31 Mor 1.74 0.85 9.27 0.69 0.02 0.02

Crais-S Jean 208 1.38 0.85 0.45 0.25 0.14 Puts-Se 380 920 9.49 9.94 1.55 2.27 3.16 Sepi --1.18 2.70 Sept - 1.86 1.30 0.39 0.51 681 8.17 8.40 1.17 2.26 3.30

SUGAR 1410 1.385
Mary 1.445 1.425 1.425
Mary 1.445 1.425 1.425
Oct 1.456 1.455
Mary 1.75 1.745
E51, vol : 1.300 lets of solos: 3.557 lots, Open in COCOA Mary 2.380 2.337
Jily M.T N.T. N.T. See N.T. N.T. N.T. Mary N.T. N.T. E51, vol : 250 lots of solos: 3.544 lots, Open lint COPFEE
Mary N.T. N.T. N.T. Seep 2.540 2.560
Nov N.T. N.T. N.T. Seep 2.546 2.560
Nov N.T. N.T. N.T. Seep 2.546 2.560
Nov N.T. N.T. Jun N.T. N.T. N.T. Jun N.T. N.T. Jun N.T. N.T. N.T. Jun N.T. N.T. 1.385 1.422 1.505 1.570 1.655 1.765 1.385 1.478 1.504 1.570 1.650 1.760 1.50 ten + 25 + 23 + 24 + 30 + 25 + 25 Jan Feb Mer Api Jun Aug Oct Dec Vol 1,388 1,430 1,505 1,575 1,455 1,770 Prev 19,523 2,310 2,357 2,330 2,345 — — — — Volume, 201 to 10 to 10

Untel ph
Unt

Paris Commodities

High - N.T. - N.T. - 308 50 - 312.10 - 268 lots of

2088 Exc is per kilo Close 844.75 1 177.00 157.25 155.25 148.25 140.25

KUALA LUMPUR PALM GIL
Malaysian ringgirs per 25 feet
Clayse

Bid Ask
Feb 1.173 1.195
Mar 1.130 1.180
Asy 1.130 1.180
Asy 1.130 1.180
Asy 1.130 1.180
Is 1.130 1.180
Seo 1.110 1.160
Seo 1.110 1.150
Jan 1.100 1.150
Jan 1.100 1.150
Volume: 0 lots of 25 tons.

Source: Reulers

SATIRE IN WORDS AND PICTURES

DOONESBURY

DAILY IN THE IHT

R55 1 Fob ... R55 1 Mor ... R55 2 Feb ... R55 3 Feb ... R55 5 Feb ... R55 5 Feb ...

Asian Commodities

Jan. 31

Prev. Low N.T. N T. 307.30 312.00 100 oz.

Pre Bid 188.50 193.58 197.00 200.50 202.00

Pra Bid 168,50 172,00 158,25 154,25 149,25 141,25

8 kg 1,170 1,120 1,120 1,120 1,100 1,100 1,090 1,090

| 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 12592 | 1259

62 9

See First the Heritary of the Control of the Contro

29% 24% 54% 34% 27% 29%

2.573 2.529 2.535 2.555 2.555 2.557 5 tons. set: 232 2,523 2,549 2,575 2,580 Prev. **Dividends** Jan. 31 Per Amt
INCREASED
rad Q.77 1/2
al Q.86
rs Q.21
I Q.89 1/4
Q.86 31 41 41 41 OMITTED

STOCK SPLITS Data Card — 5-for-4 Hammermill Paper — 3-for-2 Spectro Industries — 2-far-1 This Can't be Yagurt — 3-for-2 USUAL

Chattern Inc
Chillen Corp
Dreytus Corp
Haughton Milfin
Howell Corp
Indionacells Water
Accomated & Co Invi
Petric Svcc Indiana
Sociedes-Hwid Bidest
Southorn Inc

NACIONAL FINANCIERA FL.R. **NOTES DUE 1981**

Div fid PE 1005 High Low Goot Ch'9

For six months, from January 28, 1985 to July 28, 1985 the notes will carry an interest rate of 9 %

The interest due on July 29, 1985 against coupon number 12 will be US 45,50 and has been computed on the actual number of days elapsed (182) divided by 360.

THE PRINCIPAL PAYING AGENT SOCIETE GENERALE ALSACIENNE DE BANQUE LUXEMBOURG BRANCH

SOCIETE GENERALE FL.R. NOTES 1981/1991 \$ US 100 MILLION

For six months, from January 25, 1985, to July 24, 1985 the notes will

The interest due on July 25, 1985 against coupon number 8 will be \$ US 223,11 and has been computed on the actual number of days elapsed (181) divided by 360.

THE PRINCIPAL PAYING
AGENT
SOCIETE GENERALE
ALSACIENNE DE BANQUE
LUXEMBOURG BRANCH

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IONAL

By Dinah Lee

Harper of particular programmes International Herald Tribune
HONG KONG — The Bank of divided by his East Asia Ltd. reported 1984 prof-CIPAL PAYING its on Thursday of 142 million Hong Kong dollars (\$18.2 million), a 2.8-percent increase over the pre-

GENERAL Per-share earnings rose 3 percent to 1.66 dollars. The directors recommended a final dividend of 45 cents, payable in April, bringing the total 1984 dividends to 70 cents a share, an increase of 7.7 percent

The bank did not provide a breakdown of its profit, and Hong kong banks are not required to report the amount of profits transferred to inner reserves.

Results for the Bank of East Asia generally are viewed as a bell-luss the note earnings and local analysts had predicted that profits would inclease 3 to 5 percent.

One British broker, asking not to be being be identified, termed the 1984 results "uninspiring."

To had been expected that the

It had been expected that the nancing, would have benefited from Hong Kong's trading boom of the last 18 months and from the activities of its merchant banking arm, East Asia Warburg. NE DE BANKE

E. Asia Bank Most Major U.S. Retailers Report Gain in Sales

that they had good gains in sales for January compared with the levels of a year earlier.

The companies also had satisfactory sales increases for their fiscal year, analysts said.

K mart Corp., the second largest U.S. retail chain, said its January sales rose 16.3 percent over the like period a year ago. J.C. Penney Co. said its four-week sales increased 7.4 percent.

Dayton Hudson Corp. posted a 12.7-percent gam, and F.W. Woolworth Co, said its sales climbed 9.7. Federated Department Stores Inc. reported a 4.7-percent rise. On the downside, Montgomery Ward & Co. said its volume [el] 3.1

Sears, Roebuck & Co., the No. 1 The retailers operate on a fiscal NEW YORK - Most major U.S. retailer, and several other U.S. retailers reported on Thursday chains planned to release their figures next week.

> At least one analyst said sales improved in January because cold weather encouraged shoppers to buy warm clothing. "It's just the sudden cold wave that allowed them to sell a lot of fall goods that had moved sluggishly earlier in the season," said Edward Weller, an analyst with the investment firm E.F. Hutton Group Inc. in New

For the year, K mart posted a 12-percent gain; Penney, 12.1 percent; Federated a 10.7-percent increase; Dayton Hudson 15.5-percent rise; Montgomery Ward 7.1-percent inprovement and Woolworth a 5-per-

has prompted numerous charges

Expressing some frustration

about the renewed debate over what he termed "the size and sup-

posed power of the IBM Corp.,

Mr. Akers said critics of the com-

pany should take note of the out-

comes of the extensive investiga-

tions connected with antitrust

actions that plagued his predeces-sors. The United States govern-ment's suit against the company

was dropped in 1982, and the Euro-

pean Community's action was re-solved last summer, requiring little

Moreover, he said, the computer

change in IBM's practices.

about IBM's market power.

year that begins in February so that the crucial Christmas and postholiday sales can be included in the annual results. The companies will not report fourth-quarter and annual profit figures until later.

K mart, based in Troy, Michigan, said its sales for the four weeks ended Jan. 23 came to \$1,24 billion, compared with \$1.07 billion in the ie peiod a year earlier. For the fiscal year, K mart reported sales of \$20.8 billion, compared with \$18.6 billion in 1983.

Penney, based in New York, said its sales for the month rose to \$712 milion from \$663 million a year earlier. For the year, sales totaled \$12.4 billion, up from \$11 billion. Federated, headquartered in Cincinnati, said January sales tolion, compared with \$6.06 billion. Woolworth, headquartered in New York, said its sales for the

year's sales increased to \$9.54 bil-lion from \$8,62 billion. Minneapolis-based Dayton

Hudson said its four-week sales came to \$436 million, compared with \$387 million the previous year. Sales for the 52 weeks came to \$7.59 billion, compared with \$6.57

Montgomery Ward, the Chica-go-based unit of Mobil Corp., said its sales for the month rose to \$366 million from \$378 million. For the 52 weeks, sales came to \$6.49 bil-

four weeks climbed to \$346.5 million from \$315.8 million a year earlier. Full-year sales rose to \$5.7 billion from \$5.4 billion.

COMPANY NOTES

Consolidated Gold Fields PLC of

87.04 percent. Hammer Bank Spar-und Darle-

Association, its president, Berhard

Schramm, said Thursday. The as-

sociation said the bailout would require 495.2 million Deutsche

marks (\$156.7 million) and that

Hammer Bank will merge with an-

Lepanto Consolidated Mining Co. of Manila said it would resume normal operations Friday, five

months after it halted operations

because of a large inventory follow-

ing the suspension of a major smelting contract. The company

said its inventory of copper con-

centrate had been reduced to nor-

kyo said it has developed a molyb-

other cooperative bank.

London has said that acceptances ton, a subsidiary of Standard Oil

of its bid for The Bath and Port- Co. of Ohio, says that it has re-

land Group PLC have reached ceived necessary permits to pro-17.75 million ordinary shares, or ceed with development of the first

barrels a day.

ziers, France.

Gannett to Buy U.S. Newspapers

WASHINGTON — Gannett Co. announced Thursday it had reached "agreement in principle" to buy The Des Moines (Iowa) Register and the Jackson (Tennessee) Sun, both owned by the Des Moines Register & million (\$15) 6 million). Tribune Co., for \$200 million.

The announcement did not say what portion of the \$200 million will be paid for The Register, a 240,000-circulation morning newspaper that is the only statewide newspaper in

The acquisition of the two daily publications will increase Gannett's newspaper holdings to 87 daily papers, including USA Today.

Sohio Petroleum Co. of Hous-

commercial oil production from

under the Beaufort Sea offshore

Straits Steamship Co. Ltd. of Singapore said that its subsidiary,

Oil Asia Ltd., has signed a contract

to manage and operate a new oil supply base in Zhuhai, China.

Heinz Trautmann, chairman of So-

ciété La Littorale, the U.S. compa-

studies had been made at the pesti-

cide manufacturing plant in Be-

Westinghouse Electric Corp. said it has decided not to reopen a trans-

former plant in Sharon, Pennsylva-

nia, where 600 employees have

been laid off for six months be-

cause of slow business.

Lonrho Says Profits Rose 19.6% in 1984

international trading group, said Thursday that gains in British and U.S. holdings helped boost 1984 pretax profit 19.6 percent to £135.4

Pretax profit for the fiscal year ending Sept. 30, 1983, was £113.2 million.

Profit in Britain rose more than 23 percent from 1983 and jumped 58 percent in the United States. Lonrho said. The company also reported improved performances in its hotel and casino divisions, agriculture and mining and manufacturing in Britain.

Lonrho said gross assets exceeded £2 billion and year-end cash balances stood at £126 million. Net assets have risen to 241 pence per

In November, Lonrho sold its LONDON — Lonrho PLC, the 29.9-percent stake in House of Fra-ternational trading group, said ser PLC, Britain's largest department store group, for D per share, for a total price of £138.3 million. The sale to al-Fayed Investment & Trust (UK), a private Egyptian company, produced a £49.1-million surplus that has been credited to reserves, Lourbo said.

That sale, coupled with a bond issue in West Germany, brought in £166 million, Lonrho said.

In December, Lonrho said it had purchased 9.75 million shares of House of Fraser and that its stake was 6.3 percent.

Lonrho, which has more than 850 companies in 80 countries, also is involved in mining, engineering and steel production, printing and publishing, exporting and property managemeni.

Suez Bank to Shed 40.5% CIC Stake

PARIS - The investment bank Cie, Financière de Suez intends to pull out entirely from the retail banking group Cie. Française de CIC, in which it has a 40.5-percent stake, Suez said Thursday.

Suez's chairman, Jean Peyrelevade, has long made it clear that CIC does not fit into his group's strategy. In November he announced an arrangement to acquire 51 percent each of Banque Vernes et Commerciale de Paris), a troubled industrial bank, and Banque Parisienne de Credit, a highly profitable regional retail bank.

The two are meant to complement the international Banque Indo-

suez, which is fully owned by Suez.

Groupe des Assurances Nationales (GAN) said it would acquire a 21.87-percent stake in CIC by the end of 1985.

Veteran Ready To Take IBM Helm (Continued from Page 11) company, given the success I forecast for it, will be a very significant

> It also may be a differently managed one, because, by all accounts, Mr. Opel and Mr. Akers have somewhat contrasting personalities and operating styles.

"Opel is somewhat ill at ease in public, but has a terrific knowledge of the company, a lunge compendi-um of technical facts," said one associate who knows both. "Akers is a great people guy, super as a manager, who can convey a broader sense of vision, of IBM's role," Indeed, on first meeting, Mr. Akers appears as a charismatic

champion of what he terms a "new IBM" who openly discusses how who openly discusses how giant mainframe computers. Mr. Opel, in contrast, stressed in an interview last month the themes of continuity in the company. Moreover, Mr. Akers indicated

that he plans to devote more time when a broad shakeout in the comto explaining IBM's actions.

The people who have been giv-ing me advice about the next 10 years, and, there have been lots of them, say I should be prepared to spend maybe as much as half my time in external affairs as opposed to internal management," he said. That's not a bad way to think about how I should spend my

But both Mr. Opel and Mr. Akers apparently share some common approaches to the company's management. Both, for example are known for a habit of seeking information by calling employees far down in IBM's bureaucracy, circumventing levels of executives

Like virtually all of his predecesfundamentally the company has sors as chief executive, Mr. Akers changed since its sole business was rose through IBM's sales ranks. His succession seemed assured two years ago, when he edged out Paul Rizzo, now the company's vice chairman, for the president's job.

industry is thriving. It's a mistake to suggest we are going to be left with AT&T, IBM and the Japaneso," he said. "The characteristic of an indus try that is dominated by a single company includes relatively long Mr. Akers takes office at a time times between product introduc

> ing, an environment in the company of relaxation." he said. Do you see people coming in here at 9:30 in the morning and tting their feet up, wondering what they are going to do, as a monopolist would?" he asked. "We are just trying to stay even with the industry, and we are working like the dickens to do it."

tions, prices that are stable or ris-

The company, he said, had be-come a fiercer competitor in recent years by changing factics and real-izing that to get into new niches of the computer market "you have to do something different, in an incubation way, as opposed to an incre-mental way." He pointed to IBM's independent business units — essentially separate companies set up to explore new markets — as an example of the way ideas are now "incubated."

"Chances are, you are going to fail in some of those," he said. "In fact, you ought to fail in some of them." But without taking the risk, and bringing in new technologies from outside companies — such as ROLM Corp., the telecommunica-tions equipment maker that IBM bought last year for \$1.25 billion — IBM would be unable to keep up

IBM would be unable to keep up with industry upstarts.

Where IBM's chief U.S. competitors — known as the Bunch, an acronym for Burroughs Corp., Sperry Corp.'s old Univac division, NCR Corp., Control Data Corp. and Honeywell Inc. — failed, Mr. Akers said, was in their inability to "incubate" new technology.

"It's not that IBM has taken care of the Bunch." Mr. Akers said.

of the Bunch," Mr. Akers said.
"The marketplace has just been captured by companies that were not around 20 years ago. That's not bad for the market or the consum-

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Interest Rate Raised to 6%

taled \$558.6 million, compared

(Continued from Page 11) earlier as the Deutsche mark depre-ciated against the dollar last year

by some 14 percent.

hens Kasse EG will be rescued with Alaska's north slope. Sobio said

"Today's move was a domestic
measure," said a Bundesbank
West German Cooperative Bank 1988 at a rate of about 100,000 spokesman, "It may have the effect of halting some of the capital out-flow, but the specific intent of the Lombard increase was different."

Finance Minister Gerhard Stoltenberg said Thursday that the Lombard rate increase would not jeopardize West Germany's economic upswing because the central bank injected liquidity into the puter industry — involving new companies and established ones market.

However, the Bundesbank's move rankled some commercial bank leaders who this week had spoken out against a rate increase, spoken out against a rate martin mal levels mal levels.

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We regret the Bundesbank saw no other way, besides upping its denum silicide photomask for the key interest rate, to counter the manufacture of large integrated German economy's vulnerability to circuits. Photomasks, which are the external factors as a result of the equivalent of photo negatives, gen-weakened mark," said Herbert erally are made of chrome, which is Wolf, chief economist at Commerz-

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SONY CORPORATION (CDRs)

company said.

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Amsterdam, 25th January 1985.

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Paris delivery tax free F.F. 786000 & 682000 Union Carbide Corp.'s stocks of the poisonous chemical methyl iso-cyanate in France will run out in about three weeks, according to ny's French subsidiary. He said the Ministry of the Environment had FRANCO BRITANNIC banned acceptance of further ship-ments of the chemical until safety 25, rue P.-V. Couturier, 92300 Levallois Tel (01) 757 50.80 Telex 620 420 JAGUAR - ROVER - RANGE ROVER **ADVERTISEMENT** INTERNATIONAL FUNDS

SILVER SPUR

SILVER SPIRIT

Quotations Supplied by Funds Listed 31 January 1985 s shown below are excepted by the Fonds listed with ose quotes are based on issue prices. The follow the dequency of quotations subplied for the IHT; (b) = bi-contriv: (') = insulariv: (') = irrepuisr'y. BANQUE INDOSUEZ (d) Asion Growth Force (w) Diverbond (w) FIF—America (w) FIF—Pacific (w) FIF—Pacific (d) Indosuez Multibooc

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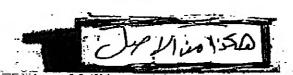
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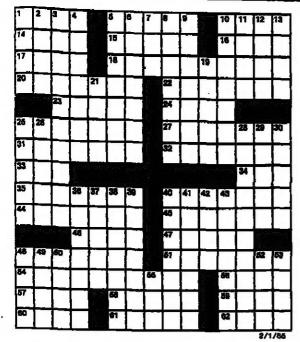
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BOOKS

THE PAINTING OF MODERN LIFE: Paris in the Art of Manet and His Followers

By T. J. Clark. 338 pp. Illustrated. \$25. Knopf, 201 East 50th Street, New York, N. Y. 10022.

Reviewed by John Gross

T MPRESSIONISM has traditionally been defined in terms of its methods - never more eloquently than in the account written by the poet Jules Laforgue in 1883, which T. J. Clark quotes in his introduction to "The Painting of Modern Life." The Impressionist, according to Laforgue, "sees and renders nature as she is, which is to say solely by means of colored vibrations." Instead of the hard edges of academic art, he paints living irregular lines; instead of relying on mechanical rules, he es-tablishes perspective by means of subtle atmo-spheric touches; where an academic landscape is bathed in an even white light, he sees "rich rismatic decompositions of color."

Clark does not dissent, but he argues that the form of the new art created by Manet and his followers was inseparable from its content. Taking his cue from an essay by Meyer Scha-piro, he sees it as an art dedicated to a certain idea — or illusion — of modernity, which its practitioners found embodied in "the objective forms of bourgeois recreation in the 1860s and 1870s." The boulevards and parks and boating parties that they painted were an image of social change, of the new pleasures on offer in an expanding, rapidly developing world; though it is a major part of their achievement that they saw through those pleasures to the uncertainties beneath.

The four long sections that make up the main body of "The Painting of Modern Life" are neatly balanced. The focus of the first is Paris, the Paris that was drastically remodeled by Napoleon III and Baron Haussmann. Then there is a disquisition built around one of Manet's most famous images of a woman, the courtesan Olympia with her cat at the foot of the bed and her black maid bringing in flowers. After that we move back to a topographical theme - Argenteuil, the little riverside town on the outskirts of Paris that the Impressionists particularly favored; and then there are a set of reflections prompted by another woman painted by Manet, the barmaid at the Folies-Ber-

Since 1830, Clark writes, Parisians had believed that their city was disappearing and that a new one was being reared on its ruins. To start with, this was largely a fantasy, but it was a fantasy that was to be turned into solid reality by Haussmann's schemes, which drove much of the working class out of the center of the city and left it in the hands of the bourgeoi-

A critic who was hostile to the Impressionists might contend that essentially they were celebrating the new dispensation — only when the city had been taken over by members of their own class did they regard it as worth depicting on its own account. A defender would retort that although they did indeed devote themselves to painting the new Paris, they found it strange and problematic rather than charming.

Their painting was often problematic in turn, never more so than in "Olympia." A prostitute, evidently, but everything else about the way she was depicted baffled or outraged Manet's contemporaries. Analyzing the reasons for their discomfiture. Clark concludes that it was because of the way the picture signals—obliquely, and therefore all the more disturbingly—the part played by class in the game of prostitution.

By comparison with the past, the social sta-rus of prostitution was becoming blurred. A different but equally modern kind of uncertainty characterized the emergence of those resorts on the outskirts of big cities -- Argenresorts on the outstairts of dig claims—Arigenteuil was a classic example—where industry, encroached on the countryside, and where at the same time the working class and the lower middle class increasingly came to spend their leisure. In painting this border zone Manet; Monet and Seurat might conceal or modify its less agreeable features (the boys portrayed by Seurar in the river at Asnières, for instance, were in fact bathing opposite the mouth of a sewer), but in their best pictures they brought out its contradictions, and those of the society symbolized.

Two key developments taking place in that society were the emergence of the lower middle class and the commercialization of leisure.
Both can be sensed in the background of "A.
Bar at the Folies-Bergère," although it is an
enigmatic picture, which sets out to defeat many of our normal expectations. But at least Clark has no doubts about why the young woman at the bar wears such an impassive look. Since she is not a member of the bourgeoisie, expression of any kind is the enemy, for to express oneself would be to have one's class be legible."

"The Painting of Modern Life" has much to recommend it. Clark, who teaches art history at Harvard University, writes with considerable verve; his interpretations of individual paintings are often illuminating, and he is soaked in the social history of the period with which he deals.

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Yet ultimately he remains weighed down by the chains of ideology. Indeed, he begins by rather defiantly shaking his fetters, delivering a short prologue on class, "social practice" and neo-Marxist concepts such as the "spectacular neo-Mariust concepts such as the "spectacular society" ("The spectacle is capital accumulated until it becomes an image"). Economic relations are treated not merely as important, but absolute, and stretches of intricate argument have a way of culminating in an abrupt simplification. "What is visible in modern life," we are told at the end of a comparison between Manet and Degas, "is not character but class—as though one excluded the other.

There is in fact an interesting tension in the book between Clark's admiration for Impressionist art and his disapproval of its bourgeois tendencies, which sometimes surfaces quite sharply. On the very last page he berates it for its "complaisance at modernity," though be also concedes that it has redeeming political qualities. Scurat's "La Grande Jatte" in particular is singled out for praise, though it will come as no surprise to anyone who has accompanied Clark thus far that what he values it for is above all its successful attempt "to find form for the appearance of class in capitalist soci-

John Gross is on the staff of The New York

BRIDGE

ON the diagramed deal west found the winning opening lead against three spades doubled. East who had made his vulnerable overcall with little defensive strength, was feeling nervous about the penalty double.

After the routine lead of a heart, South would have had a good chance to make the con-

good chance to make the contract, since a losing club from the closed hand would be discarded on hearts. But the lead of the club queen was decisive.

South ducked in dummy, and East overtook with the king and shifted to a diamond. West took two diamond tricks and should always a high around after the club are was cashed and a club was ruffed. The North and South hands each held two

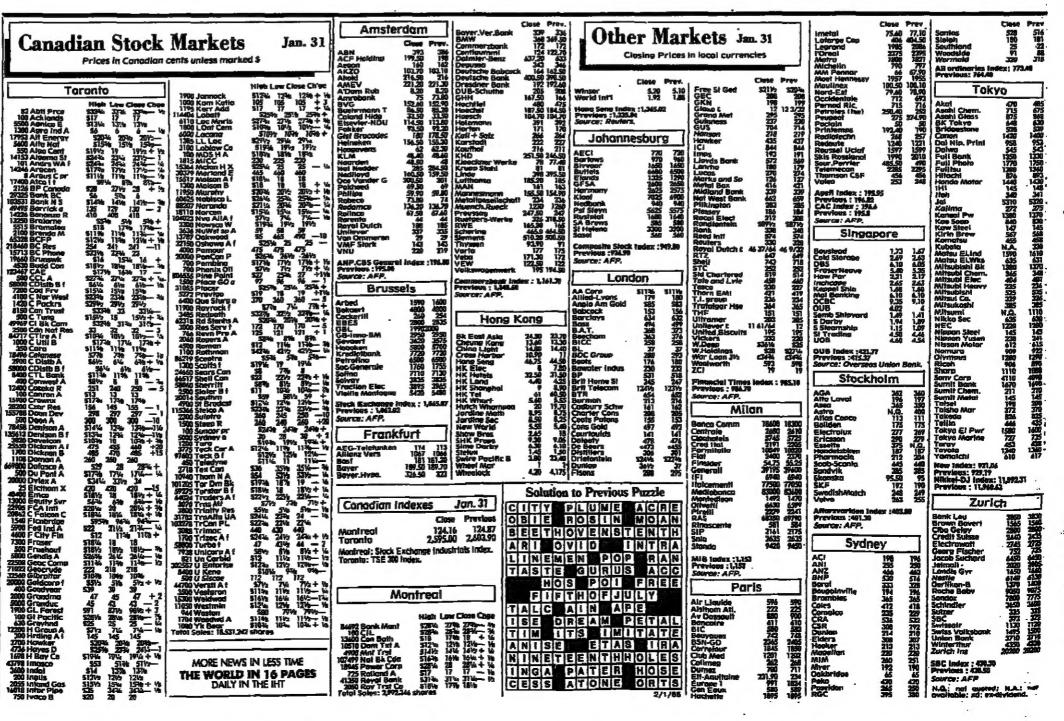
eight tricks.

The diamond was ruffed with the spade nine, and a low heart was led. East had to consider the danger that South was void in hearts but reached the conclusion: A double the conclusion: A double would be less appealing to West with three hearts, and South had not attempted to dispose of a club loser by a quick ruffing linesse against East's presumed heart ace.

and played a third round, after trumps and West had three,

one of them, for a one-trick defeat, when diamonds were led from the closed hand.

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SPORTS



Chris Evert Lloyd: "I can still play my best."

For Evert, Still a Process of Growing

By Peter Alfano

New York Times Service NEW YORK — When she reflects on her career, Chris Evert Lloyd prefers to think in terms of how she has grown, not aged. It is a subtle but an important distinction.

Evert remembers her emergence as a bashful teen-ager, nicknamed Chrissie, Little Miss Cool, the Ice Maiden. She remembers being inhibited and a little afraid," compared to the way she sees herself now — as a 30-year-old, self-assured role model for women's tennis who is still improving. Chrissie, she says, would be no match for Evert.

Until last weekend, however, some fans may have preferred to remember her as Chrissie, a shy but also a steely tough base-liner who would rally interminably for a point, until winning it became more a matter of principle than worth. Chrissie was the young woman who dominated tennis during the 1970s, when her sole purpose was to be

"I was more single-minded then," Evert said Tuesday. "I had better concentration. I had nerves of steel."

In the past two years, her nerves became jangled when she faced Martina Navratilova. Thirteen times they had played since the 1982 Australian Open, and all 13 times Navratilova had won. Most times the matches were excruciatingly close, and Evert could single out a point or two that had made the difference, but that had made losing more frustrat-

If Navratilova had not become an obsession, she had become an obstacle for Evert, whose ambition was to regain her No. 1 spot in the world. Instead, she heard that she would never beat her again and that Navratilova might be the most dominant player of all is there left to prove? Evert said that some

The leiters and response I got from people the last two years mostly said, 'Please beat Martina,' " Evert said Tuesday in an interview. "They weren't used to seeing me lose."

Then last Sunday, in the final of a tour

event at Key Biscayne, Florida, she defeated Navratilova, 6-2, 6-4. The victory was especially sweet because Navratilova had said that, even on an off day, she thought she could beat Evert. It was a victory that might have silenced some skeptics - for now.

"People were starting to doubt me, to lose faith," Evert said. "And I wondered sometimes whether I would ever beat her again. That's why winning gave me a lot of satisfac-tion. I had been coming close, but instead of giving up, thinking it was futile, I showed I

can still play my best."

She showed that the toughness was still there, the need to compete and win. She may not be as driven as she once was, she said, but she is willing to make the sacrifices necessary to remain at the top.

In the 1970s, when she was dominant, it was the other women who had to measure up. When Tracy Austin beat Evert at her own baseline game five consecutive times, she understood it was time for her to change. She was introduced to the net. Then, when Navratilova began to over-

power her with a more physical style, Evert. the one who never appeared to sweat, began pumping iron. "Not to be a body builder," she said, "but for more strength. Martina is stronger than any of the women. I wanted to be a better athlete because now it isn't enough to be a great player."

She exhibits a sense of purpose when ad-

mirers wonder why she has not retired. What

omen do ask, "Why don't you have a

"I used to say I would when I was in my 30s," she said. "Now I'm 30 but I'm not impetuous or a good planner. I feel comfortable now and I don't feel any pressure. There's plenty of time."

As with most celebrities, her career and personal life have been a matter of public record. And as she has matured, Evert has been willing to share some of her innermost thoughts, something Chrissie would not have been capable of doing.

There was her fling with Jimmy Connors, her marriage to John Lloyd, which has sur-vived a brief separation, and the self-imposed sabbaticals she took to pursue other interests, even one as seemingly mundane as sunbathing at the beach.

Last month Evert, a native Floridian, was persuaded to go snorkeling for the first time. She picked a place in Australia that occasionally drew sharks.

Those interests can be distractions for someone working her way back to the top, but now they are part of Evert's challenge. The risk is that she will linger too long, becoming a stepping stone for a new genera-tion of teen-agers. But she is ready to accept

"Everyone dreams of going out on top, of winning Wimbledon or the U.S. Open and then waving goodbye," she said. "But I think it may be more normal not to go out on top.

That may be reality.
"I think I'll know when I've reached my peak, though. But I don't think I'm there yet. It's just that for five years I dominated so easily, people think that Chris isn't as good anymore."



Maria Walliser after her run in the World Championships

Walliser Wins Downhill In Women's Combined

SANTA CATERINA, Italy -Maria Walliser of Switzerland won the women's downhill for the combined standings, the opening event Thursday in the World Alpine Ski Championships.

The 21-year-old Swiss mastered the 2,138 meters of the Cevedale course in one minute, 16.26 seconds. Traudi Haecher of West Germany was second in 1:16.41, and Claudine Emonet of France third in 1:16.50, both unexpectedly coming in ahead of many of the heavy favorites in the race.

The women's combined title will be awarded after the sialom on Monday.

Despite Walliser's victory, the Swiss were a disappointment. They were expected to sweep the top honors after clocking the fastest times in trials earlier this week.

Brigitte Oertli of Switzerland was fourth in 1:16.60, Veronika Wallinger of Austria fifth in 1:16.67, and another Austrian, Sylvia Eder, sixth in 1:16.68.

The Olympic champion and World Cup leader, Michela Figini of Switzerland, the favorite in the -race, was seventh-in 1:16.74. She had the fastest time on the second part of the course, but she ma mistakes early in the race that killed her chances of winning.

Another Swiss, Zoe Haas, fell shortly after the start and suffered a dislocated shoulder, officials said. She was taken from the course by helicopter. Haecher was the sensation of the

day. Starting No. 20 and ninth at the intermediate clocking, she had a strong finish to come close to Walliser. Elisabeth Kirchler of Austria was eighth in 1:16.83, and West

Germans Marina Kichl ninth in 1:16.93 and Regine Mösenlechner 10th in 1:16.96.

Walliser said she was very pleased with her run.

"I want a medal in the combination but I doubt I can stay out in front after the slalom," she said. "There are too many good slalo-mists close behind me."

Haecher also said, "I am not very good in slalom and I am afraid I will not make it to a medal." Emonet complained about a

poor start that cost her precious time. I was really hoping to do better," she said. "I made too many mistakes," Fi-

gini lamented. "I almost lost con-trol at the second curve. But I'll do better in the title downhill."

Men's trials continued on Thursday in Bormio, Italy. The first men's event is the downhill portion of the combined on Friday.

The president of the International Ski Federation, Marc Hodler, announced Thursday that Marc Girardelli of Luxembourg would be allowed to compete at the championships if the Austrian-born skier produced a written pledge that he would pursue an application for

Luxembourg nationality. The decision was immediately contested by the president of the she liked most.

embourg passport. Gattai said Hodler was "acting against the

to end the doubts about Girardelli's eligibility. Girardelli was excluded from the

last World Championships three years ago and from the 1984 Olym-pics. The winner of seven World Cup races this season, he will be a favorite in next week's men's slalom and giant slalom races.



Irene Epple Announces Retirement

The Associated Press SANTA CATERINA, Italy -Irene Epple of West Germany announced her retirement Thursday, two days before her scheduled performance in the women's downhill race at the World Ski Champion-

The 27-year-old skier from Seeg-Aligau made the announcement as her younger teammates, Traudi Haecher, Marina Kiehl, Regine Mösenlechner and Michaela Gerg finished among the top 12 in the combined downhill, the opening

event of the competition. Epple, appearing close to tears, said she realized in practice runs for her fourth world championships that she was no longer able to keep the pace of the best competi-

"I thought it was fair to make room for the younger teammates. It was a difficult decision, but I realized it was the due time for it," she

Irene, the eldest of the Epple family of talented skiers, was a silver medalist in the Olympic giant slalom at Lake Placid, New York. She also won a silver in the downhill of the 1978 World Champion-

In the World Cup she scored nine victories — six in giant slalom, one in super-giant, one combined and one in downhill, the discipline

She said she planned to devote more time to her medical studies and to begin practicing in a Mu-

Sabres Defeat Ailing Bruins, 6-2

Umted Press International BUFFALO, New York - Tom Barrasso, the National Hockey League's leading goaltender, had no doubt that the Buffalo Sabres would defeat the Boston Bruins in their Adams Division game

His confidence was bolstered by injuries to Boston that have weakened its roster, but regardless, Barrasso, who stopped 24 shots, felt his team could have beaten any squad

"There was no question in my mind that we played well enough to win this game no matter who they

vision leader Montreal, who lost to minutes left in the period.

NHL FOCUS

overtime Wednesday night. for the Elsewhere in the NHL, it was period. Winnipeg 6, Chicago 3, and Toronto 6, Pittsburgh 5.

The game didn't begin well for after Cyr's goal. the Sabres.

Dave Fenyves's stick at 1:09.

Playfair's rebound, but they moved ahead by scoring two goals 51 secto within two points of Adams Di- onds apart with less than three

One minute into the second, Paul Cyr upped the Sabres lead to 4-1 when his blast from the top of the left face off circle sped past Keans for the only goal of the middle

Boston Coach Gerry Cheever said his team increased its effort

"It's getting to the point where Boston struck first when Terry you really can't lose a divisional O'Reilly scored off defensemen game anymore," Barrasso said. "It's too close and if you lose you Almost nine minutes went by be-might go from second to fourth

76ers, on Home Court, Down Celtics, 122-104

PHILADELPHIA - Maybe the perfect 16-for-16 on free throws. only way to settle the issue of superiority between the Philadelphia 76ers and the Boston Celtics is to dut them on a neutral court. The 76ers, with Moses Malone

NBA FOCUS

rebounds, routed the Celtics Sixers' coach, Billy Cunningham, Wednesday night 122-104. That evened the season series between the National Basketball As-

home and Philadelphia a pair on its Elsewhere in the NRA, its was Indiana 120, Cleveland 115; Detroit 120, Kansas City 116; Washington 106, Chicago 95; Phoenix 110, New York 93, and Houston 110, New York 93, New York 16, the Los Angeles Lakers 113.

Boston's Larry who was held to 16 points. Philadelphia's Julius Erving, who scored 15 points, said, "In-Boston we fell apart at the end. Tonight they fell apart at the end."

There also was the possibility that Boston could have been tired from having played on back-to-

"We might be a tired team but scoring 38 points and gathering 24 that doesn't take away from Philadelphia's fine performance," said Boston's coach, K.C. Jones.

"If you followed us, you know we have the most road games of sociation powerhouses at two vic- any team in the league and have

Bird, who had scored 80 points including two game-winning baskets in the last two games, said the 76ers played him very aggressively. "They doubled on me and I just couldn't get into position," he said.



Dudley Bradley, left, of the Washington Bullets, and the Chicago Bulls' Sidney Green, both have eyes for a loose ball during their NBA game, which the Bullets won, 106-95.

Basketball

Rogers, UC-irv Brodley, USF Wolker, Ky

Scurry, LIU
Poss. MONATH

McDaniel, Wichst
Scurry, LIU
Sanders, Misval
Neat, Fuirm
Stivring Cole
Towns, MONMTH
Palembizia, Ballst

Moore, Loy-II

Walker, Utlca

Moore, Crysti Solley, GoTech Ewing, Glown Hoppen, Neb Staves, Southn Thomas, Cenriy Scott, NewMex Kleine, Ark

Ferry, Harvid Benjamin, Crahi Koncok, SMU

Fernandez, Stetsn Alford, Ind

Brown, TexA&M Teopue, BostnU

Burden, St L

Ellioff, TenTch

Corbin, Depaul

31 16 .600 — 22 25 .468 9 20 26 .435 1042 19 26 .422 11 19 27 .413 1142 10 34 .277 1942

36 39 18 22-116 38 29 26 27-129

32 25 22 16-- 95

27 31 39 16—104 26 35 36 25—122

WEDNESDAY'S RESULTS

Chicago 32 22 23 33—186 Visuahispiton 23 24 24 33—186 Gus Wilfilams 9-19 11-11 29, Batland 8-16 3-3 19; Jordon 12-19 14-15 28, Dolley 9-14 2-2 20. Rebosedo: Chicago 71 (Green 10); Washinsion 36 (Bollond, McMillen 9). Assists: Chicago 21 (Jordon 81: Washington 27 (Mothorn 7).

Moione 11-23 16-16 38, Toney 7-14 2-7 17:

D_lahmson 9-19 2-2 20. McHale 8-12 2-4 18. Re-bounds: Boston 47 (Portsh 8); Philodelphie 51 (Maione 24). Assists: Boston 25 (Bird 8); Phil-

New York 18 24 24 25— 73
Phoenix 25 29 28 28—118
Nanca 9-12 3-4 21, Hotor 7-12 4-5 18; Cummines 12-21 10-10 34, Tucker 9-15 9-2 20. Rebounds; New York 53 (Cummines 11); Phoenix 54 (Nance, Lucca 11), Assists: New York 18

fooston 26 24 25 31—116 _A. Linkers 24 27 38 32—113 Olajuwon 10-15 4-6 24 Someson 11-27 0-8 22;

Abdul-Jobber 14-206-634, Johnson 14-18-4-633. Rebounds: Housian 40 (Sampson 10); L.A. Lakers 47 (Abdul-Jobber 9), Assists: Housian

LUKETS 47 (ADDUI-JODDOY 9). Assists: Houston 32 (Hollins 17); L.A. Lokers 26 (Johnson 10).

odelphio 28 (Toney 7).

JR 20 176 106 458 22.9 nr 18 154 103 411 22.8 JR 17 136 113 385 22.6

SR 20 184 84 452 224

SR 16 126 108 340 22.5 mr 19 154 115 423 22.3 SR 17 132 110 374 22.0 SR 11 67 66 342 22.0 SR 19 153 111 447 21.9 SR 21 163 94 460 21.9 JR 26 146 154 444 27.4

JR 21 314 15.0 SR 18 265 14.7

sr 18 258 14.3 SR 15 197 13.1 SR 17 215 12.6 SR 16 197 12.3

SR 16 197 12,3 sr 15 183 12,2 JR 17 200 11,8 sr 18 209 11,6 ir 17 196 11,5 SR 14 158 11,3 sr 18 197 10,9 SR 16 198 10,9

JR 19 202 10.4

SR 17 73 146 62.8 SR 13 84 134 62.7 JR 17 112 186 62.2

JR 21 183 296 61.8 sr 18 124 201 61.7 SR 17 117 190 61.6

SR 16 97 159 61.0 SR 18 122 201 60.7

\$R 17 110 123 89,4 5R 18 106 121 89,3 SR 15 48 54 88,9 |r 17 47 53 88,7

FREE THROW PERCENTAGE

FIELD GOAL PERCENTAGE
CI G FG FGA Pct.
r, Utles SR 20 119 168 70.8
c. Creht SR 21 183 261 70.1

Million-Dollar Montana: Contracts Are Rolling In

The Associated Press SAN FRANCISCO - Just call him Golden Joe Montana, the man whose name is worth a mint.

The San Francisco 49ers' quar-terback powered his team to a 38-16 Super Bowl XIX victory over the Miami Dolphins and walked away with the most valuable player award — two facts that could mean millions of dollars for him in endorsements and appearances.

"Twe been negotiating all day on two big deals," said Larry Muno. Montana's Los Angeles-based agent. "One is for a beverage deal, the other I can't talk about yet. Both are in six figures."

t while you can. the Concorde watch people, signed

for an Atari deal, a new contract

College Results

Army 65, Dortmouth 39 Boston Coll, 82, Northeastern 75 Connecticut 81, Seton Holl 76 St. John's 77, Providence 60 SOUTH

Alobama 54. Mississippi 47 Auburn 84. Vonderbitt 80 Clemson 52. N. Carolina 50

lawa St. 76, Nebroska 65

Komsos 75. Komsos St. 57 Miorni, Othio 82. W. Michigan 59 Missouri 66. Oklahema St. 65 Notre Dame 48, St. Leuis 42

EAST

Not that Montana's salary really needs any supplementing. Last year, the 28-year-old quarterback signed a six-year, \$6.9-million contract with the 49ers, including \$120,000 in incentive pay and \$250,000 for each Super Bowl ap-

perstar's career can be over in one painful play, the philosophy is: Get

But in a sport where even a su-

"Eighty-four was good for us," Muno said. "We did new deals with

Joe Montana

Montana signed a shoe endorsement contract with Mizuno earlier this month worth \$1 million over the next three years. He also is an "adviser" to Wilson Sporting Goods Co., has signed a deal for five posters and is negotiating for a giant product endorsement contract with AT&T, Muno said.

"It doesn't fall in your face," the agent said. "Even a guy like Joe has to be marketed. We have been fortunate to secure products we wanted to do. We have thrown out the magazine beefcake stuff. That's not Joe, and he's not interested. We want no fast bucks, but quality stuff with long-term contracts."

Montana has earned more than \$1 million in endorsements and personal appearance fees since the 1982 Super Bowl, but his performance in Super Bow! XIX elevated him to a whole new level of national name recognition and celebrity earning power.

Monte Carlo Rally Enters Last Stage

The Associated Press

MONTE CARLO, Monaco The final stage of the Monte Carlo Rally started Thursday with Ari Vatanen of Finland continuing a superb rally from a heavy penalty that gave German Walter Rohrl the rally lead.

The 87 survivors of the 131 starters were facing 11 special stages in the mountains behind Monaco for the final stage of the rally, which ends Saturday. Rohrl, in an Audi Quattro, took

the first stage Thursday by just three seconds from Valanen's Peugeot 205 in the 18-kilometer (11 mile) race over the Col de la Ma-done. After the Madone, Rohrl led done. After the Madone. Rohrl led Vatanen by 2:01, with Timo Sa-lonen of Finland, in another Peu-nizers would not let Girardelli geot 205, third, 5:25 behind Rohrl. compete unless he produced a Lux- nich hospital next spring.

2. Traudi Haecher, West Germany, 1:16.4 3. Claudine Emaner, Franca, 1:16.59 4. Brightte Certil, Switzerland, 1:16.69 5. Veranika Wollinger, Austria, 1:16.67 6. Syrvia Eder, Austria, 1:16.68 7. Michele Floini, Switzerland, 1:16.74 8. Elisabeth Kirchler, Austria, 1:16.53 9. Marina Klehl, West Germany, 1:16.53 10. Regine Massniechner, West Germany, 1:16.74 1:16.74 1:16,76
11. Storid Welf. Austrio, 1:16,98
12. Korin Percv. Canada. 1:17.18
and Micheels Gerg. West Germany, 1:17.18
14. Karin Delose, 1501y. 1:17.28
15. Elisabeth Choud, France, 1;27,32
16. Dabbie Armstrang, U.S. 1:17,47
and Erika Hets. Switzerland, 1:17,47
18. Ofea Charvatova, Czecheslovekia, 1:17,57
10. Cinch Melson. U.S. 1:17,57 son, U.S., 1:17.73

Skiing

World Championships

WOMEN'S COMBINED

seconds
2. Troudi Haecher, West Germany, 1:16.41

Tennis

U.S. Pro Indoor

Sweden, 4-6, 6-4, 6-0. Boris Becker, West Germany, def. Tomb Smid, Czechoslovakia, 6-2, 6-4.
Romesh Krishnen, India, def. Miloslov Meir, Czechoslovokia, 6-2, 6-3. Kevin Curren, U.S., del. Morco Ostoja, Yuposlavia, 6-2, 6-4. Brad Gilbert, U.S., det, Tim Wilkison, U.S., 6-

zerland, 7-6 (7-3), 6-3, Shahar Perkiss, Israel, def. David Pale,

MEN'S SINGLES (at Memphis, Termesse) Second Round Jimmy Connors, U.S., 8ef. Jan Gunnarson, Boston skated.

Yonnick Moon, U.S., del. Sondy Mover, U.S. had out there," he said after Buffa-Eliot Telischer, U.S. del. Mark Dickson, lo had defeated Boston, 6-2. The Bruins played without some

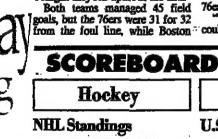
key players, including Ray Bour- with Gil Perreault's goal off Larry que and Charlie Simmer.

Wednesday night.

Buffalo, with 58 points, climbed

the Vancouver Canucks, 5-4, in

fore the Sabres were able to counter place in two nights."



Perrecuit (17), Peterson (10), Picyfair (2), Cyr (12), Housley (11), Folisna (21); C'Retty (8), Reid (3), Shots on sent: Bestyn (on Bar-rosso) 4-10-72—26; Buffalo (on Keons) 12-7-

Cortyle (9), Mullion (21); McMarchy (1), So-vard (27), Ludzik (8), Shotson gool; Winniped top Skorodenski) 15-10-12--37; Chicogo (on | Storodenski) 15-10-12-wy; Chicoso tentionword) 15-10-8-31. | 1 2 8 8-4 | Mandred | 1 1 2 1-5 | Lister (5), Tenti 3 (22), Skrike (12); | McPase (4), Texcelle (4), Carbenskeu (15). | 20/10y (11), Stoks on goal: Montred to Brodenski 9-1-1-1-1-1-1

BASEBALL American Largue
CALIFORNIA—Announced that Mike Witt,
efficher, agreed to harms on a three-year con-TREE
MILWAUKEE Amounced that Joine CoProver and Bill Wearner, Pitchers, and Just
Costillo, Randy Ready, and Dale Sveant, in-

LOS ANGELES—Signed Alejandro Pena. Micher, to a one-year contract.

MONTREAL—Signed Vance Low, second
Spierson, to a three-year contract plus two
wilder years.

PRITYSBURGH—Signed Lee Tumoell prich-Junior Ortiz and Rubin Roorisesz, calch-is; Seremy Kalife, shortstop, and Leon Rob-til. second beamen, to one-year contracts. -37. LOUIS—Assounced that Jooquin Andu-

er pitcher, and Tom Herr, second baseman and served in principle to new contracts. FOOTBALL Mailead Football Lague
LA RAMS—Signed Russell Endahm.

U.S. College Basketball Leaders 20 18 21154 57.7 Stevens, lowest 18 14 41051 58.4 Cozzens, Army 19 16 21105 58.5 Cozzens, Army 19 16 21 41055 58.7 Cozzens, Army 19 16 7 99e 59.4 Washington, Utrist 15 7 6 827 59.1 Harris, North 19 14 51127 59.3 Cornobins, thrvrof 19 16 51127 59.3 Moore, Cryshi 19 18 18 18 2 62 27.1 Les Mem 57 sr 16 188 96 472 26.2 Sr 16 180 108 468 26.5 Sr 16 180 108 469 26.5 Sr 16 187 109 59 48 21.5 Sr 16 187 109 59 48 21.5 Sr 16 189 64 42 50 Sr 16 187 167 68 21.5 Sr 16 187 167 68 21.5 Sr 16 187 167 68 21.5 Sr 16 187 167 167 68 21.5 Sr 16 187 167 167 68 21.5 Sr 167 124.5 Sr 167 TEAM OFFERSE 17 10 71513 89.6 17 11 61457 85.7 18 14 21541 85.6 18 \$ 101519 84A Polombizio.BaitSi 17 15 21413 821 McDaniel, WchSt 24 MtChell, Mercer 18 11 71480 824 Williams, Ind St 18 11 7440 62. Williams, Ind St Tladole, Okto 17 14 37389 81.7 Hughes, Loy-II 710 71386 91.5 Hoppen, Nets 17 14 31383 81.4 Smith, Loy-Cz Gervin, Tex SA Dumars, McNees Dumars, McNees Mark La Petrone Mai O 77 13 2 Vess 3a.9 Bentomini, Crysm 20 16 41139 64.0 Bobinson, Novy 18 13 51026 57.0 Kleine, Ark 16 13 3 919 57.4 Yokes, GMoson 21 17 41209 57.6 Levels, Neostm

National Basketball Association Standings EASTERN CONFERENCE Division:

W L Pct. GB Phoenix

37 9 .800 V2 Portland

27 20 .574 1042 LA. Clipp

20 25 .435 17 Golden St

17 30 .362 20% L.A. Clippers Golden State Division

32 14 A96 —

28 17 A22 3½

24 22 522 8

19 26 A22 1½

15 31 326 17 Konsos City Detroit Long 5-11 7-7 17, Tyler 7-14 2-4 16; E_lighns ... 7 26 A.
15 31 32
13 31 295

**STERN CONFERENCE
Midwest Division
29 17 .630 26 26 .546 3
24 21 .533 49.
22 22 .500 6
20 26 .435 9
15 30 .333 13½ 9-164-422, Theus 9-144-422, Thorpe 16-120-020. Rebounds: Konson City 51 (Thorpeson 16): Defroit 52 (Lolmber 13). Assists: Konsos City 27 (Drew 11): Detroit 30 (Thornes 18). Cleveland 32 31 34 15—115
Indiana 34 32 24 36—128
H. Williams 11-18+6-25, Flemins 10-18-3-4-23;
Free 17-27 4-6 39, Hubbard 4-16 6-8 18, Rebounds: Cleveland 39 (Poquette 11): Indiano
50 (H.Williams 16). Assists: Cleveland 31
(Begley 16); Indiano 30 (Flemins 6).

Transition

DENVER-Signed Murray Jerman, wide receiver; Greg Krosen, nose tackle, and Don-old Brocken, punter, to one-year controcts. HOCKEY Notional Hockey League DETROIT—Sent Larry Trader, defense-men, to Adirondock of the American Hockey

NEW MEXICO—Announced the resigna-tions of Ray Gregory, assistant feotball coach and recruiting coordinator, so he can become an episistent coach of vanderbill, and Johnwie March Mallicast, etiensius line coach, so he con an agentium coaching volume to the sole can Alac Hellinger, attensive line coach, so he can become the ottensive coordinator at Valdasta NORTHERN COLORADO—Announced

that Dave Doich, secondary forthell coach, has left the school to take a job as linebocker coach and recruiting coordinator with Delaware State.
OREGON STATE—Announced that Ricky Greene, quarteriactic has transferred to Western Oreson State College. YALE—Named Robert Estock assistant

The weariness theory made the

tories each, Boston winning both at been to the West Coast twice. If anything, we are the ones who need the rest," he said. Neither Cunningham nor Erving

6, the Los Angeles Lakers 113. Erving said the victory "keeps us "It's always tough to win down from Talling Two and a half games

leading Celtics, who now lead Phil-adelphia by half a game.



OBSERVER

Just a Hairline Case

By Russell Baker

NEW YORK — I am thinking of my hair. I am proud of our relationship. It is a good relationship. My hair and I have been good for each other.

As I tell all who care to know, my hair has been good to me, not falling out and leaving me half baid and psychologically vulnerable in the years when I needed a really secure psychology, and not giving me any really bad dandruff problems either, to speak of, though naturally there has been a little of the white rain on the old blue serge suit now and then, as there is for everybody. It's only natural, like bloodshot eyeballs on Sunday

morning. Big deal, right? So I can sincerely say, "My hair has been good to me." And if my hair could speak it would say the

same about yours truly.
"You might think that, being hair, I don't have much sensitivity," it would say, "but I'll tell you this, friend: This guy in whose skull I live has been good to me."

All right, I don't want to put words in my hair's mouth, so enough of that. I will merely point out that if my hair were unhappy would it still be on my head after all these years?

Now there are people who say thinking about my hair is sick, sick, sick. And what do these people think about? They think about their teeth and are the teeth ruining their smile. Or they think about their posture and is unrigid spine causing them to leave a poor impression when they are being inspected by rich and famous people.

Or they think about their mnards: Are their arteries getting the blood around handily, is the liver working off the beer OK, and so

All this is all right with me. When it comes to the carcass, everybody ought to be entitled to concentrate on the part of their choice, without other people calling them "sick, sick, sick."

Personally, though, I get the creeps whenever I have to sit around with people thinking about their livers and arteries, but a lot of people just can't find contenument thinking of something as pleasant as hair. With these people, it's got to be liver and arteries day and

Say, "A penny for your thoughts," and right away they'll say, "Liver and arteries. How about

"Hair," you say. "I was thinking

that my hair has been good to me. And they sneer because they can't understand anybody thinking about a body part that might not betray them and suddenly leave them dead, the way the liver and arteries can, or the heart, the kidneys, the spinal fluid, and so on. With these people, the whole idea of the thing is to worry about a part that might kill them at any

I was with a man once who liked to think about his lungs. Why? "Don't you realize," he replied, "that if your lungs quit you won't be able to breathe?"

This man enjoyed thinking about his lungs, but —
"You like to think about hair?" He laughed. "You must be a half-

Here is your typical prototype of the person who likes to think about innards. It never occurs to him that one of the many nice things in thinking about hair is that even if your hair quits, you still go on breathing. With people like him, the rule is: If thinking about it can't make you miserable, why bother?

Another good thing about hair is this: You really don't have to hu-mor hair a lot to keep in good spirits. I probably humor mine more than necessary. I wash it with costly shampoo instead of soap, and treat it to an expensive good that's supposed to "condition" it. whatever that means, and now, having learned that the best hair needs mousse, whatever that is, I'm going to start moussing it.

Next year, if hair science says hair ought to have coconut custard to enjoy perfect fulfillment, I'll rub that in, too. Sure, I'm spoiling it, but what the heck? Scrubbing it with coconut custard will still be a lot easier than running miles and miles every day, like people do who think about their arteries, hearts,

livers and lights. Hair has been good to me; I'm

going to be good to hair. New York Times Service

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Songwriter Jerome Kern: Thanks for the Melody

By Richard Harrington

Washington Post Service

WASHINGTON — Jerome

Kern was the master of pure melody, the greatest melodist in the history of American music. Ol' Man River . . . Smoke Gets in Your Eyes . . . The Song

Is You . . . Along with Irving Berlin and George Gershwin, he helped emancipate popular song from the stultifying cliches of Tin Pan

Alley.
All the Things You Are...
The Way You Look Tonight... He also revolutionized the American musical theater in 1927 with "Show Boat," a landmark work that extricated Broadway from the dominance of Viennese

operettas and English revues. Kern, who died in 1945, was born 100 years ago. In this cen-tennial year, he is celebrated as much for being the father of the contemporary musical as for being the first great native master of the popular song genre. He is the subject of a new 22-cent U.S. stamp, but more important, his legacy remains vibrant in a score of songs culled from the thousand that he wrote for 104 stage pro-ductions and films, including half

a dozen from "Show Boat" alone. Jerome Kern was born a generation after Victor Herbert, a generation before Richard Rodgers. As such he provided the vital link between the operetta tradition Herbert embodied and the modernism of Rodgers.

Jerome Kern was born Jan. 27, 1885, in New York City, to comparatively well-off parents. His mother was an accomplished pia-nist, his father the manager of a department store. Surprisingly lit-tle is known about his early life except that the family moved to Newark, New Jersey, when Kern was 12 and that he had some formal musical training early on the was described as a good but unexceptional student).

The most important early event in Kern's life may have happened on his 10th birthday. His mother took him to a Broadway show and the vital connection was made. He eventually studied piano and harmony at the New York College of Music, but his father refused to let him go to Europe for

further study. That changed several years lat-

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BUSINESS

OPPORTUNITIES



Betty Kern Miller, daughter of the composer, and friends at stamp unveiling.

cliché, and scripts were expected

to do nothing more than provide a

loose framework for the singing and dancing on stage. "Follies," "Scandals" and "Vanities" were the order of the day. Kern took

his first decisive, and ultimately

revolutionary, step in establishing

the distinction between operettas

and musicals when he teamed up

with P. G. Wodehouse (their first

collaborations had come in En-

gland a decade earlier) and Guv

Bolton to create what came to be

known as the Princess Theater

shows (named after the 300-seat

theater that housed them). Bolton

would do the book, Wodehouse

The Princess shows used small

casts and economical sets and had

the lyrics and Kern the music.

er. Kern's father had tried to get him involved in the family business. Young Kern was sent to New York to buy two pianos but, spellbound by the sales talk, bought 200, almost ruining his father. Soon Kern was sailing for Germany, where he studied the-ory and harmony. He also spent some time in London. The father, incidentally, sold the pianos on installment plans and ultimately

made a profit. Although his first published song, "At the Casino," had appeared in 1902, Kern's first job at a publishing house was as a bill-ing clerk. His first significant success came when he signed with Max Dreyfus, who headed the T. B. Harms publishing company. Dreyfus rejected Kern's initial songs, but saw the potential of the songwriter. Dreyfus provided a rigorous apprenticeship for Kern. who worked as a song plugger, playing new songs for performers who might add them to their rep-

ertoire, and played songs in de-partment stores to push sheet muan informal, intimate atmosphere that was sophisticated and Amer-Kern's big breakthrough didn't ican. The songs were not interjec-tions, but flowed as part of the occur until 1912, when he wrote his first complete score, "The Red

Petticoat." Up to that time, Broadway had been dominated terous, however, Kern had major hits with "Sally" (1920) and "Sunny"(1925), both of which had by light revues imported from England or Viennese operettas. Few more than 500 performances. Among the songs those shows produced: "Look for the Silver Lining" and "Who?" scores integrated music and book, and most of the plots were inane. There was less concern with plot or character than with event and

The who turned out to be Edua Ferber, and the silver lining was her best-selling epic novel. "Show Boat." Kern was only halfway through it when he realized this was what he had been waiting for. He called up lyricist Oscar Hammerstein II and within days they were at work on the show.

It was Kern's passion that imbued it with a sense of purpose. Producer Florenz Ziegfeld was not always happy with this som-ber musical that examined broken marriages, compulsive gambling, miscegenation and the harsh life style of southern blacks.

In order to distinguish it form operettas, Kern called "Show Boat" "an American musical play." Kern and Hammerstein (who also did the show's book), treated Ferber's novel as a legitimate piece of Americana; as a result, their work was much closer to legitimate theater than to the musical form.

While "Show Boat" was still in rehearsal, Edna Ferber was invited to hear a new song, a late addition that would serve as a Greek chorus throughout the show, Years later, she recalled her first encounter with "Ol' Man River,

"My hair stood on end, tears came to my eyes. I knew that this was a great song. This was a song that would outlast Kern and Hammerstein's day and my day

and your day."
When "Show Boat" opened at Washington's National Theater on Nov. 15, 1927, for its first tryout, it was more than four hours long. It was said that Ziegfeld's weeping, and the gnashing of his teeth, could be heard in the back of the theater. Ecstatic reviews and sellout crowds showed that the music was the show's selling point, and by the time it got to New York two months later, most of what was cut was dialogue.

"Show Boat," immediately identified as a masterpiece, revolutionized America's musical theater. It ran for almost 600 performances. Eventually, there would be five Broadway revivals, three motion pictures and countless road shows. But the stock market crash in October of 1929 would have a debilitating effect on Broadway, as would the advent of "talkies," which virtually killed the road shows that had been a major source of income.

As a result, in terms of serious subject matter and integrated dramatic development, there would be no immediate successor to "Show Boat" ("Porgy and Bess" did poorly in 1935) until Rodgers and Hammerstein's "Oklahoma" in 1943.

Though he worked exclusively in Hollywood after 1939, Kern was more than ready when Rodgers and Hammerstein invited him back to Broadway to provide the music for a new musical that eventually became "Annie Get Your Gun," In November of 1945, he suffered a cerebral hemorrhage on the street in New York. Ten days later, without having come out of a coma, Jerome Kern died. He was 60 years

He left behind more than 100 scores for stage shows and movies; more than 1,000 songs written with more than 60 collaborators.

PEOPLE

Leonard Bernstein Will Conduct July 4 Concert

Leonard Bernstein will conduct the National Symphony Orchestra
on its Fourth of July concert at the Capitol grounds in Washington this year. The program will include 1985-86 season include a four week-tour of Europe next September and the Armanian song. Krzysztof Penderecki's recently completed "Polish Requiem," parts of which Mstislav Rostropovich conducted in the National Restriction of the Rest conducted in the 1983-84 season. There will also be the world premiere of the Fifth Symphony of Finnish composer Aulis Sallinen.

п The actress Farrah Fawcett, who will be 38 Saturday, gave birth to a son Wednesday in Los Angeles while her companion of five years, the actor Ryan O'Neal, 43, watched over her through the natural deliv-

Author Mark Twain once scolded an 8-year-old neighbor boy for reading "Tom Sawyer" and "Huck-leberry Finn" because they were "books about bad boys," it was reported Wednesday. Coley Taylor, a retired editor and publisher and former neighbor of Twain in Redding, Connecticut, told American Heritage magazine the author said he should read instead his "best book, 'Recollections of Joan of Arc.' Taylor said in 1908, when he was 8 years old, he met Twain, then 73, and told him how much be loved "Tom Sawyer" and "Huckle-berry Finn." "He listened to me, and then, to my surprise, he bent over and shook his finger at me and scolded: You shouldn't read those books about bad boys! Why librarians won't allow them in the children's rooms in the libraries! Now don't you go and imitate those rascals Tom and Huck."

A new type of artificial foot, an apartment complex for young pro-fessionals and a monument to Benjamin Franklin were among 13 winners of presidential design awards announced by President Ronald Reagan on Wednesday. The awards, announced at a ceremony in the Oval Office, were the first to be made under a program estab-lished in December 1983. Winners were selected by a jury of design experts headed by architect L.M. Pei.

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